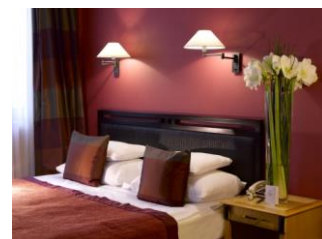


MARTIN'S GRAND HOTEL

★★★★
W A T E R L O O • B E L G I U M



CONTRACT 2018



BETWEEN :

MARTIN'S GRAND HOTEL ****

(HEREAFTER KNOWN AS : MARTIN'S GRAND HOTEL)

CHAUSSÉE DE Tervuren 198 – 1410 WATERLOO

REPRESENTED BY

REMI VAN TRIEMPONT – SALES LEISURE EXECUTIVE

DAVY AENSPECK – DIRECTOR SALES LEISURE

AND:

(HEREAFTER KNOWN AS THE PARTNER)

REPRESENTED BY

HOTEL ADDRESS: CHAUSSÉE DE Tervuren 198 – B-1410 WA TERLOO (BELGIUM)

BILLING ADDRESS: N.V. MARTIN'S HOTELS S.A. – AVENUE DU LAC 84 – B-1332 GENVAL

TVA BE 0422 825 374 / ING 310-0907850-16 / IBAN BE72 3100 9078 5016 / BIC BBRUBEBB

☎ + 32 2 352 18 15 / 📠 + 32 2 352 18 88 / 📧 MGH@MARTINSHOTELS.COM / 🌐 WWW.MARTINSHOTELS.COM

MARTIN'S GRAND HOTEL

★★★★

W A T E R L O O . B E L G I U M

- MARTIN'S GRAND HOTEL AGREES TO GIVE THE PARTNER A REDUCED NET-PRICE. THIS PRICE IS STRICTLY CONFIDENTIAL BETWEEN MARTIN'S GRAND HOTEL AND THE PARTNER AND IS RESERVED FOR THE EXCLUSIVE USE OF THE PARTNER.
- THE NET-PRICES FOR THE PARTNER ARE PER **STANDARD (CHARMING) ROOM** AND PER DAY AS FOLLOWS (IN EURO):

| | Dates (Included) | Standard room with bath/shower: Monday- Thursday | | Standard room with bath/shower Fri-Sat-Sun | |
|------------------------|---|--|-------------|--|-------------|
| | | Single | Double/Twin | Single | Double/Twin |
| High Season | March - April - May - June - September - October | 140 | 155 | 80 | 95 |
| Mid- Season | January – February - November - December | 130 | 145 | 80 | 95 |
| Low Season | 01/01-07/01 10/02-18/02 31/03-15/04 30/06-02/09 & 02/04 + 01/05 + 10/05 + 21/05 + 21/07 + 15/08 + 11/11 + 25/12 | 80 | 95 | 80 | 95 |

THE ABOVE NET-PRICES INCLUDES HOT & COLD BREAKFAST BUFFET, SERVICE & VAT (6%)

THERE IS NO CITY TAX FOR WATERLOO.

Note: The room rates cannot be sold over a public market, accessible website and/or auction BtoC websites such as, but non exhaustive, DESTINIA, ZEN HOTELS, HOTELOPIA, AMOMA, HOTELSCCLICK, ELVOLUME, SKOOSH.COM, HOTELQUICKLY. In the case of non-compliance with this clause, Martin's Grand Hotel reserves the right to suspend the contract and to refuse all reservations made by/through those websites.

I agree with the paragraph above:

HOTEL ADDRESS: CHAUSSEE DE TERVUREN 198 – B-1410 WA TERLOO (BELGIUM)

BILLING ADDRESS: N.V. MARTIN'S HOTELS S.A. – AVENUE DU LAC 84 – B-1332 GENVAL

TVA BE 0422 825 374 / ING 310-0907850-16 / IBAN BE72 3100 9078 5016 / BIC BBRUBEBB

☎ + 32 2 352 18 15 / 📠 + 32 2 352 18 88/ ✉ MGH@MARTINSHOTELS.COM / 🌐 WWW.MARTINSHOTELS.COM

MARTIN'S GRAND HOTEL

W A T E R L O O • B E L G I U M

2.1 SPECIAL CONDITIONS:

- Third person:** € 20 /night, available only upon request & breakfast included.
- Parking:** Free of Charge – in front of the hotel.
- Breakfast times:** Monday until Friday: 06:30 – 10:00 a.m.
Saturday & Sunday / Public Holidays: 07:00 – 11:00 a.m.
- Porterage :** From 8 am until 8 pm: € 3,50 in & € 3,50 out
From 8 pm until 8 am (next day): € 5,00 in & € 5,00 out
- Child policy:** Maximum 1 child can share his parents's room (free up to 12 years old & upon request only).
Baby Cot free of charge but upon request only.
- Free place:** ½ twin free for every 20 paying passengers in 1 group but on the B&B meal-basis.

2.2 ALLOTMENT/FREESALE

Week:

Free sale with an automatic release of 7 days. A maximum of 2 rooms can be booked via free sale within 24 hours. More rooms booked within 24 hours are on request only.

Weekend:

Free sale with an automatic release of 7 days. A maximum of 2 rooms can be booked via free sale within 24 hours. More rooms booked within 24 hours are on request only.

ATTENTION: FREE SALES ARE SUBJECT TO "CLOSE" OUT DATES FROM THE HOTEL. NO BOOKINGS WILL BE ACCEPTED ANYMORE 24 HOURS AFTER OUR SENDING OF OUR E-MAIL.

"STOP FREE SALE":

CONTACT: MR. OR MS./MRS.

E-MAIL ADDRESS:

TELEPHONE NUMBER:

(Please fill in the correct 'stop sales' contact details)

HOTEL ADDRESS: CHAUSSEE DE Tervuren 198 – B-1410 WA TERLOO (BELGIUM)

BILLING ADDRESS: N.V. MARTIN'S HOTELS S.A. – AVENUE DU LAC 84 – B-1332 GENVAL

TVA BE 0422 825 374 / ING 310-0907850-16 / IBAN BE72 3100 9078 5016 / BIC BBRUBEBB

☎ + 32 2 352 18 15 / 📠 + 32 2 352 18 88 / 📧 MGH@MARTINSHOTELS.COM / 🌐 WWW.MARTINSHOTELS.COM

3 BLACK OUT DATES

| DATES - INCLUDED | EVENT | STANDARD ROOM – BREAKFAST INCLUDED | |
|---|----------------|------------------------------------|-----------------|
| 10 TH -14 TH -17 TH FEBRUARY 2018 | VALENTINE'DAY | BLACK OUT DATES | BLACK OUT DATES |
| 19 TH >22 ND MARCH 2018 | INTENSIVE CARE | BLACK OUT DATES | BLACK OUT DATES |
| 23 RD >26 TH APRIL 2018 | SEAFOOD | BLACK OUT DATES | BLACK OUT DATES |
| 15 TH -16 TH -17 TH JUNE | WATERLOO EVENT | BLACK OUT DATES | BLACK OUT DATES |
| 31 ST DECEMBER 2018 | NEW YEAR'S EVE | BLACK OUT DATES | BLACK OUT DATES |

THE ABOVE NET-PRICES INCLUDES HOT & COLD BREAKFAST BUFFET, SERVICE & VAT (6%)

THERE IS NO CITY TAX FOR WATERLOO.

Note: The room rates cannot be sold over a public market, accessible website and/or auction BtoC websites such as, but non exhaustive, DESTINIA, ZEN HOTELS, HOTELOPIA, AMOMA, HOTELSCCLICK, ELVOLINE, SKOOSH.COM, HOTELQUICKLY. In the case of non-compliance with this clause, Martin's Grand Hotel reserves the right to suspend the contract and to refuse all reservations made by/through those websites.

3.1 FREE SALE / ALLOTMENT:

Freesale with a release of 14 days. A maximum of 2 rooms can be booked within 24 hours, more rooms within 24 hours are upon request only. No allotment is given.

4 RESERVATIONS

The reservations must be made directly

by telephone : 00 32 2 352 18 19

by fax : 00 32 2 352 18 88

by E-Mail : mgh@martinshotels.com

5 DEPOSIT

To be terminated by the hotel individually.

6 GENERAL CONDITIONS:

6.1 FOR GROUPS (min 10 rooms at the moment of initial booking)

6.1.1 PAYMENT POLICY: within 4 weeks after receipt of invoice following departure

6.1.2 LIST OF PARTICIPANTS: Clients shall commit themselves to sending a list of the participants **NO LATER THAN 14 DAYS PRIOR TO THE ARRIVAL OF THE GROUP.**

6.1.3 CANCELLATIONS (FOR GROUPS): The cancellation by some or all participants shall result in a cancellation fee, which shall be calculated as follows :

More than 6 weeks prior to arrival: 0% will be charged.

Less than 6 weeks prior to arrival: 100 % will be charged

HOTEL ADDRESS: CHAUSSEE DE TERVUREN 198 – B-1410 WA TERLOO (BELGIUM)

BILLING ADDRESS: N.V. MARTIN'S HOTELS S.A. – AVENUE DU LAC 84 – B-1332 GENVAL

TVA BE 0422 825 374 / ING 310-0907850-16 / IBAN BE72 3100 9078 5016 / BIC BBRUBEBB

☎ + 32 2 352 18 15 / 📠 + 32 2 352 18 88/ 📧 MGH@MARTINSHOTELS.COM / 🌐 WWW.MARTINSHOTELS.COM

6.2 FOR FIT

- 6.2.1 PAYMENT POLICY: within 4 weeks after receipt of invoice following departure
- 6.2.2 CANCELLATIONS AND NO-SHOW (FOR FIT): Cancellations will be accepted free of charge until 18:00 hours 2 days before arrival day (local time). In the event that the PARTNER cancels after this deadline or is a NO SHOW Martin's Grand Hotel will charge the PARTNER solely for the cost of the agreed first night rate. If a minimum stay applies no cancellation can be made for only a part of that stay after 18:00 hours 2 days before arrival day (local time).

7 HOTEL RATE INTEGRITY

The room rates cannot be sold over a public market, accessible website and/or auction BtoC websites. In the case of non-compliance with this cause, Martin's Grand Hotel reserves the right to suspend the contract

8 ADDITIONAL TERMS & CONDITIONS

The PARTNER will not purchase or use the Martin's Grand Hotel name and/or any other Martin's Hotels brand specific names (and/or any other words or phrases incorporating same) in connection with any Pay-Per-Click advertising on any search engines or otherwise, including but not limited to Google.com, Google.fr, Google.de or any similar search domains in any countries.

9 Every variation in the VAT rate or city tax or every new tax that would be placed on our services will immediately be applied to our prices.

THIS CONTRACT IS VALID FROM 01/01/2018 - 31/12/2018



**NO RESERVATION WILL BE TAKEN INTO ACCOUNT
BEFORE RECEIVING THIS CONTRACT
COMPLETED & SIGNED.**

To be preceded with your E-signature.

MARTIN'S GRAND HOTEL

Remi Van Triempont

rvt@martinshotels.com

+32 2 65 50 522

THE PARTNER

MARTIN'S GRAND HOTEL

Jean-Christophe Alsteens

General Manager

HOTEL ADDRESS: CHAUSSEE DE Tervuren 198 – B-1410 WA TERLOO (BELGIUM)

BILLING ADDRESS: N.V. MARTIN'S HOTELS S.A. – AVENUE DU LAC 84 – B-1332 GENVAL

TVA BE 0422 825 374 / ING 310-0907850-16 / IBAN BE72 3100 9078 5016 / BIC BBRUBEBB

☎ + 32 2 352 18 15 / 📠 + 32 2 352 18 88 / ✉ MGH@MARTINSHOTELS.COM / 🌐 WWW.MARTINSHOTELS.COM