

FIT CONTRACT 2018 - HOTEL SCHWEIZERHOF BERN

	Between (CLIENT)	And (HOTEL)
Company	World Avenues S.A. Travel Services	Hotel Schweizerhof Bern AG
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Title	Contracting Manager	Sales Manager
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This contract defines the cooperation between the above mentioned parties for the following time period: **January 1st, 2018 - December 31st, 2018**

It is valid for individual bookings (1-9 persons) through a recognized travel company. The special prices (FIT rates) will be communicated on a yearly basis and considered valid only after signature by both parties and return of this document to the HOTEL.

The HOTEL undertakes the commitment to provide the rooms and services reserved by the CLIENT and confirmed by the HOTEL. The CLIENT agrees to pay and comply with all services referred to this contract. Any amendments to this agreement must be made in written form. Should a clause of this contract be or become invalid, this will not affect in any way any of the remaining clauses. Swiss law will apply at all times.

Terms defined in this contract substitute the corresponding terms in the general terms and conditions of the Hotel Schweizerhof Bern AG. For all areas not covered in this contract, the general terms and conditions of the Hotel Schweizerhof Bern AG apply.

All prices and conditions agreed in this document are strictly confidential and may neither be published nor disclosed to third parties without the HOTEL's written consent. Under no circumstances may the CLIENT of the HOTEL sell these net rates directly to end customers without mark-up, and the published retail price may never be lower than the Best Available Rate (BAR) published by the HOTEL. Moreover, the CLIENT may only sell on these net rates with an according margin as part of a package offer over the Internet. In case of abuse of these provisions, the HOTEL reserves the right to charge the discrepancies and to terminate this agreement immediately.

FIT RATES 2018 - WHOLESALER

RATES PER ROOM SINGLE OCCUPANCY	BAR-RATE incl. bfst & city tax	CLIENT MO - TH incl. bfst & city tax	CLIENT FR - SU incl. bfst & city tax
Standard Single Room	CHF 419.—	CHF 268.—	CHF 254.—
Standard Double Room for sole use	CHF 469.—	CHF 298.—	CHF 283.—
Deluxe Double Room for sole use	CHF 549.—	CHF 346.—	CHF 328.—

RATES PER ROOM DOUBLE OCCUPANCY	BAR-RATE incl. bfst & city tax	CLIENT MO - TH incl. bfst & city tax	CLIENT FR - SU incl. bfst & city tax
Standard Double Room	CHF 560.—	CHF 368.—	CHF 350.—
Deluxe Double Room	CHF 640.—	CHF 416.—	CHF 395.—
Junior Suite	CHF 840.—	CHF 536.—	CHF 509.—
Suite	CHF 1310.—	CHF 818.—	CHF 777.—

The above mentioned client net rates are per room and night and include the Schweizerhof breakfast, City Tax, free use of THE SPA, mineral water, soft drinks and beer from the minibar, free WIFI Internet access (5mbit/s), welcome drink, a selection of fresh fruits, daily newspaper, free jukebox as part of the TV-multimedia system, shoe polishing service, fine in-room selection of Nespresso coffee and “L’art du thé” tea, Bulgari amenities, bathrobe for the duration of your stay, service charges and VAT.

The city tax is in the net rates included:

Children from 6 to 15.99 years:	CHF 1.50 per person / per night
Teens and adults from 16 years:	CHF 5.30 per person / per night

In the city tax included is the free use of public transport within the city of Berne (zone 100/101) including the transfer (train lines S4/S31/S44 and bus numbers 160/334) from the Airport Bern. On the day of arrival the room reservation is valid as a public transport ticket.

Promotions

In addition to our FIT Wholesaler Rates, we are offering a 10% discount to the following periods of time as a special promotion:

- 1st - 31st January 2018 (total 31 days)
- 1st - 28th February 2018 (total 28 days)
- 1st - 30th April 2018 (total 30 days)
- 1st - 30th June 2018 (weekend only, Fr - Su, total 14 days)
- 2nd - 31st August 2018 (weekend only, Thu - Su, total 18 days)
- 2nd - 30st November 2018 (weekend only, Fr - Su, 13 days)
- 1st - 31st December 2018 (total 31 days)

Rates including the 10% discount of the above mentioned periods of time:

RATES PER ROOM	BAR-RATE	CLIENT MO - TH	CLIENT FR - SU
SINGLE OCCUPANCY	incl. bfst & city tax	incl. bfst & city tax	incl. bfst & city tax
Standard Single Room	CHF 377.—	CHF 241.—	CHF 229.—
Standard Double Room for sole use	CHF 422.—	CHF 268.—	CHF 255.—
Deluxe Double Room for sole use	CHF 494.—	CHF 311.—	CHF 296.—

RATES PER ROOM	BAR-RATE	CLIENT MO - TH	CLIENT FR - SU
DOUBLE OCCUPANCY	incl. bfst & city tax	incl. bfst & city tax	incl. bfst & city tax
Standard Double Room	CHF 504.—	CHF 331.—	CHF 315.—
Deluxe Double Room	CHF 576.—	CHF 374.—	CHF 356.—
Junior Suite	CHF 756.—	CHF 482.—	CHF 458.—
Suite	CHF 1179.—	CHF 736.—	CHF 699.—

THE SPA

The 500 sqm wellness area THE SPA includes 24h-fitness and wet areas, with a pamper pool, sauna, ice fountain and steam baths, plus relaxing room and five treatment rooms for various types of massages. The Leading Spa is open 365 days a year.

Children

Baby cot for children up to 2 years in parent's room free of charge
 Extra bed for children from 3 to 15.99 years in parent's room CHF 85.—
 (incl. breakfast, max. 1 extra bed per room, not possible in the standard category)

Extra bed from 16 years CHF 150.—
 (Incl. Schweizerhof breakfast, max. 1 extra bed per room, not possible in the standard category)

Check-in / check-out

Check-in: 03:00 pm Check-out: 12:00 pm
 Early arrivals and late check-outs are subjects to availability and advance reservation.

Room Allotment

The HOTEL provides room bookings on free sale basis.

Cancellation policy

- In the event of cancellation up to 48 hours (two days) before the scheduled arrival, no fee will be charged. In the event of later cancellation, the HOTEL will charge one (1) night at the contracted rate, including breakfast and any pre-booked meals.
- In case of early departure the HOTEL will charge one (1) night.
- No-shows will be charged at 100% for the entire stay.

Relocation policy

In case of an unexpected impossibility to provide the pre-booked hotel rooms, the HOTEL will be responsible to organise accommodation in a similar category hotel with comparable quality. Furthermore the HOTEL will take over any costs related to the reorganisation such as:

- Transport from the HOTEL to the similar category hotel
- One phone call
- If applicable; the price difference between the rate of the HOTEL and the higher rate of the similar category hotel

Reservation basis

The reservations department is available per phone and e-mail from 08:00 am to 06:00 pm:

Tel: +41 (0)31 326 80 80

Fax: +41 (0)31 326 80 83

Email: reservations@schweizerhof-bern.ch

Reservation guarantee, payment & conditions

Credit card details must be taken with the credit card application form as a guarantee of bookings during the lengths of the contract period. Payments will be in Swiss Francs and transferred by Bank within 30 days from receiving invoices at the latest.

Bank account

HOTEL SCHWEIZERHOF BERN

UBS AG, 8098 Zürich

IBAN NR: CH23 0023 5235 1436 1501 M, SWIFT: UBSWCHZH80A

We agree with all specifications herein.

Authorized Signature:

Authorized Signature:

Authorized Signature:

Mr. Mohamed Gharib Contracting Manager	Ms. Iris Flückiger General Manager	Ms. Dominique Haslebacher Director of Sales & Marketing
Date:	Date:	Date:

Swiss law applies

Amira ElBatal

Contracting Agent

World Avenues Switzerland

15.11.2017

