



Agreement Travel FIT Trade Rates for Luxury Lake Villas

This agreement regulates the cooperation for the year 2020 with special Travel Trade Rates between:

World Avenues S.A. Travel Services

c/o Cofid SA

Route de Frontenex 51, CH-1207

Contact: Amira Saeed Phone: +202 27241025

e-mail: contracting1@world-avenues.ch

Deltapark Vitalresort

Deltaweg 29 3645 Gwatt (Thun) Phone +41 33 334 30 30 e-mail: sales2@deltapark.ch

Travel Trade FIT Rates for Luxury Lake Villas

The Deltapark offers the following **Special Travel Trade Rates** under the following terms and conditions as described in the document. The rates are valid **until December 2020**.

Room Type	Travel Trade FIT Rate (CHF/ Package price for a stay)	Travel Trade FIT Rate (CHF/ Package price for a stay)	Travel Trade FIT Rate (CHF/ Package price for a stay)
Luxury Lake Villa 5* Superior	08.01 31.03.2020 01.11 28.12.2020	01.04 30.06.2020 01.0931.10.2020	01.01 07.01.2020 01.07 31.08.2020 29.12 31.12.2020
Package price* for a stay of min. 2 nights, up to 6 nights	1′160	1′400	1′520
Package price* for a stay from 7 nights and longer	995	1′200	1′400
* Package price per night with an occupancy of 1 to 6 persons Max. occupancy for each villa: 7 persons			

Included services in the above rates

Rates are net, in Swiss Francs, incl. swiss VAT and service charge.

Following services are included:

- Buffet breakfast in the main building of the hotel
- Free use of the Fitness- and Wellness facilities (Please note our children policy!)
- Wellness basket with bathrobe, slippers, shower- and sauna towel
- 2 garage spaces at the villa, 1 parking lot at the hotel
- Basic cleaning every day; change of bed linen and towels every three days
- Fully equipped kitchen, Nespresso coffee machine
- Use of washing machine / tumbler on request
- Internet, TV, partial air conditioning in each villa (2 bedrooms)
- First filling of the fridge before arrival











Extras and Supplements

City tax: CHF 3.50 per person, per night Lodging tax: CHF 1.00 per person, per night

Extra bed adults: CHF 95.00 per person, per night (including breakfast)

Porterage: CHF 5.00 per person (in and out) Half board 4-course: CHF 59.00 per person, per day

Motorboat: CHF 450 per day / CHF 1'150 for one week excl. fuel

(fuel on consumption, charged separately)

Children Policy

Baby cot/ Extra bed 0 - 6 years CHF 20.00 per person, per day (including breakfast)
Extra bed 7 - 12 years CHF 57.00 per person, per day (including breakfast)
Extra bed from 13 years CHF 95.00 per person, per day (including breakfast)

Extra bed for every additional person mandatory. Availability and reservation of extra beds on request.

Pool facilities are accessible for youth from 12 years and older. Fitness facilities are accessible for youth from 16 years and older. No children in SPA Area! Youth must be accompanied by parents when entering the SPA and fitness facilities.

Cancellation policy

30 days prior arrival without penalty. Thereafter one-night accommodation will be charged at 100 %. No Show's will be charged at 100 % for the whole stay.

General business terms

- Rates are confidential and may not be published on any channel like OTA, Opaque etc.
- The company rates are net, including VAT and EXCLUDING the city and lodging tax
- Rates are only valid for direct bookings through your company.
- All cancellations must be made in writing (by e-mail or fax) and confirmed by the Deltapark
- Guests are liable for any damages. Please note that our rooms are non-smoking. Dogs are not allowed in the main building and in the Deltaspa
- Number of persons: in each villa max. 7 persons can be occupied.
- Menu selection and definite number of persons must be communicated to the hotel at least 5 days prior arrival.
- Rooming list must be received by the hotel at least 5 days prior arrival
- Rooms are reserved after receipt of the signed confirmation only

Deposits and payment conditions

- All hotel room reservations must be guaranteed by advanced deposit or credit card payment
- Invoices payed by your company cover in general the costs for the overnights, incl. local tax and meals. Additional expenditures i.e. alcoholic beverages etc. must be paid directly at the hotel or otherwise, a written notice will be given in advance
- Companies approved as debtor guarantee undertake to pay monthly invoices issued by us within 14 days of receipt









Reservation procedure

All reservations shall be made via **info@deltapark.ch** or by telephone +41 33 334 30 30. Confirmations are sent via e-mail. The travel trade rates are granted only if the reservation is made by your company. Earliest check-in time is 3 pm, check-out is at 11 am on the day of departure.

Confirmation

To receive the agreed rates, this document must be returned signed. Please confirm your agreement, including acceptance of the general terms and conditions, by returning to us a signed version of this contract with company stamp, name in block letters and signature.

We are looking forward to a successful cooperation with **World Avenues S.A. Travel Services.**

Deltapark Vitalresort

Mirco Plozza, General manager

M. Coribello

Ivana Coribello, Sales

World Avenues S.A. Travel Services

Date:

Name in block letters

Signature/Stamp





