PARIS

WORLD AVENUES - PREFERENTIAL RATES CONTRACT - 2017/2018

Validity: 1st of November 2017 – 31st of October 2018 (inclusive)

	WORLD AVENUES
	Rue Ferrier, 14
	CH-1202 Geneva
	Switzerland
Hong Kong	Mrs Amel Assal - Contracting Manager
	+41 22 548 12 11 / contracting@world-avenues.ch

Shanghai						
Beijing Tokyo	Room Types	LOW SEASON Nov 1 to Dec 28 Jan 2 to Jan 16 Jan 26 to Feb 26 Mar 7 to Apr 30 Oct 22 to Oct 31	MID SEASON Dec 29 to Jan 1 Jan 17 to Jan 25 Feb 27 to Mar 6 May 1 to May 31 Jul 9 to Aug 31 Oct 5 to Oct 21	HIGH SEASON Jun 1 to Jul 8 Sep 1 to Sep 23	Public rates B&B	
New York	Superior Room 30-35 m² – King size bed. Max. occupancy: 2 people	640€	790€	1 050€	1 350 €	
NUR IUTR	Deluxe Room 35-50 m² – King or twin beds. Max. occupancy: 3 people	715€	865€	1080€	1 450€	
Chicago	Junior Suite 55-65 m ² - King or twin beds with a sitting area (sofa). Max. occupancy: 3 people	865€	1015€	1 240€	1 750 €	
Beverly Hills	Superior Suite 70m ² – King bed, separated living room – 1.5 bathroom. Max. occupancy: 3 people	1 315€	1 540 €	2 120€	2 950 €	
Paris Bangkok	Deluxe Suite 85m ² – King bed, separated living room, 1.5 bathroom. Max. occupancy: 3 people	1 540 €	1915€	2 600€	3 550 €	
Manila	Grand Premier Suite 100 m ² – King or twin beds, separated living room – 1.5 bathroom, and dining area. Max. occupancy: 3 people	1915€	2 365 €	3 160€	4 500 €	
	Garden Suite 115-140 m ² – King bed, separated living room – 1.5 bathroom, and dining area, 1 rooftop garden of 60m ² . Max. occupancy: 3 people	2 890 €	3 375 €	6 800 €	8 500 €	

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Your preferred rates will not be available during the following blackout dates:

- French Open Final (Roland Garros) & Eurosatory: from June 8th to June 15th (incl.)
- Fashion Week, Ryder's Cup & Longchamp Racecourse: from September 24th to October 5th (incl.)

Should you wish to book one of our three Signature Suites (*The Katara Suite (185m²*), *The Historic Suite (217m²*) or *The Peninsula Suite (318m²*)), please contact your dedicated Sales Manager at The Peninsula Paris for Best Available Rates.

The above rates are:

- For single or double occupancy.
- Net, i.e. including 10% VAT.
- Non-commissionable.
- Excluding City Tax (4.4€ per day and per adult).

They include daily continental breakfast for up to two guests.

Complimentary amenities at The Peninsula Paris:

- High-speed wired and wireless internet access
- Calls through our Wireless Telephone with VOIP technology
- In-room coffee and tea-making facilities
- Video on Demand
- Newspapers upon request
- Interactive digital bedside panel preset in one of 11 languages (English, French, Traditional and Simplified Chinese, Japanese and Arabic)
- Audio visual center
- All-in-one fax/printer/scanner/photocopier
- Mini-Bar soft drink, refreshed daily
- Complimentary access to the fitness and swimming pool

Family Stays and options:

- *Extra bed charge*: free under 11 years old, 100€ net for a person over 11 years old (non-commissionable)
- *Baby cot*: free of charge
- Twin bedded rooms are available from the Deluxe Room category.
- Deluxe Suites can host 2 adults and 2 children under 8 years old (sofa bed).
- Connecting rooms options available: Deluxe Room to Deluxe Room OR Junior Suite to Junior Suite.

Breakfasts:

Breakfast is served in restaurant Le Lobby as follows:

- Continental Breakfast: 42€ net (inclusive of 10% VAT) per person: included in your rate for 2 guests.
- American Breakfast: 53€ net (inclusive of 10% VAT) per person: an extra 11€ will be charged per room, per night and per person.
- Chinese Breakfast: 55€ net (inclusive of 10% VAT) per person: an extra 13€ will be charged per room, per night and per person.

The Peninsula Paris 19, avenue Kléber, 75116 Paris, France

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- Breakfast is free of charge for a child under 5 years old, and 50% off public rate for a child between 5 and 11 years old. Children over 11 years old will pay adults rates.

Terms & Conditions:

- 1. Contract rates are only applicable to FIT bookings. Any booking above 9 rooms will be treated as a group and group rate will applied. Contract rates must be packaged with other components and are <u>not</u> to be sold on a room only basis. Rooms are on request only (no allocations).
- 2. In order to enjoy special contracted rates, a minimum of 50 room nights' production is required over the contracted period.
- 3. The above rates are confidential between the Hotel and **World Avenues** and may not be disclosed to a third party.
- 4. This contract rate is strictly for your company's use and is not available to any corporate accounts, or commercial firms. Bidding on the hotel name and display rates on the Internet is also prohibited. It may result with a cancellation of this agreement without prior notice.
- 5. The Hotel reserves the right to cancel this agreement in writing with 30 days' notice.
- 6. Cancellation & no-show policy:

Low and mid Seasons: Should a cancellation occur within 24 hours before arrival date, the Hotel will charge 1-night penalty.

High Season: Should a cancellation occur within 48 hours before arrival date, the Hotel will charge 1-night penalty.

Fair Date: *Extra fair dates could be added with a 30 days' notification.* Should a cancellation occur within 72 hours before arrival date, the Hotel will charge 1-night penalty.

- 7. This contract is invalid if it is not signed and returned by 31st of July 2017.
- 8. Check-in time is 3:00pm and check-out time is 12:00 noon.
- 9. Amel Assal will not, and shall ensure that its directors, employees, and agents will not use any of The Peninsula Paris images in any public statements, advertising or promotional materials, except only on the internet site of **World Avenues** without extension, and provided that written credit is provided for the Company.
- 10. Consultant expressly recognizes that all rights, title and interest in and to the Images belong to the Company and/or its operations. Consultant shall not during the term of this Agreement or thereafter (i) attack the title of any of the Company's rights in and to the Images, or (ii) seek to sell, assign, license, or otherwise transfer any right, title or interest in the Images.

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Upon the earlier to occur of: (i) expiry of the this Agreement, and (ii) early termination under the terms of this Agreement, Consultant shall cease to have any right to use the Images and shall immediately remove or eliminate all representations of or references to the Images.

- 11. The rates mentioned in this contract shall not be sold on the Internet, either by the client or an OTA (Online Travel Agency) without the prior written agreement of the hotel. These rates are strictly confidential and may not be disclosed to the end client in any form whatsoever. The co-contractor shall ensure that this policy is adhered to by all intermediaries.
- 12. This Agreement shall be governed by French law.

Payment:

Payment by invoice: Please be advised that the Hotel requires invoices to be paid maximum 30 after reception. If conditions are not respected, we may have the cancel the agreement.

The Peninsula Paris' bank account details:

Name of Bank	: HSBC
Address	: HSBC France – Agence des Grands Clients
Name of Account	: Le 19 avenue Kleber recette
Account Number	: 0028 002 4167
Bank code	: 30056
Guichet	: 00028
Кеу	: 26
Currency	: Euro
IBAN	: FR 76 3005 6000 2800 2800 2416 726
BIC	: CCFRFRPP

Remarks:

-	Global Customer Service Centre (Reservations):					
	Direct with The Peninsula Paris, fax and telephone numbers are:					
	Telephone	:	+33 (0)1 58 12 27 77			
	Facsimile	:	+33 (0)1 58 12 29 99			
	E-mail	:	reservationppr@peninsula.com			

Thank you for your continued support of The Peninsula Paris. Kindly return the signed agreement to indicate the acceptance of our offer.

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We look forward to another mutually successful year of cooperation.

Signed for and on behalf of **THE PENINSULA PARIS**

Signed for and on behalf of **World Avenue**

Signed for and on behalf of **THE PENINSULA PARIS**

Name: Laura Cuinier Title: Director of Sales Name: Amel Assal Title: Contracting Manager Name: Valentine de Cellery d'Allens Title: International Sales Manager

Date:

Date:

Date: