# MARTIN'S GRAND HOTEL





## CONTRACT 2017

BETWEEN : MARTIN'S GRAND HOTEL \*\*\*\* (HEREAFTER KNOWN AS : MARTIN'S GRAND HOTEL) CHAUSSÉE DE TERVUREN 198 – 1410 WATERLOO REPRESENTED BY BREGT PILLEN – SALES LEISURE MANAGER DAVY AENSPECK – DIRECTOR SALES LEISURE

AND: World Avenues (Hereafter known as The partner) Represented by Amira Elbatal





- 1. MARTIN'S GRAND HOTEL AGREES TO GIVE THE PARTNER A REDUCED NET-PRICE. THIS PRICE IS STRICTLY CONFIDENTIAL BETWEEN MARTIN'S GRAND HOTEL AND THE PARTNER AND IS RESERVED FOR THE EXCLUSIVE USE OF THE PARTNER.
- 2. THE NET-PRICES FOR THE PARTNER ARE PER STANDARD (CHARMING) ROOM AND PER DAY AS FOLLOWS (IN EURO):

DATE	Standard room with bath/shower: Sunday - Thursday		Standar	Standard room with bath/shower: Friday + Saturday	
	SINGLE	DOUBLE/TWIN	SINGLE	DOUBLE/TWIN	
03/01/2017-	76	86	76	86	
08/01/2017					
09/01/2017-	140	150	76	86	
24/02/2017					
25/02/2017-	76	86	76	86	
05/03/2017					
06/03/2017-	140	150	76	86	
31/03/2017					
01/04/2017-	76	86	76	86	
17/04/2017					
18/04/2017-	140	150	76	86	
28/04/2017					
29/04/2017-	76	86	76	86	
01/05/2017					
02/05/2017-	140	150	76	86	
23/05/2017					
24/05/2017-	76	86	76	86	
28/05/2017					
29/05/2017-	140	150	76	86	
02/06/2017					
03/06/2017-	76	86	76	86	
05/06/2017					
06/06/2017-	140	150	76	86	
07/07/2017					
08/07/2017-	76	86	76	86	
03/09/2017					
04/09/2017-	140	150	76	86	
27/10/2017					
28/10/2017-	76	86	76	86	
05/11/2017					
06/11/2017-	140	150	76	86	
22/12/2017					
23/12/2017-	76	86	76	86	
01/01/2018					

The above NET-prices includes hot / cold breakfast buffet, service & vat (6%)

The price is  $\underline{\mathsf{excluding}}\,/\,\underline{\mathsf{including}}\,\mathsf{city}\,\mathsf{tax}\,\mathsf{of}\,0,13\,\mathsf{euro}\,\mathsf{per}\,\mathsf{person}\,\mathsf{per}\,\mathsf{night}$ 

The room rates cannot be sold over a public market, accessible website and/or auction BtoC websites. In the case of non-compliance with this cause, <u>Martin's Grand Hotel reserves the right to suspend the contract</u>



2.1 Special conditions:

Third person:	€ 20 /night, available only upon request & breakfast included.		
Upgrade:	Great room: $\in$ 20 per person, per night		
Parking:	Free of Charge – in front of the hotel.		
Breakfast times:	Monday until Friday: Saturday & Sunday / Public Holidays: Early breakfast: upon request	07:00 – 10:00 a.m. 07:30 – 11:00 a.m.	
Porterage :	From 8 am until 8 pm: From 8 pm until 8 am (next day):	€ 3,50 in & € 3,50 out € 5,00 in & € 5,00 out	
Child policy:	1 child free - up to 12 years old - in the room of the parents upon request only. Cot free of charge but upon request only.		
Free place:	$\ensuremath{^{\prime\prime}\!$		

#### 2.2 ALLOTMENT/FREESALE

No allotment is given. Groups upon request.

#### Week & Weekend:

FIT: Freesale with an automatic release of 7 days. A maximum of 3 rooms can be booked via freesale within 24 hours. More rooms booked within 24 hours are on request only.

Attention: Free sal		OUT DATES FROM THE HOTEL. NO BOOKINGS WILL BE ACCEPTED AFTER OUR SENDING OF OUR E-MAIL.	
	<u>"S</u> -	TOP FREE SALE":	
Contact:	Mr. or Ms./Mrs	stopsales@world-avenues.ch	
E-MAIL ADDRESS:		@	
TELEPHONE NUMBER:	'stop sales' contact detail		



#### 3 FAIR RATES

Dates	Event	Standard Room –	BREAKFAST INCLUDED
		Single	DOUBLE
10-12/02/2017	VALENTINE'S WEEKEND	€ 205	€ 225
17-19/02/2017	VALENTINE'S WEEKEND	€ 205	€ 225
24-27/04/2017	SEAFOOD	€ 205	€ 225
31/12/2017	<b>New Year's Eve</b>	<b>UPON REQUEST</b>	<b>UPON REQUEST</b>

(THE DATES ABOVE FOR SEAFOOD ARE NOT YET CONFIRMED. THE HIGHER RATES WILL APPLY FOR ANY RESERVATION THAT IS ALREADY BOOKED WHEN THE DATES ARE KNOWN.)

THE ABOVE NET-PRICES INCLUDES HOT / COLD BREAKFAST BUFFET, SERVICE & VAT (6%) THE PRICE IS EXCLUDING / INCLUDING CITY TAX OF 0,13 EURO PER PERSON PER NIGHT

# The room rates cannot be sold over a public market, accessible website and/or auction BtoC websites. In the case of non-compliance with this cause, <u>Martin's Grand Hotel reserves the right to suspend the contract</u>

#### 3.1 FREE SALE / ALLOTMENT:

No allotment is given. Groups upon request.

#### Week & Weekend:

FIT: Freesale with an automatic release of 7 days. A maximum of 3 rooms can be booked via freesale within 24 hours. More rooms booked within 24 hours are on request only.

4	Reservations	
	The reservations m	nust be made directly
	by telephone	: 00 32 2 352 18 15
	by fax	: 00 32 2 352 18 88
	by E-Mail	: mgh@martinshotels.com

- 5 DEPOSIT To be terminated by the hotel individually.
- 6 GENERAL CONDITIONS:
  - 6.1 FOR GROUPS (min 10 rooms at the moment of initial booking)
    - 6.1.1 PAYMENT POLICY: within 4 weeks after receipt of invoice following departure
    - 6.1.2 LIST OF PARTICIPANTS: Clients shall commit themselves to sending a list of the participants **NO LATER THAN 14 DAYS PRIOR TO THE ARRIVAL OF THE GROUP**.
    - 6.1.3 CANCELLATIONS (FOR GROUPS): The cancellation by some or all participants shall result in a cancellation fee, which shall be calculated as follows :
      More than 6 weeks prior to arrival: 0% will be charged.
      Less than 6 weeks prior to arrival: 100 % will be charged



#### 6.2 For FIT

- 6.2.1 PAYMENT POLICY: within 4 weeks after receipt of invoice following departure
- 6.2.2 CANCELLATIONS AND NO-SHOW (FOR FIT): Cancellations will be accepted free of charge until 18:00 hours 2 days before arrival day (local time). In the event that the PARTNER cancels after this deadline or is a NO SHOW Martin's Grand Hotel will charge the PARTNER solely for the cost of the agreed first night rate. If a minimum stay applies no cancellation can be made for only a part of that stay after 18:00 hours 2 days before arrival day (local time).

#### 7 HOTEL RATE INTEGRITY

The room rates cannot be sold over a public market, accessible website and/or auction BtoC websites. In the case of non-compliance with this cause, Martin's Grand Hotel reserves the right to suspend the contract

8 Additional Terms & Conditions

The PARTNER will not purchase or use the Martin's Grand Hotel name and/or any other Martin's Hotels brand specific names (and/or any other words or phrases incorporating same) in connection with any Pay-Per-Click advertising on any search engines or otherwise, including but not limited to Google.com, Google.fr, Google.de or ay similar search domains in any countries.

9 Every variation in the VAT rate or city tax or every new tax that would be placed on our services will immediately be applied to our prices.

THIS CONTRACT IS VALID FROM 03/01/2017 - 02/01/2018

Waterloo, 29/07/2016

To be preceded with the words "In agreement", and THE PARTNER stamp

### MARTIN'S GRAND HOTEL Bregt Pillen Sales Leisure Manager Bregt.pillen@martinshotels.com +32 50 44 52 03

MARTIN'S GRAND HOTEL Cedric Laffut General Manager

## THE PARTNER



Hotel address: Chaussée de Tervuren 198 – №1410 Wa terloo (Belgium) BILLING ADDRESS: N.V. MARTIN'S HOTELS S.A. – Avenue du Lac 84 – B-1332 Genval TVA BE 0422 825 374 / ING 310-0907850-16 / IBAN BE72 3100 9078 5016 / BIC BBRUBEBB 27 + 32 2 352 18 15 / = + 32 2 352 18 88 / <sup>1</sup> MGH@MARTINSHOTELS.COM