







# CONTRACT 2016



- BETWEEN : MARTIN'S BRUGGE \*\*\* (HEREAFTER KNOWN AS : MARTIN'S BRUGGE) OUDE BURG 5 – 8000 BRUGGE REPRESENTED BY BREGT PILLEN – SALES LEISURE MANAGER DAVY AENSPECK – DIRECTOR SALES LEISURE
- AND: WORLD AVENUES (HEREAFTER KNOWN AS THE PARTNER) REPRESENTED BY AMIRA ELBATAL





1. MARTIN'S BRUGGE AGREES TO GIVE THE PARTNER A REDUCED NET-PRICE. THIS PRICE IS STRICTLY CONFIDENTIAL BETWEEN MARTIN'S BRUGGE AND THE PARTNER AND IS RESERVED FOR THE EXCLUSIVE USE OF THE PARTNER.

DATA	STANDARD ROOM WITH		STANDARD ROOM WITH		STANDARD ROOM WITH	
	BATH/SHOWER:		BATH/SHOWER		BATH/SHOWER	
	Sunday - Thursday		FRIDAY		SATURDAY	
	SINGLE	DOUBLE/TWIN	SINGLE	DOUBLE/TWIN	SINGLE	DOUBLE/TWIN
03/01/2016- 31/03/2016	76	86	77	87	87	98
01/04/2016- 31/05/2016	110	120	124	139	124	139
01/06/2016- 31/07/2016	94	110	105	120	105	120
01/08/2016- 31/08/2016	100	120	110	131	110	131
01/09/2016- 31/10/2016	110	120	124	139	124	139
01/11/2016- 24/12/2016	76	91	87	103	87	103
25/12/2016- 02/01/2016	109	119	151	171	151	171

2. THE NET-PRICES FOR THE PARTNER ARE PER ROOM AS FOLLOWS (IN EURO):

The above NET-prices includes hot / cold breakfast buffet, service & vat (6%) The price is <u>excluding</u> / <del>including</del> city tax of 2.12 Euro per person, per night

Note: The room rates cannot be sold over a public market, accessible website and/or auction BtoC websites. In the case of non-compliance with this cause, <u>Martin's Brugge reserves the right to suspend the contract.</u>



2.1 SPECIAL CONDITIONS:

Third person : € 25/night, available only upon request

Parking : € 25/night (payment by clients on the spot) – upon availability

**Groups menu**: Ask for our menu options. Minimum 30 persons. If less than 30 pax we charge an additional fee of € 300.

Attention: Martin's Brugge reserves the right to charge an additional € 50 after a delay of 30 Minutes if the agreed / confirmed dinner time is not respected.

**OR RESTAURANT ARTHIES:** enjoy a menu of the day (€ 25 / pp) at restaurant Arthies (<u>www.arthies.be</u>) which is located next to Martin's Brugge. Open every day except Tuesday (upon request)

Menu 1: Shrimp Croquets / Vol-au-vent / Chocolate mousse

or

Menu 2: Cheese croquets / Flemish stew / Dame Blanche (All these dishes are served with bread, fries or American potatoes and a salad) (Drinks are not including during the lunch / dinner and needs to be paid on the spot)

Breakfast times:Monday until Friday:07:00 – 10:00 a.m.Saturday & Sunday / Public Holidays:08:00 – 11:00 a.m.Early breakfast: 1 hour earlier: € 150 / supplement.

- Porterage :
   From 8 am until 8 pm:
   € 3,50 in & € 3,50 out

   From 8 pm until 8 am (next day):
   € 5,00 in & € 5,00 out
- Child policy:1 child free up to 12 years old in the room of the parents upon request only.Cot free of charge but upon request only.
- Free place:½ twin free for every 20 paying passengers in 1 group but on the same meal-<br/>basis

Min LOS:Minimum 2 nights stay if Saturday night is included in the period 01/04-31/08,<br/>01/09-31/10 and 25/11-31/12.<br/>Minimum 3 nights if 31/12 is included.



**2.2** Allotment and / or Free sale:

No allotment is given. Groups upon request.

Free sale with an automatic release of 7 days. A maximum of 3 rooms can be booked via free sale within 24 hours. More rooms booked within 24 hours are on request only.

Attention: Free sa		" OUT DATES FROM THE HOTEL. NO BOOKINGS WILL BE ACCEPTED AFTER OUR SENDING OF OUR E-MAIL.		
<u>"Stop free sale":</u>				
CONTACT: E-MAIL ADDRESS: TELEPHONE NUMBER: (Please fill in the correct		stopsales@world-avenues.ch @@		

#### 3 FAIR RATES

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25/03/2016 + 26/03/2016 + 27/03/2016: On Saturday and Sunday minimum 2 nights 01/05/2016 + 02/05/2016 05/05/2016 + 06/05/2016: Minimum length of stay - 2 nights 14/05/2016 + 15/05/2016: Minimum length of stay - 2 nights 18/11/2016 + 19/11/2016: Christmas market: if Saturday is included: minimum 2 nights. 25/11/2016 + 26/11/2016: Christmas market: if Saturday is included: minimum 2 nights. 02/12/2016 + 03/12/2016: Christmas market: if Saturday is included: minimum 2 nights. 09/12/2016 + 10/12/2016: Christmas market: if Saturday is included: minimum 2 nights. 16/12/2016 - 17/12/2016 Christmas market: if Saturday is included: minimum 2 nights. 29/12/2016 - minimum 2 nights 30/12/2016: minimum 2 nights 31/12/2016: minimum 3 nights

#### THE NET-PRICES FOR THE PARTNER ARE PER ROOM AS FOLLOWS (IN EURO):

MARTIN'S BRUGGE					
B       R       U       G       E       B       E       L       G       I       U       M         Standard room with bath SUN/THU       Standard Room with bath FRI/SAT					
SINGLE	DOUBLE/TWIN	SINGLE	DOUBLE/TWIN		
€ 150	€ 170	€ 170	€ 190		

The above NET-prices includes hot / cold breakfast buffet, service & vat (6%) The price is  $\underline{\text{excluding}}$  /  $\underline{\text{including}}$  city tax of 2.12 Euro per Person, per Night

Note: The room rates cannot be sold over a public market, accessible website and/or auction BtoC websites. In the case of non-compliance with this cause, <u>Martin's Brugge reserves the right to suspend the contract.</u>

- 3.1 ALLOTMENT AND / OR FREE SALE:
  - 3.1.1 ALLOTMENT

No allotment is given. Group upon request.

3.1.2 FREE SALE:

Free sale only with an automatic release of 7 days. A maximum of 3 rooms can be booked via freesale within 24 hours, more rooms booked within 24 hours are on request only.

#### 4. **RESERVATIONS**

The reservations must be made directly by telephone :+32 (0)50 44 51 11

by fax	: +32 (0)50 44 51 00
by e-mail	: brugge@martinshotels.com

- 5. GENERAL CONDITIONS:
- 5.1 FOR GROUPS (min 10 rooms at the moment of initial booking)
- 5.1.1 PAYMENT POLICY: within 4 weeks after receipt of invoice following departure
- 5.1.2 LIST OF PARTICIPANTS AND CHOICE OF MENUS: Clients shall commit themselves to sending a list of the participants **NO LATER THAN 14 DAYS PRIOR TO THE ARRIVAL OF THE GROUP**. Clients shall also inform the Hotel of the choice of menus within the same period.
- 5.1.3 CANCELLATIONS (FOR GROUPS): The cancellation by some or all participants shall result in a cancellation fee, which shall be calculated as follows :



## 01/04/2016-31/05/2016 and 01/09/2016-31/10/2016 and 26/12/2016-02/01/2017

- More than 45 days prior to arrival: 0%
- Between 45 days and 30 days prior to arrival: 50% of the total cost of the cancelled rooms will be charged.
- Between 30 days to 15 days prior to arrival : 75% of the total cost of the cancelled rooms will be charged
- $\circ~$  Less than 15 days prior to arrival: 100% of the total cost of the cancelled rooms will be charged.

### 01/01/2016-31/03/2016 and 01/11/2016-25/12/2016 and 01/06/2016-31/08/2016

- More than 30 days prior to arrival: 0%
- Between 30 days and 15 days prior to arrival: 50% of the total cost of the cancelled rooms will be charged.
- Between 15 days to 7 days prior to arrival: 75% of the total cost of the cancelled rooms will be charged.
- Less than 7 days prior to arrival: 100% of the total cost of the cancelled rooms will be charged.
- 5.2 For FIT
- 5.2.1 PAYMENT POLICY: within 4 weeks after receipt of invoice following departure
- 5.2.2 CANCELLATIONS AND NO-SHOW (FOR FIT): Cancellations will be accepted free of charge until 18:00 hours 2 days before arrival day (local time). In the event that the PARTNER cancels after this deadline or is a NO SHOW Martin's Brugge will charge the PARTNER solely for the cost of the agreed first night rate. If a minimum stay applies no cancellation can be made for only a part of that stay after 18:00 hours 2 days before arrival day (local time).
- 6. HOTEL RATE INTEGRITY

The room rates cannot be sold over a public market, accessible website and/or auction BtoC websites. In the case of non-compliance with this cause, Martin's Brugge reserves the right to suspend the contract.

7. Additional Terms & Conditions

The PARTNER will not purchase or use the Martin's Brugge's name and/or any other Martin's Hotels brand specific names (and/or any other words or phrases incorporating same) in connection with any Pay-Per-Click advertising on any search engines or otherwise, including but not limited to Google.com, Google.fr, Google.de or ay similar search domains in any countries.



- 8. THIS CONTRACT IS VALID FROM 29/07/2016 02/01/2017
- 9 Every variation in the VAT rate or city tax or every new tax that would be placed on our services will immediately be applied to our prices.

Brugge, 28/07/2016

To be preceded with the words "In agreement", and THE PARTNER stamp

MARTIN'S BRUGGE Bregt Pillen Sales Leisure Manager Bregt.pillen@martinshotels.com +32 50 44 52 03

#### THE PARTNER

Tarek Elbialy Contracting Manager - World Averues Switzerland

