



MARCELLA ROYAL HOTEL

FIT CONTRACT 2020

Agency: **WORLD AVENUES S.A.**
Contact: Amira Saeed

email: contracting1@worldavenues.ch

ROOM TYPE	<u>Low Season</u> 10.01.20 - 29.02.20 01.08.20 - 31.08.20 01.12.20 - 29.12.20	<u>Mid Season</u> 01.03.20 - 31.03.20 01.07.20 - 31.07.20 01.11.20 - 30.11.20	<u>High Season</u> 01.04.20 - 30.06.20 01.09.20 - 31.10.20 30.12.20 - 01.01.21
	Rates per room	Rates per room	Rates per room
Standard Double	€ 103,00	€ 117,00	€ 180,00
Superior Double	€ 133,00	€ 137,00	€ 205,00
Triple	€ 138,00	€ 162,00	€ 225,00
Free sale	2 stand.dbls, 2 days cut off	2 stand.dbls, 4 days cut off	2 stand.dbls, 5 days cut off

TERMS AND CONDITIONS

1. RATES

- 1.1.** Rates are in Euro, per day, including Buffet Breakfast and 10% VAT, and are NET hotel. **Should VAT increase, rates will be updated accordingly.**
- 1.2.** City tax EUR 6,00 p.p. per day not included (to be paid cash upon departure)
- 1.3.** Children policy: child up to 2,99 year in baby cot: free of charge. From 3 years up, see triple rate.
- 1.4.** Rates apply to the leisure, individual market.
- 1.5.** The rates contained in this contract will not apply to Groups, Conventions, Meetings or Incentives, which will be quoted on request.

2. RESERVATIONS/CANCELLATIONS

- 2.1** The Agent will send the reservations by e-mail at info@marcellaroyalhotel.com or by fax at +39 06481532.
- 2.2.** Check-in time is at 14:00 and check-out time is at 12:00 (noon).
- 2.3.** Early check-in is subject to availability, unless it is guaranteed by reserving the room from the previous evening at the applicable full night rate. Late check-out: at charge, subject to availability
- 2.4.** Cancellations are accepted only in writing. Cancellations within h. 12:00 (noon) local time 2 days prior to arrival will not be charged. After these terms the hotel will charge the amount of the first night. Attn: **For stays from 5 nights on, the penalty applied will be 3 nts.**



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3. PAYMENTS

3.1. The Agent will pay the stays by within 30 days from the issue of the invoice. The credit card already in our hands will be used only in case of terms are not respected (the Hotel will inform the Agent before charging the card)

4. PUBLICATION / INDIRECT SALE

4.1. The rates provided in this Agreement are for the sole purpose of sale by the Agent via a traditional distribution system. They must never be exposed to the final consumer or the general public, and cannot be distributed on public web sites **unless packaged**, even by a Partner of The Agent or through a third party **(= B2B rates only)**. **In any case rates sold through this contract can not be lower than our own website.**

4.2. Should the above condition be not respected, it will constitutes a violation of this agreement by the Agent, and it will automatically terminate.

5. CONFIDENTIALITY

5.1. Agreement is fully confidential.

Special Winter & Summer promotions

Reduction of **20%** on the above FIT rates, as follows:

- stays from Jan. 2nd to Feb. 29th (last day applied), minimum 2 nights stay
- stays from Nov. 16th to Dec. 24th (last day applied), minimum 2 nights stay

Reduction of **15%** on the above FIT rates, as follows:

- stays from Jul 20th to Aug 31st (last day applied), minimum 2 nights stay

Promotions have to be highlighted in the reservations; they are neither retroactive, nor combined.

Closed out dates for the promotion: February 21+22

The promotions can be withdrawn at any time by written notice.

Please do not round rates.

To accept the confidential rates and agree to the general conditions outlined in this contract please return a signed copy of this contract. Should a signed copy not be returned within one (1) month from the date of issue, this offer will no longer be valid.

For MARCELLA ROYAL HOTEL :

Paola Dionigi
Director Sales & Marketing
Rome, January 9th, 2020

For WORLD AVENUES :

Amira Saeed
Contracting Agent
World Avenues SA
11.01.2020

Amir Saeed
Contracting Agent

