

FIT RATES CONTRACT

HOTEL: FAIRMONT REY JUAN CARLOS I

CLIENT: WORLD AVENUE

YEAR: 2017/2018



RATES

Below rates are in Euros, **net (non-commissionable)**. They are per room, per night, including buffet breakfast and 10% VAT.

| | <i>FAIRMONT ROOM</i> | | | <i>FAIRMONT DELUXE ROOM</i> | | |
|--|-----------------------------|------------|---------|------------------------------------|------------|---------|
| | SOLE USE | DOUBLE USE | TRIPLE* | SOLE USE | DOUBLE USE | TRIPLE* |
| WINTER SEASON: November, December, January, February, March | 190,60€ | 204,20€ | 264,20€ | 220,60€ | 234,20€ | 294,20€ |

| SUPPLEMENTS FOR HIGHER CATEGORIES | |
|--|-----------------------------------|
| ROOM TYPE | RATES |
| Executive Suite | 135€ on top of Fairmont room rate |

| SUPPLEMENTS FOR OTHER SERVICES | |
|---------------------------------------|----------------------|
| TYPE OF SERVICE | RATES (VAT included) |
| 3-course lunch | 39,00€ / pax / day |
| 3-course dinner | 39,00€ / pax / day |
| Suplemento: box breakfast | 5,50 / box |
| City tax | 2,48€ / pax & day** |

*Triple rates will be applicable in those categories with capacity for 3 adults. At the end of the agreement, in Appendix A, the capacity of each room type is displayed.

* The Catalonia Government is applying a daily city tax to be paid directly at the hotel. The cost per person and day is 2,48€. Children up to 16 years old are exempted. Maximum to be paid is 17,50€ / person.

FAIRMONT REY JUAN CARLOS I

Av. Diagonal, 661-671

Barcelona Spain 08028

TEL + 34 933 644 040

FAX + 34 933 644 264

TERMS & CONDITIONS

1. This agreement is based **on free-sale basis with 3-day release**. Stop sells will be sent during the year.

2. The above rates will not be applicable during the following **blackout dates**:

November 1, 2, 9, 10

February 25, 26, 27, 28

**Dates Including - New dates will be confirmed during the Contract year if it were necessary*

3. This contract is always approved by hotel to use only for B2B purpose.

4. FIT net rates with accommodation and breakfast can be distributed by the same Wholesaler or any of its suppliers.

5. The Wholesaler ensures that its distributors achieve all terms and conditions of this agreement.

6. The rates must be hidden inside a package that includes other products or services.

7. The rates will not be released to third parties or sold in B2C online channel. These rates cannot be distributed on websites or other distribution channels that deal with directly end customers and the Wholesaler and its distributors cannot communicate them directly to end customers.

8. **The breach of the paragraphs 4, 5, 6, 7 and 8 will result in the immediate termination of the contract.**

9. The Wholesaler can get the hotel BAR rates as long as these are better than the rates of this contract , in which case these rates will NOT be net and will have a commission of 10%. These rates cover only accommodation. If it requests to book the breakfast, the daily rates per person is 21.50€ VAT included.

10. Hotel Fairmont Rey Juan Carlos I will receive a signed copy of this contract.

11. Photograph and description on the hotel's presentation Wholesaler brochure with no charge for the hotel. The hotel has to approve the brochure before the printing. The hotel will receive a copy before the contracted season.

12. All reservations will be reported to the Hotel as soon as receives the client confirmation. All reservations must be supported by a corresponding written notice, booking order or valid voucher.

13. All reservations should be formalized with the Reservations Department. It must be requested by email (bcn.reservas@fairmont.com) or fax: +34 93 634 42 32.

14. Check-in time is 2pm and check-out is 12 noon. Late check-out is subject to availability and will be charged directly to the client.

15. Group rates will be on request (10 rooms or more) and the correspondent group release and cancellation policies will be accordingly applied.

16. All services not mentioned in this agreement will have extra costs and settled upon client's check out.

17. Supplement for the **third person**:

a. From 0 to 2 years: Baby cot free of charge

b. From 2 to 12 years: 50% discount on the difference between the double and triple room rate.

FAIRMONT REY JUAN CARLOS I

Av. Diagonal, 661-671

TEL + 34 933 644 040

Barcelona Spain 08028

FAX + 34 933 644 264

- c. From 13 years old or older: Triple Room

18. **Concessions:**

- a. Free wifi in the bedroom and in the hotel common areas
- b. Free access into the Fitness Center and the swimming-pools. Spa area has an extra cost. Clients under 18 years are not allowed to enter in the Fitness Center facilities (including the Spa area).

19. **Cancellation policy:** 24 hours prior to arrival. Any room canceled less than 24 hours prior to arrival will be subject to one-night cancellation fee (room and tax). Any check-in later than 11h59pm will be considered as no-show, unless previously notified in written to the hotel.

No-show policy: no-shows will be charged for one-night cancellation fee (room and tax) and guest accommodation will be released.

20. **Payment and billing procedures:** Unless credit facilities have been approved (please see below) all bookings must be prepaid by credit card (filled in, signed and sent to us the card authorization form) or by bank transfer (in Euros). Please find below the billing details:

Account holder: **Hotel Fairmont Rey Juan Carlos I – Barcelona Project’s S.A.**

Bank: **CAIXABANK, S.A.**

Address: **Pujades 328, 08019 Barcelona**

IBAN number: **ES14 2100 8636 1102 0007 6686**

SWIFT CODE: **CAIXESBBXXX**

* If prepayment is not received, the client will be charged.

* Please remark the following information in the bank transfer: name of the guest, confirmation number and dates of stay.

21. **Credit application:** To apply for credit, the document “Account Application for credit” will have to be filled in and sent to the hotel (rianne.vangroenigen@fairmont.com). Upon confirmation of the credit terms, full payment must be made on receipt of the monthly invoice and within 30 days (or the time agreed on the application form) from the statement date. The Hotel reserves the right to withdraw credit facilities without further notice, in case the payment is not settled down within the deadline.

FAIRMONT REY JUAN CARLOS I

Av. Diagonal, 661-671 TEL + 34 933 644 040
Barcelona Spain 08028 FAX + 34 933 644 264

Appendix A

ROOM CAPACITIES

| Room name | Maximum occupancy | Notes (babies up to 2 years / children up to 12 years) |
|------------------------------|-------------------|--|
| Fairmont King | 2 ppl | Max. 2 adults (1 king sized bed) |
| Fairmont 2 Queen Beds | 4 ppl | Max. 3 adults (no extra bed; sharing two queen beds) |
| Fairmont Deluxe King | 2 ppl | Max. 2 adults (1 king sized bed) |
| Fairmont Deluxe 2 Queen Beds | 4 ppl | Max. 3 adults (no extra bed; sharing two queen beds) |

* The layout of the Fairmont King, Fairmont 2 Queen Beds, Fairmont Deluxe King and Fairmont Deluxe 2 Queen Beds does not include any rollaway.



M. Gharib

08-JULY-2017

FAIRMONT REY JUAN CARLOS I

Av. Diagonal, 661-671

Barcelona Spain 08028

TEL + 34 933 644 040

FAX + 34 933 644 264