



EXTENSION F.I.T. RATES FROM NOVEMBER 01st 2016 TO MARCH 2018

Tarifs NETS chambre et petit déjeuner - Prix par chambre par nuit / Net rate B&B, price per room per night

	BASSE SAISON / LOW		MOYENNE SAISON / MID		HAUTE SAISON / HIGH		ÉTÉ	EVENEMENT/ EVENTS
	16/12/2016 au 12/03/2017 & 21/10/2017 au 31/10/2017 & 16/12/2017 au 18/03/2018		01/11/2016 au 15/12/2016 & 13/03/2017 au 14/05/2017 & 01/11/2017 au 15/12/2017 & 19/03/2018 au 31/03/2018		15/05/2017 au 30/06/2017 01/09/2017 au 20/10/2017		01/07/2017 au 31/08/2017	New Year : 30/12/16 au 01/01/17 inclus Euro PCR 15/05/17 au 18/05/17 inclus AIRSHOW 19/06/17 au 23/06/17 inclus Fashion Week 02/07/17 au 06/07/17 inclus 1ere Vision 18/09/17 au 21/09/17 inclus PAP 27/09/17 au 04/10/17 New Year 30/12/17 au 01/01/18
	Semaine	Weekend	Semaine	Weekend	Semaine	Weekend	ALL WEEK	ALL WEEK
Chambre Classique Single	200	185 €	215 €	200 €	250 €	235,00 €	265 €	315 €
Chambre Classique Dbl/Twin	215	200 €	230 €	215 €	265 €	250,00 €	280 €	330 €
Chambre Supérieure Single	220	205 €	235 €	220 €	270 €	255,00 €	285 €	335 €
Chambre Supérieure Dbl/Twin	235	220 €	250 €	235 €	285 €	270,00 €	300 €	350 €
Chambre Deluxe Single	260	245 €	275 €	260 €	310 €	295,00 €	325 €	375 €
Chambre Deluxe Dbl/ Twin	275	260 €	290 €	275 €	325 €	310,00 €	340 €	390 €
Chambre Deluxe Tpl	370	355 €	385 €	370 €	420 €	405,00 €	435 €	485 €
Family Tpl	350	335 €	370 €	355 €	425 €	410,00 €	440 €	490 €
Junior Suite Single	425	410 €	445 €	430 €	515 €	500,00 €	535 €	585 €
Junior Suite Double	440	425 €	460 €	445 €	530 €	515,00 €	550 €	600 €
Junior Suite Triple	455	440 €	475 €	460 €	545 €	530,00 €	565 €	615 €
Suite Duplex Single	535	520 €	550 €	535 €	625 €	610,00 €	640 €	690 €
Suite Duplex Double	550	535 €	565 €	550 €	640 €	625,00 €	655 €	705 €
Suite Duplex Triple	565	550 €	580 €	565 €	655 €	640,00 €	670 €	720 €



ROOM ALLOCATIONS - From November 01st 2016 to March 31st 2018

Room Category	Low& Middle Season		High Season & Summer Season 2017 (Identique au tableau des tarifs)		Fair Rate (3)	
	Rooms	Release Date	Rooms	Release Date	Rooms	Release Date
Superior Room	1	D-3	1	D-3	1	D-7
De Luxe Room	1	D-3	1	D-3	1	D-7

Rates are net and quoted in Euros (VAT and Service Included). Any increase in the French VAT rate, or any additional tax, as of the date of signature would result in the modification of these rates.

Please be informed that a city tax of 2.48 EUR per day and per adult will be collected directly from the guest at departure

Note the possibility to add an extra bed in Family Rooms or Deluxe Rooms: an extra charge of 95 EUR per day for people more than 12 Years old, this rate includes buffet breakfast

- (1) Room categories as per our enclosed description
- (2) Week-end days include Friday, Saturday and Sunday nights
- (3) Following fair dates are indicative and subject to modifications (official calendar to be confirmed) :

- December 30th to January 01st 2017 included (New year Eve)
- May 15th to 18th 2017 (PCR)
- June 18th to 23rd 2017 included (Air Show)
- July 02nd to 06th 2017 included (Fashion Week)
- September 18th to 21st 2017 included (1ere Vision)
- September 27th to October 04th 2017 included (Fashion Week)
- December 30th to January 01st 2018 included (New Year)



PROMOTIONS and SPECIAL OFFERS

- **Early booking** : Get 10 % off on Fit Rate for all reservations done in advance for each category of Rooms or Suites started from Superior room for the below dates. (Not available on Classic room)
This offer is **not transferable and non-refundable**. In case of cancellation or early departure the entire stay will be charged regardless of the reason of cancellation.
This offer is bookable up to 5 days prior arrival, all bookings received by the hotel after this deadline will automatically be quoted on the regular F.I.T rate contract. Please note that this offer shall be clearly indicated on the reservation mail.
 - From July 01st to August 31st 2017 (5 days prior date of arrival) Discount -10 % (Please amend the release instead of 21 days)
- **Summer Deal** :
Booking Period: April 05th to August 31st 2017 (Please amend instead of August 15th)
Travel Period: July 07th to September 01st 2017 included
PAY4 = STAY5*
For Superior, Deluxe Room, Family, Junior Suite and Duplex Suite
*Maximum 2 Free nights per stay
- **Extra Summer Deal Short stay** :
FIT Rate - 10 % for Min 2 nights from June 24th to August 31st 2017 included
FIT Rate -15 % for Min of 3 nights from June 24th to August 31st 2017 included
- **Fall and Winter Deal** : From November 01st to March 31st 2018 (Except December 30th to 31st included 2017 & January 16 to 18th included 2018)
FIT Rate - 10 % for Min of 1 nights
FIT Rate - 15 % for Min of 2 nights
FIT Rate - 20 % for Min of 3 nights

Paris May 19th 2017
Denis BILLARD / Revenue Manager Hotel California


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24.05.2017