



Le Richemond
Geneva

Le Richemond

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To the personal attention of:

Mrs Amira Elbatal
World Avenues S.A.
Rue Ferrier, 14
CH-1202 Geneva
Switzerland

Thursday, 21 September 2017

Dear Mr. Riad,

I am delighted to confirm your new rate agreement for 2018 season.

Please sign and return the attached contract to indicate your acceptance of these new rates and conditions, returning it to me at your earliest convenience.

I look forward to a mutually beneficial partnership and look forward to a fruitful 2018.

I remain at your entire disposal and I look forward to welcoming your clients to Le Richemond.

Yours sincerely,

Alexandre Wu
Sales Executive
Le Richemond
+41 (0) 22 715 7625

Amira ElBatal
Contracting Agent
World avenues Switzerland
24.09.2017



WORLD AVENUES

FIT NET RATES / LE RICHEMOND – GENEVA

From 1st November 2017 to October 31st 2018 – (Rates are per night)

Room Only Rate

ROOM CATEGORY	ROOM DESCRIPTION	NET RATE				Rack 2018
		Season 1 Nov 01, 2017 until June 13, 2018 + Sept 14 to Oct 31, 2018 (excluding black-out dates)		Season 2 June 14, 2018 until Sept 13, 2018 (excluding black-out dates)		
		Weekdays Mon-Thu	Weekend Fri-Sun	Weekdays Mon-Thu	Weekend Fri-Sun	
Superior Room - 30m² (City & Courtyard View)	- Bed type : King bed - Occupancy max : 2 guests - Connecting : no - Extra bed : no - Baby Cot : no	CHF 315.-	CHF 280.-	CHF 375.-	CHF 335.-	CHF 890.-
Deluxe Room - 35m² (City & Courtyard View)	- Bed type : King bed or Twin beds - Occupancy max : 2 guests - Connecting : no - Extra bed : no - Baby Cot : yes	CHF 355.-	CHF 320.-	CHF 415.-	CHF 375.-	CHF 1,190.-
Executive Room - 40m² (City & Courtyard View)	- Bed type : King bed or Twin beds - Occupancy max : 3 guests - Connecting : yes with Premium Lake View - Extra bed : yes - Baby Cot : yes	CHF 395.-	CHF 360.-	CHF 455.-	CHF 415.-	CHF 1'490.-
Executive Lake View - 40m2 (Lake View)	- Bed type : King bed or Twin beds - Occupancy max : 3 guests - Connecting : no - Extra bed : yes - Baby Cot : yes	CHF 445.-	CHF 410.-	CHF 505.-	CHF 465.-	CHF 1'590.-
Premium Lake View - 40m² (Lake View)	- Bed type : King bed or Twin beds - Occupancy max : 3 guests - Connecting : yes with Executive - Extra bed : yes - Baby Cot : yes	CHF 535.-	CHF 500.-	CHF 595.-	CHF 555.-	CHF 1'890.-
Junior Suite - 45m²	- Bed type : King bed or Twin beds - Occupancy max : 3 guests - Connecting : no - Extra bed : yes - Baby Cot : yes	CHF 625.-	CHF 590.-	CHF 685.-	CHF 645.-	CHF 2,790.-
Junior Suite - 45m² (Lake View)	- Bed type : King bed or Twin beds - Occupancy max : 3 guests - Connecting : no - Extra bed : yes - Baby Cot : yes	CHF 725.-	CHF 690.-	CHF 785.-	CHF 745.-	CHF 2,790.-

Bed and Breakfast Rate

ROOM CATEGORY	ROOM DESCRIPTION	NET RATE				Rack 2018
		Season 1 Nov 01, 2017 until June 13, 2018 + Sept 14 to Oct 31, 2018 (excluding black-out dates)		Season 2 June 14, 2018 until Sept 13, 2018 (excluding black-out dates)		
		Weekdays Mon-Thu	Weekend Fri-Sun	Weekdays Mon-Thu	Weekend Fri-Sun	
Superior Room - 30m² (City & Courtyard View)	- Bed type : King bed - Occupancy max : 2 guests - Connecting : no - Extra bed : no - Baby Cot : no	CHF 365.-	CHF 335.-	CHF 425.-	CHF 390.-	CHF 890.-
Deluxe Room - 35m² (City & Courtyard View)	- Bed type : King bed or Twin beds - Occupancy max : 2 guests - Connecting : no - Extra bed : no - Baby Cot : yes	CHF 405.-	CHF 375.-	CHF 465.-	CHF 430.-	CHF 1,190.-
Executive Room - 40m² (City & Courtyard View)	- Bed type : King bed or Twin beds - Occupancy max : 3 guests - Connecting : yes with Premium Lake View - Extra bed : yes - Baby Cot : yes	CHF 445.-	CHF 415.-	CHF 505.-	CHF 470.-	CHF 1'490.-
Executive Lake View - 40m2 (Lake View)	- Bed type : King bed or Twin beds - Occupancy max : 3 guests - Connecting : no - Extra bed : yes - Baby Cot : yes	CHF 495.-	CHF 465.-	CHF 555.-	CHF 520.-	CHF 1'590.-
Premium Lake View - 40m² (Lake View)	- Bed type : King bed or Twin beds - Occupancy max : 3 guests - Connecting : yes with Executive - Extra bed : yes - Baby Cot : yes	CHF 585.-	CHF 555.-	CHF 645.-	CHF 610.-	CHF 1'890.-
Junior Suite - 45m²	- Bed type : King bed or Twin beds - Occupancy max : 3 guests - Connecting : no - Extra bed : yes - Baby Cot : yes	CHF 675.-	CHF 645.-	CHF 735.-	CHF 700.-	CHF 2,790.-
Junior Suite - 45m² (Lake View)	- Bed type : King bed or Twin beds - Occupancy max : 3 guests - Connecting : no - Extra bed : yes - Baby Cot : yes	CHF 775.-	CHF 745.-	CHF 835.-	CHF 800.-	CHF 2,790.-

Should the best available rate (BAR) be lower than the NET FIT rate, the contracted party will benefit of the net BAR rate with 10% commission VAT.

Rates are per room, per night, inclusive of buffet breakfast or continental in room, service and VAT; quoted in CHF. An additional city tax will be charged per person and per night following these prices: CHF 4.75 per person, per night. (The VAT is included at 3.8% in the room rate).

Please note that the city taxes are subject to change for the year 2018.

BLACK-OUT-DATES:

Salon International de la Haute Horlogerie	« SIHH »	From 15.01.2018 to 19.01.2018 inclusive
Salon International de l'Automobile	« Motorshow »	From 05.03.2018 to 08.03.2018 inclusive
Salon Global Nutraceutique	« VITAFOOD »	From 15.05.2018 to 18.05.2018 inclusive
Salon de l'Aviation	« EBACE »	From 29.05.2018 to 31.05.2018 inclusive

- Black-Out Dates are subject to change and it will be communicated by the hotel in a timely fashion.
- During the Black-Out dates, the FIT rates are closed. Best Available Rate is available instead. On request rates can be provided upon availability

CHILDREN POLICY AND FREE THIRD PERSON IN THE SAME ROOM (valid for Executive Rooms and above):

- **CHILDREN POLICY**

- Children up to 12 years of age stay free when sharing with parents. Cot / Extra bed free of charge (Buffet Breakfast free of charge)
- Children from 12 years: Extra bed rate CHF 100.- will be charged (buffet breakfast included in this rate)

Please note that it is not permitted to have more than 1 extra bed in a Room or Suite, due to Swiss Fire regulations. Le Richemond Geneva offers twin-bedded rooms on request and subject to availability.

AMENITIES and VALUE ADDED BENEFITS:

The room rate includes the following services for your guests:

- Two complimentary bottles of water (still or sparkling) in room
- Daily newspaper
- Complimentary high speed Wi-Fi internet access
- Free access to our Sisley Spa with sauna, steam bath and fully equipped fitness centre (open daily from 7am to 10pm)
- Shoeshine service
- 24 hour in-room dining
- Complimentary Tickets for Geneva public transportations

GROUP BOOKINGS:

Reservations of 8 rooms or more will be considered as a group reservation and will be quoted upon request and subject to availability. Your contracted rates will not apply to group bookings.

RESERVATIONS:

As a partner for FIT rates & dynamic rates, a channel manager – direct connectivity – for FIT rates and Dynamic rate is required to ease the booking process.

Our reservations office will be happy to assist you with all your enquiries on the following Numbers:

Phone: +41 22 715 77 77

Fax: +41 22 715 76 19

E-mail: reservations.lrg@dorchestercollection.com

CANCELLATION POLICY:

To avoid a penalty charge of one night at the full room rate, reservations must be cancelled 24 hours prior to the day of arrival by 1 pm Geneva local time.

NO-SHOW POLICY:

In case of no-show, the first night of the stay will be charged per room booked.

CHECK-IN / CHECK-OUT:

Check-in is from 3.00 pm on the day of arrival with check-out time until midday (12 noon).

PAYMENT PROCEDURE:

Room and breakfast will be settled by **World Avenues**. The invoices will be sent upon check-out of the guest to **World Avenues** and we respectfully request payment no later than 30 days upon receipt of the invoices. All other charges must be settled upon departure by the guest.

BROCHURES:

Prior to any inclusion of our hotel in your brochure, we kindly ask that you seek our public relations permission to do so.

Wholesale partner have to advise Le Richemond, Geneva of newsletter opportunities.

GENERAL TERMS:

- A monthly and quarterly review will take place in order to follow the production values.
- A minimum of 5 room nights on average need to be produced every month. The average will be calculated at the end of each quarter and performing below the average may result in the suspension of the contract for the rest of that year.
- Should the **minimum production of 50 room nights** (during the validity of the agreement) not be achieved, "Le Richemond" reserves the right not to renew the contract for the following year.
- The undersigned party agrees not to subcontract additional parties or agents.
- Above rates are not to be used for B2C on live sites. The hotel reserves the right to immediately terminate the contract and the rates.
- The FIT rates are granted for reservations in writing based on availability of respective categories and are valid for all guests of World Avenues.
- Rates are only valid once both parties have signed the contract.
- World Avenues attached rates are for packaged sales
- If sold on room only basis, then minimum mark-up of 30% needs to be applied. This clause applies to B2B and B2C sales
- FIT rates must be packaged with additional services and cannot be sold naked

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Switzerland

Amira El Batai
24.08.2017
Mrs Amira El Batai
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To facilitate booking do you require access via GDS (electronic booking facilities)

☐ Yes

☐ No

If yes:

Access code: _____

Pseudo city code: _____

Travel agent / IATA: _____