

Genoa, 9th October 2017

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Transmitted by e-mail

Re: Contract FIT Winter/Summer 2017/2018

Dear Ms. Alaa Huseen,

Following your kind e-mail, we are delighted to enclose herewith our contract proposal, including the agreed rates as indicated in the rate plan.

We kindly ask you to return a copy of the present contract duly signed on each page.

We also remind you that reservations shall be sent to the following numbers:

Phone	+39-0105727
Fax	+39-0105531820
Email	reservations.president.ge@starhotels.it
Contact	Chiara Buccino - Daniela Pirozzi

We remain at your complete disposal for any further information you may need and we are looking forward to hearing from you.

Yours Sincerely


General Manager
Flavio Simioni

Terms and Conditions

RATE PLAN

FIT RATES 2017/2018	Peak Periods (Fair Periods as per attached list)		High Season		Shoulder Season		Low Season	
	from included	to included	from included	to included	from included	to included	from included	to included
	Tba	Tba	30/03/18	24/06/18	01/11/17	10/12/17	11/12/17	04/03/18
			03/09/16	31/10/18	05/03/18	29/03/18	25/06/18	02/09/18
	Week Days	Week End	Week Days	Week end	Week Days	Week end	Week Days	Week end
Double per person in BB	€ 125,00	€ 125,00	€ 48,00	€ 43,00	€ 44,00	€ 37,00	€ 37,00	€ 35,00
Dus supplement	€ 95,00	€ 95,00	€ 38,00	€ 32,00	€ 38,00	€ 31,00	€ 35,00	€ 30,00
Triple supplement (per room)	€ 30,00	€ 30,00	€ 26,00	€ 26,00	€ 26,00	€ 26,00	€ 22,50	€ 22,50
Upgrade Superior Room	-		€ 18,00		€ 18,00		€ 18,00	
Meal supplement	-		€ 36,00		€ 36,00		€ 36,00	
Allotment	On request		2		2		2	
Release	28 days		7 days		7 days		7 days	
CXL POLICY	28 days		8 days		7 days		7 days	

Midweek from Monday to Thursday included

Weekend from Friday to Sunday Include

RATE PLAN

Rack rates 2017: Double room for single use 650 €
Double room 650 €

1. Rates

1.1 The contract includes the Hotel rates valid from 01 /11/ 2017 to 31/10/ 2018, according to the seasonality as above indicated.

1.2 The rates are considered confidential and not applicable to third parties, therefore the client shall communicate to the hotel how rates shall be distributed, either by means of traditional channels or by web (rates package only)

1.3 Rates are per person, per day and include American Buffet Breakfast, 10% VAT and service.

City tax not included: City tax is not included and must be paid by the Clients upon departure, in accordance with municipality regulation.

In case of the introduction of new City taxes, the rate will not include those taxes

1.4 Check-in: 2.00pm – Check-out: 12.00 pm

1.5 The Hotel shall apply the “Starhotels Family Plan” that grants, one child free up to 12 years old (breakfast included) sharing with the parents’ room. **Roll-away bed is based on availability.**

1.6 Rates are not valid for Business Travel, Incentive, Congresses and during Exhibitions.

1.7 All rates granted to His are intended net and to be used for worldwide B2B channels only. Activation in B2C distribution channels will be considered as breach of contract and will result in the immediate termination of the present agreement.

1.8 All rates are quoted net of commission.

1.9 Should either VAT or other taxes be increased, the Hotel have the right to modify the rates accordingly.

1.10 Should the Client find lower rates on other websites, the Client shall have the right to buy such offers at the conditions requested by the website. It is understood that in such case the conditions provided by the present contract shall not be applied.

2. Allotment

The hotel will constantly monitor the materialization of the contracted allotment and reserves the right to periodically revise the number of rooms based on their conversion ratio.

3. Cancellations:

- High season Low and Shoulder season: no penalties for cancellation received within 7 days prior to arrival by 4 p.m local time
- Fair Period: no penalties for cancellation received within 28 days prior to arrival by 4 p.m. local time
- No - show and late cancellation: 1 night will be charged.

4. Hotel Description

Welcome to Starhotels President in Genoa. Located in Corte Lambruschini opposite the Brignole railway station, our 4-star-hotel in Genoa is the perfect choice for exploring this old glorious Mediterranean port town, full of quirky alleyways, elegant shops and restaurants. Our modern hotel in Genoa is a glass skyscraper reflecting the city, with magnificent views from the 191 rooms and suites. Work out in the well-equipped fitness room, relax in the spacious lounge and bar, dine in the delicious La Corte restaurant. With seven multifunctional meeting rooms, seating up to 450 delegates, the Starhotels President is an ideal choice for conferences in Genoa.

5. Terms of payment:

5.1 For each reservation, it shall be applied the following payment policy:

Full Prepayment 7 days prior to guest's arrival

For fair Period: Full Prepayment 28 days prior to guest's arrival

Bank details: Unicredit S.p.A. – Branch: via dei Vecchietti 11 – 50123 Firenze - Italy

IBAN: IT 62 C 02008 02854 000004859468 – BIC/SWIFT CODE: UNCRITMMOTU

Beneficiary name Starhotels S.p.A., Viale Belfiore, 27 – 50144 Firenze

5.2 In case of late payment, interests will be charged in accordance with the Legislative Decree 231/2002(artt. 3-4) modified by the Legislative Decree 192/2012

6. Miscellaneous

6.1 This contract sets forth the entire agreement and understanding reached by the Hotel and Client relating to the subject contained herein and replaces all prior agreement between them, including the Client contract

6.2 In the event of discrepancy between the present contract and the Form, the present contract shall control.

6.3 in the event of decrease of the hotel capacity due to any reason, including unpredictable reasons or structural reasons, the Hotel shall have the right to renegotiate the present contract.

7. Applicable Law and disputes

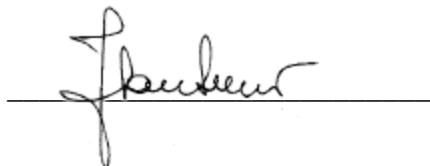
7.1 The validity, interpretation and implementation of this contract shall be governed by and construed in accordance with the laws of Italy.

7.2 If a dispute arises out of the execution, performance or interpretation of this contract, or breach thereof, and if that dispute cannot be settled through direct discussions, the parties agree that any unresolved controversy or claim arising out or relating to this contract, or breach thereof, shall be finally settled by the Court of Florence.

8. Damages

The guest shall be liable to the Hotel for any damages, including property damages and/or personal injuries suffered or incurred by the Hotel or any employee or staff member of the Hotel or other guest of the Hotel, directly or indirectly caused by the guest, negligence of the guest or any other person hired by the guest. The guest agrees to indemnify and hold harmless the Hotel, the Owner of the Hotel, the Operator of the Hotel, all entity affiliated to the Hotel and any director, employee and agent ("the Indemnities"), of and from any cost, expense, damage and any third party's claim including reasonable attorney's fees and action arising from the use of the services and hotel properties by the final guest, save the events in which they are caused by a gross negligence or willful misconduct of the Indemnified or any more or more of them.

The General Manager
Flavio Simioni



His



03.11.2017

