



# HOTEL SPLENDIDE ROYAL

LUGANO

World Avenues SA  
Mrs Sara Abdelwahed  
Rue Ferrier 14  
1202 Geneva

Lugano, Friday, 16 November 2018

## Wholesaler Agreement 2019

Dear Mrs. Abdelwahed,

referring to your kind request, with pleasure we send our Wholesaler Rates valid from 1<sup>st</sup> April 2019 until 31<sup>st</sup> December 2019, on request basis and net of commission.

**From 01<sup>st</sup> January until 31<sup>st</sup> March 2019, the rates and conditions will be the same as in low season 2018.**

	Official (Rack Rates)		Wholesaler Rates	
	Season		Season	
	High 01.04.- 31.10.	Low 01.11. – 31.12.	High 01.04.- 31.10.	Low 01.11. – 31.12.
<b>Executive Wing, garden side</b>				
Double Executive Superior for single use	CHF 392.00	CHF 284.00	CHF 286.00	CHF 207.00
Double Executive Superior	CHF 502.00	CHF 392.00	CHF 366.00	CHF 286.00
<b>Executive Wing, front lake view</b>				
Double Executive Deluxe for single use	CHF 502.00	CHF 392.00	CHF 366.00	CHF 286.00
Double Executive Deluxe	CHF 665.00	CHF 502.00	CHF 485.00	CHF 366.00
<b>Palace Wing, garden side</b>				
Double Palace Superior for single use	CHF 448.00	CHF 340.00	CHF 327.00	CHF 248.00
Double Palace Superior	CHF 556.00	CHF 448.00	CHF 406.00	CHF 327.00
<b>Palace Wing, front lake view</b>				
Double Palace Deluxe single use	CHF 556.00	CHF 448.00	CHF 406.00	CHF 327.00
Double Palace Deluxe	CHF 721.00	CHF 556.00	CHF 526.00	CHF 406.00
<b>Palace Wing, front lake view</b>				
Palace Junior Suite	CHF 1060.00	CHF 838.00	CHF 774.00	CHF 612.00
Palace Suite	CHF 1452.00	CHF 1060.00	CHF 1060.00	CHF 774.00
Extra bed	CHF 100.00	CHF 100.00	CHF 75.00	CHF 75.00



Swiss Deluxe Hotels



Riva Antonio Caccia, 7 · 6900 Lugano, Switzerland  
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## HOTEL SPLENDE ROYAL LUGANO

### CHILDREN POLICY:

- From 0 to 5 years free of charge sharing the parents' room
- From 6 to 12 years CHF 37.50 sharing the parents' room
- From 13 years on, CHF 75.00 sharing the parents' room

### GENERAL CONDITION

- All rates include buffet breakfast, service and VAT
- Rates do not include the city tax equal to CHF 6.10 per person per day (may change for 2019)
- Rates are valid from April 1<sup>st</sup> 2019 to December 31<sup>st</sup> 2019
- Rates are valid for individual reservations only. In case you are interested in organizing events, meetings or groups we will be pleased to realize and send you our best offers.
- **Rates indicated in the present agreement are strictly confidential.**

### ACCOMODATIONS

Generosity and attention to details are the hallmarks of our guestroom. Fine designs, materials and colours confer every room and suite a unique and personal charm. Tradition, a harmony between ambiance and service that leaves no wishes open. The hotel Splendide Royal is a 100% non-smoking hotel and has 47 luxury rooms, 39 Superior rooms, 4 Junior Suites and 3 Suites with separate bedroom and living room.

### ROOMS CATEGORY DEFINITION:

#### *Executive wing*

##### **Deluxe room**

Our Deluxe executive rooms offer an exceptional level for living comfort boasting an average size of 35 square meters and are furnished in an outstanding design of timeless elegance and harmony. These rooms feature a spacious bathroom made of Italian marble, a sitting area, a working desk, a nice terrace and offer a magnificent view on the Ceresio Lake and the pre-alps.

##### **Superior room**

The modern executive Superior rooms offer the comfortable standard of the Splendide Royal and are yet individual: with terrace and view of the quiet side street. The rooms of this category have a size of approx. 30 square meters and feature a spacious bathroom, a sitting area and a working desk.

#### *Palace wing*

##### **Suites**

Our exclusive 80 square meters large Presidential Suite features a separate bedroom and living room, a spacious bathroom made of Italian marble and a guest toilet. The living room has high ceilings with a wonderful Murano-Chandelier and frescos depicting alpine Swiss landscapes. On the large terrace you can enjoy your dinner overlooking the Ceresio Lake and the surrounding pre-alps. An adjoining room with a connecting door can be booked for additional charge. Our services include daily replenishment of fruits and mineral water as well as daily delivery of a local or an international newspaper to your suite.



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Our 70 square meters large and tastefully furnished Suite is situated on the 4<sup>th</sup> floor. It offers a breath-taking view on the Ceresio lake and the pre-alps. This Suite features a separate bedroom and living room furnished with a large dining table for four persons, a spacious bathroom made in Italian marble and a guest bathroom with shower. An adjoining room with a connecting door can be booked for additional charge. Our services include daily replenishment of fruits and mineral water as well as daily delivery of a local or an international newspaper to your suite.

Our 60 square meters large Suite situated on the 3rd floor, has 4 small romantic balconies with a delightful view on the Ceresio Lake and the pre-alps. This Suite features a separate bedroom and living room, a spacious bathroom made of Italian marble and a guest shower room. An adjoining room with a connecting door can be booked for additional charge. Our services include daily replenishment of fruits and mineral water as well as daily delivery of a local or an international newspaper to your suite.

### Junior Suites

The luxurious Junior Suites measure 55 square meters and have a magnificent view on the Ceresio Lake and the pre-alps. Situated on each floors, the Junior Suites feature a large bedroom with its living room and a spacious bathroom made of Italian marble. Thanks to the classic and refine design the Junior Suites provide their very own brand of flair, which can only be found in a handful of hotels worldwide. An adjoining room with a connecting door can be booked for additional charge. Our services include daily replenishment of fruits and mineral water as well as daily delivery of a local or an international newspaper to your suite.

### Deluxe

These elegant rooms radiate discreet luxury. Our deluxe classic rooms have an average size of 35 square meters and offer a unique view on the Ceresio lake and the pre-alps and feature a large working desk, a comfortable sitting area and a spacious bathroom made of Italian marble. A walk-in wardrobe completes this exclusive ambience.

### Superior

Our classic style superior rooms are 30 square meters large and offer high comfort. These rooms are on the garden side and feature a sitting area a working desk and a spacious bathroom made of Italian marble.

### SERVICES

- Our guests will benefit from free access to wireless internet.
- Free transfer shuttle from/to the railway station of Lugano or the Lugano Airport (on request)
- The Ticino ticket which allows you to use all public transportation (busses and trains) in the Ticino region and grants discounts on boats and funiculars tickets.

### RESERVATION:

- Reservations must be made directly with the Hotel Splendide Royal by telephone +41 (0) 91 985 77 11, Fax +41 (0) 91 985 77 22 or e-mail [reservation@splendide.ch](mailto:reservation@splendide.ch)

### CANCELLATION POLICY AND NO SHOW:

- cancellations must be received 48 hrs before arrival date by stays up to 7 nights. In case of late cancellation or no show we will charge 1 night
- Cancellations must be received 7 days before arrival by stays over 7 nights. In case of late cancellation or no show we will charge 3 nights



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## HOTEL SPLENDE ROYAL LUGANO

### PAYMENTS:

- The reservation must be guaranteed with the Company Credit Card
- Payment can be done by Company Credit Card or Bank pre-payment
- The Hotel Splendide Royal does not accept cheques
- For administration rules the Hotel Splendide Royal will not send any invoices outside Switzerland

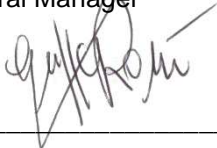
We thank you for your excellent co-operation and are at your disposal for any further information you may need.

Assuring you of our best attention and care at all times, we remain,

**Hotel Splendide Royal Lugano**

**Travco Corporation Ltd**

Giuseppe Rossi  
General Manager



For acceptance, signature and stamp

Mrs. Sara Abdelwahed  
Contracting Agent

Katja Müller  
Front Office Manager



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