



## MARCELLA ROYAL HOTEL

### CONTRACT 2019

Agency :	<b>WORLD AVENUES S.A. Travel Services</b>	<b>Rue Ferrier, 14 CH-1202 Geneva, Suisse</b>
Contact:	Sara Abdelwahed	
Ph.:	+41 22 9069400	email: <a href="mailto:contracting1@world-avenues.ch">contracting1@world-avenues.ch</a>

ROOM TYPE	<u>Low season</u>	<u>Mid season</u>	<u>High season</u>
	01.02.19 – 28.02.19 01.08.19 – 31.08.19 01.12.19 – 29.12.19	01.03.19 – 31.03.19 01.07.19 – 31.07.19 01.11.19 – 30.11.19	01.04.19 – 30.06.19 01.09.19 – 31.10.19 30.12.19 – 01.01.20
	Rates per room	Rates per room	Rates per room
Standard dbl/twin	€ 102,00	€ 114,00	€ 176,00
Triple room	€ 137,00	€ 149,00	€ 211,00
Free sale	2 dbls/twins standard, 2 days cut off	2 dbls/twins standard, 4 days cut off	2 dbls/twins standard, 5 days cut off

#### TERMS AND CONDITIONS

##### 1. RATES

- 1.1.** Rates are in Euro, per day, including Buffet Breakfast and 10% VAT, and are NET hotel. **Should VAT increase, rates will be updated accordingly.**
- 1.2.** City tax of Eur 6,00 p.p. per day not included and to be paid upon departure
- 1.3.** Single, Superior, Triple rooms are on request basis.
- 1.4.** Children policy: child up to 2,99 year in baby cot: free of charge. From 3 years up, see triple rate.
- 1.5.** Rates apply to the individual, leisure market.
- 1.6.** The rates contained in this contract will not apply to Groups, Conventions, Meetings or Incentives, which would be quoted on request.

##### 2. RESERVATIONS/CANCELLATIONS

- 2.1.** Besides the free sale, The Agent should submit the reservation requests by fax at +39 06481532 or by e-mail at [info@marcellaroyalhotel.com](mailto:info@marcellaroyalhotel.com)
- 2.2.** Check-in time is at 14:00 and check-out time is at 12:00.
- 2.3.** Early check-in is subject to availability, unless it is guaranteed by booking the room from the previous evening at the applicable full night rate. Late check-out: at charge, subject to availability
- 2.4.** Cancellations are accepted only in writing and within h. 12.00 local time 2 days prior to arrival. After this term the hotel will charge the amount of the first night.  
**Attn: for stays from 5 nights the penalty applied will be 3 nights**



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### 3. PAYMENTS

**3.1.** The Agent will pay within 30 days from the issue of the invoices, provided that the Hotel receive a copy front/back of a Company Credit Card with authorization (and signature) to charge all the stays for the validity of the contract.

### 4. PUBLICATION / INDIRECT SALE

**4.1.** The rates provided in this Agreement are for the sole purpose of sale by the Agent via a traditional distribution system. They must never be exposed to the final Consumer or the general public, and cannot be distributed on public web sites unless packaged, even by a Partner of The Agent or through a third party (**=B2B rates only**).

**4.2. Should net rates be exposed directly to a B2C or to a Consumer, it will constitutes a violation of this agreement by the Agent, and it will automatically terminate.**

### 5. CONFIDENTIALITY

**5.1.** Agreement is fully confidential.

#### **SPECIAL 2019 PROMO:**

**\*\*\* 15% of reduction on contracted rates \*\*\*** for the stays of **minimum 2 nights applicable to:**

- arrivals from February 1st and until March 14th included (last day applies)
- arrivals from July 15th and until August 31st included (last day applies)
- arrivals from November 15th and until December 23rd included (last day applies)

*The nights should be all included in the above periods. Expiration date will be communicated in due time.*

*Promotions are not cumulative with any other offer.*

*Please do not round rates*

\* Promotions have to be highlighted in the reservations \*

To accept the confidential rates and agree to the general conditions outlined in this contract please return a signed copy of this contract. Should a signed copy not be returned within one (1) month from the date of issue, this offer will no longer be valid.

For MARCELLA ROYAL HOTEL :

Paola Dionigi  
Director Sales & Marketing  
Rome, January 23<sup>rd</sup>, 2019

For WORLD AVENUES SA :

**Sara Abdelwahed**  
**Contracting Agent**  
**World Avenues S.A**  
**29.01.2019**

Sara Abdelwahed  
Contracting Agent

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