

Please return this form back to the hotel at the following fax number: 0039 0230513333

WORLD AVENUES - 14, Rue Ferrier - 1202 Geneva (CH)

To the kind attention of Mariam Hesham

F.I.T. RATES - Validity from 2nd November 2016 to 5th November 2017

Rates are net per room, daily, including buffet breakfast, service and VAT at 10%. City Tax is not included

| SEASON 1 | double single use classic | double room classic | double single use superior | double room superior | double single use deluxe | double room deluxe | triple room deluxe |
|----------------------------------|---------------------------|---------------------|----------------------------|----------------------|--------------------------|--------------------|--------------------|
| 02.11.2016 - 01.12.2016 included | Euro 138,00 | Euro 148,00 | Euro 148,00 | Euro 160,00 | Euro 165,00 | Euro 175,00 | Euro 215,00 |
| Week-end | 120,00 | 125,00 | 125,00 | 135,00 | 145,00 | 155,00 | 190,00 |

| SEASON 2 | double single use classic | double room classic | double single use superior | double room superior | double single use deluxe | double room deluxe | triple room deluxe |
|----------------------------------|---------------------------|---------------------|----------------------------|----------------------|--------------------------|--------------------|--------------------|
| 02.12.2016 - 29.12.2016 included | Euro 120,00 | Euro 130,00 | Euro 130,00 | Euro 140,00 | Euro 155,00 | Euro 165,00 | Euro 205,00 |

| SEASON 1 | double single use classic | double room classic | double single use superior | double room superior | double single use deluxe | double room deluxe | triple room deluxe |
|------------------------------|---------------------------|---------------------|----------------------------|----------------------|--------------------------|--------------------|--------------------|
| 30.12.16 - 01.01.17 included | Euro 138,00 | Euro 148,00 | Euro 148,00 | Euro 160,00 | Euro 165,00 | Euro 175,00 | Euro 215,00 |

| SEASON 2 | double single use classic | double room classic | double single use superior | double room superior | double single use deluxe | double room deluxe | triple room deluxe |
|----------------------------------|---------------------------|---------------------|----------------------------|----------------------|--------------------------|--------------------|--------------------|
| 02.01.2017 - 29.01.2017 included | Euro 120,00 | Euro 130,00 | Euro 130,00 | Euro 140,00 | Euro 155,00 | Euro 165,00 | Euro 205,00 |

| SEASON 1 | double single use classic | double room classic | double single use superior | double room superior | double single use deluxe | double room deluxe | triple room deluxe |
|----------------------------------|----------------------------------|----------------------------|-----------------------------------|-----------------------------|---------------------------------|---------------------------|---------------------------|
| 30.01.2017 - 09.04.2017 included | Euro 138,00 | Euro 148,00 | Euro 148,00 | Euro 160,00 | Euro 165,00 | Euro 175,00 | Euro 215,00 |
| Week-end | 120,00 | 125,00 | 125,00 | 135,00 | 145,00 | 155,00 | 190,00 |

| SEASON 3 | double single use classic | double room classic | double single use superior | double room superior | double single use deluxe | double room deluxe | triple room deluxe |
|----------------------------------|----------------------------------|----------------------------|-----------------------------------|-----------------------------|---------------------------------|---------------------------|---------------------------|
| 10.04.2017 - 01.05.2017 included | Euro 125,00 | Euro 138,00 | Euro 138,00 | Euro 148,00 | Euro 155,00 | Euro 165,00 | Euro 205,00 |

| SEASON 4 | double single use classic | double room classic | double single use superior | double room superior | double single use deluxe | double room deluxe | triple room deluxe |
|----------------------------------|----------------------------------|----------------------------|-----------------------------------|-----------------------------|---------------------------------|---------------------------|---------------------------|
| 02.05.2017 - 21.06.2017 included | Euro 148,00 | Euro 160,00 | Euro 160,00 | Euro 170,00 | Euro 175,00 | Euro 185,00 | Euro 225,00 |
| Week-end | 125,00 | 138,00 | 138,00 | 148,00 | 155,00 | 165,00 | 205,00 |

| SEASON 1 | double single use classic | double room classic | double single use superior | double room superior | double single use deluxe | double room deluxe | triple room deluxe |
|----------------------------------|----------------------------------|----------------------------|-----------------------------------|-----------------------------|---------------------------------|---------------------------|---------------------------|
| 22.06.2017 - 20.07.2017 included | Euro 138,00 | Euro 148,00 | Euro 148,00 | Euro 160,00 | Euro 165,00 | Euro 175,00 | Euro 215,00 |
| Week-end | 120,00 | 125,00 | 125,00 | 135,00 | 145,00 | 155,00 | 190,00 |

| SEASON 2 | double single use classic | double room classic | double single use superior | double room superior | double single use deluxe | double room deluxe | triple room deluxe |
|----------------------------------|----------------------------------|----------------------------|-----------------------------------|-----------------------------|---------------------------------|---------------------------|---------------------------|
| 21.07.2017 - 27.08.2017 included | Euro 120,00 | Euro 130,00 | Euro 130,00 | Euro 140,00 | Euro 155,00 | Euro 165,00 | Euro 205,00 |

| SEASON 5 | double single use classic | double room classic | double single use superior | double room superior | double single use deluxe | double room deluxe | triple room deluxe |
|----------------------------------|----------------------------------|----------------------------|-----------------------------------|-----------------------------|---------------------------------|---------------------------|---------------------------|
| 28.08.2017 - 01.10.2017 included | Euro 175,00 | Euro 185,00 | Euro 185,00 | Euro 195,00 | Euro 210,00 | Euro 225,00 | Euro 265,00 |
| Week-end | 148,00 | 160,00 | 160,00 | 170,00 | 175,00 | 185,00 | 225,00 |

| SEASON 4 | double single use classic | double room classic | double single use superior | double room superior | double single use deluxe | double room deluxe | triple room deluxe |
|----------------------------------|----------------------------------|----------------------------|-----------------------------------|-----------------------------|---------------------------------|---------------------------|---------------------------|
| 02.10.2017 - 05.11.2017 included | Euro 148,00 | Euro 160,00 | Euro 160,00 | Euro 170,00 | Euro 175,00 | Euro 185,00 | Euro 225,00 |
| Week-end | 125,00 | 138,00 | 138,00 | 148,00 | 155,00 | 165,00 | 205,00 |

| WOMAN FASHION WEEKS, F1 GRANDPRIX & ERS CONGRESS: RATES 2017 | double single use classic | double room classic | double single use superior | double room superior | double single use deluxe | double room deluxe | triple room deluxe |
|---|----------------------------------|----------------------------|-----------------------------------|-----------------------------|---------------------------------|---------------------------|---------------------------|
| | Euro 270,00 | Euro 280,00 | Euro 280,00 | Euro 290,00 | Euro 300,00 | Euro 315,00 | Euro 350,00 |

| OTHER FAIRS: RATES 2017 | double single use classic | double room classic | double single use superior | double room superior | double single use deluxe | double room deluxe | triple room deluxe |
|--------------------------------|----------------------------------|----------------------------|-----------------------------------|-----------------------------|---------------------------------|---------------------------|---------------------------|
| | Euro 205,00 | Euro 215,00 | Euro 215,00 | Euro 225,00 | Euro 235,00 | Euro 245,00 | Euro 270,00 |



WORLD AVENUES

Follows – FIT Rates - from 2nd November 2016 to 5th November 2017

EXTRO HOTELS UPTOWN PALACE - MILAN



ON REQUEST BOOKINGS

All types of rooms will be requested to the hotel Reservations Department. Bookings will be confirmed upon availability

Rooms requests, extra to the allotment, of the same or different category from the ones mentioned in the contract would be confirmed ,if available, at the above mentioned rates or the daily best available rate commissionable at **18%** of the net rate.

CANCELLATION POLICY

For any cancellation made 48 hours before arrival or no-show there will be a charge of 100% of first night value (except fair periods).

During fair periods (except during Furniture Fair) cancellations will be accepted with no penalties prior to 7 days to arrival.

For Furniture Fair, prepayment is required and 100% of the stay will be charged in case of cancellation

BLACK OUT DATES

Furniture Fair: 03th until 08th April 2017 reservations will be on **REQUEST** only

WEEK-END

Means Fridays and/or Saturdays and/or Sundays night

CHILDREN

Children from 0 to 3 years old, baby cot is free of charge

Children from 4 and under 10 years old, third bed is free when sharing with two paying adults (available only in Deluxe Room)

PAYMENT

Prepayment will be required at least one week before booking's day of arrival to be done by company credit card or by bank transfer. Following our accounting details:

LEARR SRL - Via Santa Sofia, 10 - 20122 Milan (Italy)

Bank details: Banca Popolare di Bergamo – agency Milano Corso Italia, 22

IBAN CODE IT69T0542801601000000001747 – SWIFT CODE BLOPIT22

Payment will be done by bank transfer within 30 days from receiving invoices



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DISTRIBUTION

FIT rates would be applied to a maximum of 7 rooms. Different conditions (group) could be considered for extra number of rooms

The rates mentioned refer only for the distribution into the "B2B" sales market. That means that you cannot distribute this rate to individual people or to everyone outside this market segment.

Moreover you cannot use this rates for the "on line" selling through distribution channel that could bring to the revelation or intuition of your preferred rates

Neither on your website nor on the website of your brands.

The unobservance of this rule will set the bases for the immediate end of the collaboration.

HOTEL CONTACTS

Reservation Office:

email: reservations.uptown@extrohotels.com

Revenue Department: Ms. Elisabetta Viganò - tel.+39 02 540 69 514 - Fax. +39 02 540 69 520

email: elisabetta.vigano@extrohotels.com

Director of Sales: Mr. Oliviero Rosso

email: oliviero.rosso@extrohotels.com

Operations Manager: Mr. Alfredo Petrone

email: om@uptownpalace.com

Account Manager: Mrs. Patrizia Giaconelli

email: amministrazione@extrohotels.com

EXTRO HOTELS Reservations Office: +39 02 30513658

Email: reservations.uptown@extrohotels.com

IMPORTANT

This document must be signed in all pages within 30 days starting from date 02/08/2016 to be considered valid. If not duly signed, this proposal will have no more value.

Extro Hotels Uptown Palace -Milan

Oliviero Rosso -Director of Sales

