

## CONFIDENTIAL F.I.T.AGREEMENT VALID FROM 01/11/16 TO 31/12/17

All rates are in EURO currency, net per room per night, including VAT tax 10% and American Breakfast Buffet (City Tax Excluded)

	SEASON A	SEASON B	
CATEGORY Room Type	01/11/2016 - 21/02/2017 01/03/2017 - 02/04/2017 10/04/2017 - 01/05/2017 01/07/2017- 30/08/2017 01/11/2017 - 31/12/2017	02/05/2017 -30/06/2017 01/09/2017- 19/09/2017 27/09/2017 - 31/10/2017	
	All Weeks	All Weeks	
Classic Double Single Use	€ 250,00	€ 290,00	
Classic Double / Twin	€ 270,00	€ 310,00	
Deluxe Double Single Use	€ 300,00	€ 340,00	
Deluxe Double / Twin	€ 320,00	€ 360,00	
Deluxe Triple	€ 380,00	€ 420,00	
JUNIOR SUITE (sgl/dbl/tpl)	€ 500,00	€ 540,00	
ALLOTMENT CLASSIC	ON REQUEST	ON REQUEST	
RELEASE	ON REQUEST	ON REQUEST	
ALLOTMENT Deluxe	ON REQUEST	ON REQUEST	
RELEASE	48 h	48 h	
PROMOTION IN ADVANCE BOOKING	WINTER/SUMMER PROMO: NOV, DEC, JAN, LUG (15-31), AUG 20% OFF on rates displayed above Promo bookable 60 days before arrival date (except all Peak Fair periods and New Years' Eve from 31/12/2015 till 02/12/2016)  SPRING/SUMMER PROMO: FEB, MAR, APRIL, JUL (1-15), 15% OFF (except during B.O. FURNITURE'S FAIR 3/9 April 2017) Promo bookable until 30 days before arrival date.		
FREE SALES	Granted of up to max 2 rooms per day , per category, with 48 hours release in Classic, Deluxe room category. Not available for Junior Suites.		



## **FAIR / EVENTS**

	PEAK A	РЕАК В	PEAK C
CATEGORY Room Type	MODA DONNA Feb 22/02/2017 - 28/02/2017 MODA DONNA Sept 20/09/2017 - 26/09/2017	GP MONZA date tba FURNITURE 03/04/2017 07/04/2017 - 09/04/2017 (Min Stay 2 Nights)	FURNITURE'S FAIR 04/04/17-06/04/17 (Min Stay 3 Nigths)
	Rates	Rates	Rates
	All days	All days	All days
Classic Double Single Use	€ 340,00	€540,00	€ 770,00
Classic Double / Twin	€ 360,00	€560,00	€ 790,00
Deluxe Double Single Use	€ 390,00	€690,00	€ 820,00
Deluxe Double / Twin	€ 410,00	€610,00	€ 840,00
Deluxe Triple	€ 470,00	€670,00	€ 900,00
JUNIOR SUITE (sgl/dbl/tpl)	€ 590,00	€ 790,00	€ 1.020,00
ALLOTMENT CLASSIC	ON REQUEST	ON REQUEST	ON REQUEST
RELEASE	ON REQUEST	ON REQUEST	ON REQUEST
ALLOTMENT DELUXE	ON REQUEST	ON REQUEST	ON REQUEST
RELEASE	21 days	21 days	21 days
FREE SALES	Granted up to max 2 rooms per day , per category, with 48 hours release in Classic and Deluxe room category. Not available for Junior Suites.		



## **MISCELLANEOUS**

Superior Room	Extra charge of 20,00€ per room over Classic Room Type
City tax	<ul> <li>Extra: € 5 per person per day (for a maximum of 10 nights stay).</li> <li>The city tax will not be applied to children up to 10 years old (inclusive).</li> <li>□ to be paid either by the Operator</li> <li>☑ or by the client directly to the hotel (please tick accordingly)</li> </ul>
Porterage / Luggage handling	Included for individuals
Child policy	Baby cot for child 0 to 2 years will be provided free of charge. 100% reduction for child 2 to 12 years old (inclusive) sharing adults' room with extra bed in De Luxe room. Breakfast complimentary. Max 1 child per room.
Booking Conditions	Booking shall be sent via fax or e-mail to the Tour Operator Desk of Boscolo Hotels:  reservation.to@milano.boscolo.com; numero verde 800 253 878 toll free number from abroad 800 8099 8099
FIT Cancellation or NO SHOW	Season A: cancellations must be made by 4 pm,24 hours before check-in Season B: cancellations must be made by 4 pm, 48 hours before check-in After this time, 1 night's stay will be charged, including taxes and VAT. This penalty shall also apply in case of no show.  Peak A: cancellations must be made by 4 pm (local hotel time) fifteen (15) days before check-in. After this time, 1 night's stay will be charged, including taxes and VAT. This penalty shall also apply in case of no show.  Peak B, C: cancellations must be made by 4 pm (local hotel time) Twenty - one (21) days before check-in. After this time, the entire stay will be charged, including taxes and VAT. This penalty shall also apply in case of no show.
Closed-out dates	Boscolo Hotels reserves the right to inform the Operator about further "closed date" or move to "peak" rate, for a maximum of 20 dates per year, notifying the Operator in writing, including by e-mail at the following address <a href="mailto:stopsales@world-avenues.ch">stopsales@world-avenues.ch</a> of the Operator, at least 15 days before the date. Existing booking already received before the notification will be honoured. The operator shall notify the rooms sold for that period within <b>24 hours</b> . Please note that for the nature of these dates, there can be shifts throughout the year, without any responsibility for the hotel. PLEASE INDICATED EXTRANET ADDRESS AND RELATED PSW
Black-out dates Allotment and Free Sale will not be valid.	Further Black Out dates and minimum stays will be communicated as soon as possible During those dates, Allotments and Free Sale will not be valid.

## **Boscolo Hotels Spa**

For and behalf of Boscolo Hotels

Date:

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Boscolo Milano

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