

World Avenues SA- Travel Services 14, Rue Ferrier, CH-1202 Geneva, Switzerland Amira Elbatal Contracting Agent

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VAT No: CHE 109 867 307 www.world-avenues.com

Tour Operators Fit Net Rates 2017 - Bed and Breakfast

FIT 2017

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	1	23/09	3	4	1	2	3	4	1	2	- 22/U: 3	4	1	12/09 - 2	3	4	1	.9/08 ·	3	4	1	2	3	4
	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax
KING SUITE Max 2 people	178	198	NA	NA	146	176	NA	NA	198	228	NA	NA	218	258	NA	NA	271	311	NA	NA	301	341	NA	NA
KING FAMILY SUITE Max 6 people	148	168	207	238	116	146	185	216	168	198	237	268	188	228	267	298	241	281	320	351	271	311	350	381
DELUXE FAMILY ROOM Max 4 people	126	146	185	216	93	123	162	193	146	176	215	246	167	207	245	276	219	259	297	328	249	289	327	358
QUEEN DELUXE ROOM Max 3 people	103	123	162	NA	71	101	140	NA	123	153	192	NA	143	183	222	NA	196	236	275	NA	226	266	305	NA
KING GUESTROOM Max 2 people	73	93	NA	NA	41	71	NA	NA	93	123	NA	NA	113	153	NA	NA	166	206	NA	NA	196	236	NA	NA

King/Twin Guestroom=Max	Deluxe Family Garden= Max	Queen Deluxe Room = Max	Family Suite= Max	King Suite= Max
occupancy 2 pax	occupancy 4 pax	occupancy 3 pax	occupancy 6 pax	occupancy 2 pax

All rates are in euro currency, per day, per room and net Hotel. They are inclusive of 10% V.A.T. and buffet breakfast served at our restaurant.

The rates are not inclusive of city tax.

From the 1^{st} of June until 30^{th} of September It is expected to pay a city tax equal to $eqref{1.50}$ per person , per day to be paid locally.

The tax applies to a maximum of 7 days for the months of June, July and September; all days stay during August.

All rates do not include Government and Provincial taxes. If any provincial and/or government tax are raised or if new taxes are introduced within this contract period, the Hotel reserves the right to adjust the contract rates accordingly in order to reflect the change.

Our rates includes:

- 2 outdoor swimming pool access
- Fitness Center Access h 24, water and towel complimentary
- Business Center Access
- Internet (wi-fi complimentary in all rooms and common areas)
- Concierge Service
- Outside Parking

Extra Services:

- Wellness Center Access included only for suite
- Golf Services (the rates as follow)
- Garage €10,00 per day
- Beach Service € 10,00 per person, per day (beach umbrella, two deck chairs, one towel per person)
- Bike Rental 1h €5,0; 2h €7,00; half day €12,00; full day €20,00
- Football field-on request

DoubleTree by Hilton Acaya Golf Resort Lecce



- Shuttle Service to and from Lecce - on request - on payment

Rack Rates - Additional Amenities 2017

Child 0 – 18 years	Free
Half board adult	€ 25,00 per day
Half board child 04 - 18	€ 18,00 per day
Full board adult	€ 50,00 per day
Full board child 04 - 18	€ 36,00 per day
Pet deep cleaning fee (max 25 kg)	€ 15,00 per day

Rack Rates-Spa Amenities 2017

Daily SPA entrance - mid week	€ 15,00 per person
Daily SPA entrance - weekend & Holidays	€ 20,00 per person

The Spa Access includes Hotel Kindness kit (soft bathrobe and towel), heated pool, sauna, calidarum, frigidarium, tiepidarium, emotional shower and relaxation areas serving herbal teas.

- Children from 0 to 17 years can't access to the Spa

Net Rates - Golf Services 2017

Green fee 9 holes	€ 30,00
Green fee 18 holes	€ 50,00
Green fee driving range	Free
Gettone driving range (25 balls)	€ 1,00
Golf Cart 18 holes	€ 30,00
Golf Cart 9 holes	€ 20,00
Electric trolley 18 holes	€ 20,00
Electric trolley 9 holes	€ 12,00
Pull Trolley	Free
Ironbag 18 holes	€ 35,00
Ironbag 9 holes	€ 25,00



Daily Rack Rates 2017 BB

RACK 2017

		SEAS	ON A	4		SEAS	ON B	,	:	SEAS	ON C		:	SEAS	ON D)	:	SEAS	ON E		9	SEAS	ON F	F
		06/04	- 30/0	4		19/03	- 05/04	ļ.	(01/06	- 23/06	5		24/06	- 28/07	7	- 4	29/07 -	- 11/08	3	1	2/00	- 18/0	
		23/09	- 05/1	1		01/05	- 31/05	,	(09/09	- 22/09	9		02/09	- 08/09	9	-	19/08	01/09	9		.2/00 -	10/0	0
	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4
KING SUITE	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax	pax
Max 2 people	237	264	NA	NA	192	234	NA	NA	262	304	NA	NA	292	344	NA	NA	362	414	NA	NA	402	454	NA	NA
KING FAMILY SUITE	197	224	276	318	152	194	246	288	222	264	316	358	252	304	356	398	322	374	426	468	362	414	466	508
Max 6 people																								
DELUXE FAMILY ROOM	167	194	246	288	122	164	216	258	192	234	286	328	222	274	326	368	292	344	396	438	332	384	436	478
Max 4 people																								
QUEEN DELUXE ROOM	137	164	216	NA	92	134	186	NA	162	204	256	NA	192	244	296	NA	262	314	366	NA	302	354	406	NA
Max 3 people																								
KING GUESTROOM	97	124	NA	NA	52	94	NA	NA	122	164	NA	NA	152	204	NA	NA	222	274	NA	NA	262	314	NA	NA
Max 2 people																								

King/Twin Guestroom=Max	Deluxe Family Garden= Max	Queen Deluxe Room = Max	Family Suite= Max	King Suite= Max
occupancy 2 pax	occupancy 4 pax	occupancy 3 pax	occupancy 6 pax	occupancy 2 pax

All rates are in euro currency, they are intended per day, per room. They are inclusive of 10% V.A.T. and buffet breakfast served at our restaurant.

Hotel Rack Rates - Amenities 2017

Child 0 – 18 years	Free
Half board adults	€ 35,00 per day
Half board child 04 - 18	€ 25,00 per day
Full board adults	€ 70,00 per day
Full board adults 04 - 18	€ 45,00 per day
Pet deep cleaning fee (max 25 kg)	€ 15,00 per day

Hotel Rack Rates - Spa Service 2017

Daily SPA entrance - mid week	€ 30,00 per day
Daily SPA entrance - weekend & Holiday	€ 40,00 per day

The access in the Wellness center includes the SPA kit (soft bathrobe and towel), heated pool, sauna, calidarum, frigidarium, tiepidarium, emotional shower and relaxation areas serving herbal teas.

- Children from 0 to 16 years can't access to the Spa



Rack rates Hotel -Golf Services 2017

Green fee 9 holes	€ 35,00
Green fee 18 holes	€ 60,00
Green fee driving range	Free
driving range coin (25 balls)	€ 1,00
Golf Cart 18 holes	€ 30,00
Golf Cart 9 holes	€ 20,00
Electric trolley 18 holes	€ 20,00

Hotel Rack are subject to change without notice.

Rack rates Hotel –Golf Services 2017 for Visitors (External Guests)

Green Fee 18 holes low season	€ 60
(January 1st / April 30 th – November 1 st / December 31 st)	
Green Fee 18 holes mid season	€ 70
(May 1st / May 31 st – October 1 st / October 31 st)	
Green Fee 18 Holes High Season	€ 85
(June 1st / June 30 th – September 1 st – September 30 th)	
Green Fee 18 Holes - Highest Season	€ 90
(July 1st / August 31st)	
Green Fee 9 holes low Season	€ 35
(January 1st / April 30 th - November 1 st / December 31 st)	
Green Fee 9 Holes mid season	€ 40
(May 1st / June 30 th - September 1 st /October 31 st)	
Green Fee 9 Holes Highest Season	€ 50
(July 1st / August 31st)	

driving range coin (25 balls)	€ 1,00
Golf Cart 18 holes	€ 40,00
Golf Cart 9 holes	€ 25,00
Electric trolley 18 holes	€ 20,00
Electric trolley 9 holes	€ 12,00
Pull Trolley	Free
Ironbag 18 holes	€ 35,00
Ironbag 09 holes	€ 25,00



Net rates Hotel -Golf Services 2017 for Visitors (External Guests)

Green Fee 18 holes low season	€ 55
(January 1st / April 30 th – November 1 st / December 31 st)	
Green Fee 18 holes mid season	€ 65
(May 1st / May 31 st – October 1 st / October 31 st)	
Green Fee 18 Holes High Season	€ 70
(June 1st / June 30 th – September 1 st – September 30 th)	
Green Fee 18 Holes - Highest Season	<i>€ 75</i>
(July 1st / August 31st)	
Green Fee 9 holes low Season	€ 32
(January 1st / April 30 th - November 1 st / December 31 st)	
Green Fee 9 Holes mid season	€ 35
(May 1st / June 30 th - September 1 st /October 31 st)	
Green Fee 9 Holes Highest Season	€ 40
(July 1st / August 31st)	

driving range coin (25 balls)	€ 1,00
Golf Cart 18 holes	€ 40,00
Golf Cart 9 holes	€ 25,00
Electric trolley 18 holes	€ 20,00
Electric trolley 9 holes	€ 12,00
Pull Trolley	Free
Ironbag 18 holes	€ 35,00
Ironbag 09 holes	€ 25,00

Hotel Services

- ✓ n. 2 outdoor swimming pools
- ✓ SPA & Wellness
- ✓ Solarium
- ✓ Fitness Center
- ✓ Football field on request
- ✓ Golf course 18 holes
- ✓ Outside Parking
- ✓ Garage

GENERAL TERMS AND CONDITIONS

EARLY BOOKING POLICY 2017

Applicable on all meals.

This promo is not valid for non-core services.

EBD A1

20% discount on bookings confirmed within 15.03.2017 Valid on Periods A, B, $\rm C$

EBD A2

15% discount on bookings confirmed within 30.04.2017 Valid on periods A, B, C and D

EBD A3

10% discount on bookings confirmed 30 days before the arrival date Valid on periods A, B, C and D EBD A1, A2, A3 excluded for per period E and F



PROMO 2017

Applicable on all meals and the reduction will be calculated on the last night.

P1:7=6

Valid in seasons A, B and C. This Promo can be combined with EBD.

P2: 10% discount on bookings of 4 nights or more.

Valid in seasons A, B and C. This Promo cannot be combined with EBD, A1 and A2. This promo can be combined with A3.

P1 and P2 cannot be combined.

HALF BOARD:

Half Board (2 courses from our menu, dessert, beverage excluded) is available at "Gian Giacomo dell'Acaya" or at "Masseria San Pietro Restaurant". Meals are interchangeable between the two restaurants when opened, with no supplement.

RATES:

Rates quoted are only valid for individual bookings and for up to 8 rooms .

For a group Leisure, Incentive, Conference and Corporate quotations will be based on the season and availability.

The above mentioned rates can be used to develop customized packages.

SALES CONDITIONS:

On request

PERIOD OF RELEASE: (to be used only in case of allotment)

Period A, B e C: 3 days - Period D: 7 days - Period E and F: 14 days

PHOTOGRAPH MATERIALS:

Photographic material is available at the following link authorized http://www.flickr.com/photos/doubletreebyhiltonacaya/

OVERBOOKINGS:

Under exceptional circumstances, the hotel management reserves the right to book alternative arrangements at same hotels category.

CHECK IN:

Rooms will be available from 15h00

CHECK OUT:

Rooms must be vacant by 12h00.

DAY USE SUPPLEMENT:

For all those rooms that are not checked out by 12h00 we reserve the right to charge a supplement of 30% of agreed room rate until 3.00 pm; After 3.00pm until 6.00 pm we will charge a supplement of 50% of agreed room rate.

ROOM CONFIRMATION:

All room reservations must be confirmed in writing either by fax +39 0832 861384 or e-mail reservations.acaya@hilton.com with appropriate payment guarantee. All reservations without such guarantee can be cancelled by the hotel management department without prior notice.

MARKETING AND ADVERTISING:

Any kind of brochure advertising or any publishing including internet where hotel is featured must be approved by the sales and marketing head office.

V.A.T. TREATMENT

If VAT rate changes within this contract period, the Hotel reserves the right to adjust hotel rates accordingly to reflect the change.

RATE PARITY:

The DoubleTree by Hilton Acaya Golf Resort recognizes a commission of 20% on net VAT BAR tariff published on the official website of the Hotel www.acayagolfresortlecce.doubletreebyhilton.com and approved by e - mail from the same . It is noted that the operator must check for each of the nights that may intend to reserve , since the same can vary each day. It will also recognize the 15 % discount - commission rebate offers on equal terms and restrictions . Bookings must be made directly to the hotel by email at reservations.acaya@hilton.com , for which the operator always receive confirmation by e -mail , it is understood that the BAR must be approved in advance by the hotel.

PAYMENTS TERMS:

All reservations have to be covered by credit card guarantee. The invoice has to be paid in 30 days from the invoice date. Any reservation not covered by bank wire transfer or credit card will be cancelled.

For mentioned purposes, please fill in the form below with your approval to charge the due amount on your credit card in the event of any delay on the agreed payment terms. Please send us the signed form together with a sides copy of your credit card.

In case of payment delay within the above mentioned terms, late charge interests may apply from the due date of invoice amount as O.D.R. (Official discount rate), plus 4 basis points. The charge will be notified to you with the issuance of an invoice (art. 15 D.P.R. 633/72) with one month payment terms.

For mentioned purposes, please fill in the form below with your approval to charge the due amount on your credit card in the event of any delay on the agreed payment terms. Please send us the signed form together with a sides copy of your credit card.



In case of payment delay within the above mentioned terms, late charge interests may apply from the due date of invoice amount as O.D.R. (Official discount rate), plus 4 basis points. The charge will be notified to you with the issuance of an invoice (art. 15 D.P.R. 633/72) with one month payment terms.

BANK DETAILS:

Salento Gestioni Srl

Monte dei Paschi di Siena, filiale di Rimini. IBAN: IT69O0103024201000001587089

BIC: PASCITM1730

All cancellations must be sent in writing form.

No penalty charge will be raised for all cancellations made up to 5 days prior to guests arrival.

For late cancellations 80% of first 3 nights of stay will be charged.

NO-SHOW: the whole amount of the stay will be charged

Account number ch16 0483 5046 9213 6200 0 (EUR) / ch86 0483 5046 9213 6200 1 (USD) Invoice Information:

E-mail: accounts@worldavenues.ch

Bank name: Credit Suisse Bank address: Ch-1211 Geneva 70 City: Geneva Post code: -1211 Country: Switzerland

stopsales@world-avenues.ch E-mail to send stop sale:

CONTRACT VALIDITY:

The present contract will be available from 01.01.17 to 31.12.17.

Looking forward to hearing from you soon and hoping in a good business partnership, we remain at your disposal for any further queries Best regards,

Alessandro Potenza

Director of Sales - JSH Group

Stamp and Signature for acceptance Amilia Elevatal

Amilia Elevatal

Amilia Avenues Swit-



INFORMATIVE (ART. 13 CODE ON PRIVACY)

Pursuant to Legislative Decree. N. 196/2003 (Code on Protection of Personal Data) processing of your personal data will be based on principles of fairness, legality, transparency and protection of your privacy and your rights.

The treatment has only the purpose of the proper management of services offered to trade information, market research and to advertise products or services and sending advertising materials, as well as to fulfill a legal requirement and will be made by processing both computer science and paper. These data will be kept for the time required for the above mentioned purposes and, in any case within a period of one year from their collection. The data may be disclosed to the public authority possibly applicant, to lenders, to debt collection or data processing and computer services, to affiliated companies, subsidiaries or parent and will never be circulated. The data will not be disclosed to other parties, except with your express consent. The data may be shared with the hotel management and employees receptionists and administrative office as managers or agents to the treatment, as well as responsible and in charge of the treatment at the headquarters of the company. The provision of data is obligatory inasmuch as required by State law and their failure could result in the inability of the service.

To the data you may contact to assert your rights as provided for in Article 7 of the Code regarding privacy, to which we refer, and among which we mention the right to obtain from our company:

- a) the source of the data, the purposes and methods of treatment, the identity of the owner and managers of the treatment and the persons or classes of persons to whom the data may be communicated or who may come to know them as managers or in charge of processing;
- b) the confirmation of the existence of personal data that regards you and the logic applied in case of treatment with electronic instruments;
- c) the cancellation and transformation in anonymous form or block of data in violation of the law;
- d) the updating, correction or if there is the interest the integration of such data;

I, the undersigned

- e) certification that the operations in letters c) and d) have been brought to the attention of those to whom the data were communicated or disclosed, except when required by law;
- f) the right to oppose for legitimate reasons to the processing of personal data pertinent to the purpose of the collection;
- g) the right to oppose, in any case, to the processing of personal data in order to send advertising material or direct sale or performance of market or commercial communication. The data controller is Acaya spa, with registered office in San Cesario di Lecce. In order to know for easily accessing the updated list of data simply call us at 0832861385 or send an e-mail to the following address: info.acaya@hilton.com. We ask you also, after carefully reading this you kindly to complete and mail to the following address, the "Model of acquisition of consent" that I am attaching:

FORM FOR ACQUIRING CONSENT TO THE TREATMENT OF PERSONAL DATA

declare that I have received from company Acaya the information notes specified by art.13 of law decree No.

196 of 30 June 2003, and	d that have read and thoroughly understood them, for	the purposes indicated in it.	
Concerning the treatmed dispatch of advertising r		nmercial information, market research, offers of product and	d services, as well as the
Give my consei	Deny my consent		
I'm aware that, in the ab	osence of consents, the company will be obliged to cor	sider the possibility of not establishing and/or continuing relati	ons.
30.07.2017 Date	Si	Amira ElBatal World Avenues S.A gnature Anira ElBatal World Avenues S.A Anira Elbatal World Avenu	JUES Juitzerland 122906 94 10



Credit Card Authorization Form

Credit Card Information

Credit card type:	American Express	ן	Diners Club	
Master-Card		Visa Card		
Cradit Card number:	5582 6570 0343 3937	Exp date: 06/18		
Cardholder's Signatu		ille Du	<u></u>	
Name as it Appears of	on Credit Card:		_0 _	
Name of the Compa	nyWorld Avenues Swi	tzerland		
We hereby authorize	e the DoubleTree by Hilton Aca	ya Golf Resort to charge the due amo	ount on our credit card in the event of any	delay on the agreed payment terms
Please return the precard.	esent contract duly countersign	ned and stamped in every page for ac	cceptance of terms and conditions togethe	er with a side copy of your credit
Date,		Signature,		