

Mariam Hesham- Contracting Agent World Avenues SA- Travel Services



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Venice, resend 02 August 2016 now From 06 November 2016 to 1st january 2018

Dear.

We are happy to share our new birthday!

We are in our sixth anniversary, the hotel was inaugurated in March of 2010 and we thank you again for the always wonderful high collaboration offered to us. During this time we had the advantage to know each other, even better.

We are very honored by the positive feedback we have received from you and from all our friends Travel Agents, all over the world. Your support has been very important for us and for this reason we want, now, to present our new net rate F.I.T. (and /or renewal) for the period from 06th November 2016 to 11th November 2017.

We also wish to inform that Carnival Time 2017 will begin 17th February 2017 until 28th February 2017. We, as usual, for this event, have prepared our special net rate, very attractive this year.

Please, for our organizational needs, during the period of high season, fairs, weekends, we require a minimum of two-night stay, if the night on Friday or Saturday are involved, ready to favor you, as usual.

Always you will receive the reconfirmation with our serial number for each reservation, with the reference of the Clients and as well, the breakdown for the invoice value, for your and our control to avoid possible error on invoices.

We ask you to inform us about one of your Executive, in charge to our financial account.

As always, we will be attentive to your contributions and suggestions that can improve our offer, please contact us.

Our Offer for the net rate, is valid, stable and secured until 11th November 2017, this can expose, in specific cases, (manual errors, an increase of availability due to sudden cancellations, weather woes, political situations and so on) to the fact, incidentally, that the offered net rate in our website, may be lower, in some single date, in some single room category, of the net rate of the present F.I.T. contract to you In case, please, we count on your cooperation, inform us and we will solve immediately the situation.

A regular visit to our website, continuously updated, will allow you to always have our information and our availability of the offer quality rooms not provided in our present current contract.

Please note that the service Alilaguna, <u>Orange Line</u>, to/from the Airport Marco Polo, is accessible at the Actv public boat water stop, <u>San Stae</u>, just 50 meters from the hotel, no need to book in advance, ticket cost is very economic including one luggage, per person, and can be, even with the benefit of a small discount to be purchase in advance via web.

Visit www.alilaguna.it, Linea Arancio to view maps and schedules. A unique comfort for our clients at Palazzo Giovanelli & Gran Canal.

We always hope to receive your visit to the hotel in Venice, which will allow us to present, in person, the place where our services. Hoping to meet you at your earliest convenience, we send our best regards.

Domenico Fort, General Manager,

Ps. From now, for all your clients, Wi Fi service, for two devices, free of charge!



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Santa Croce, San Stae, Calle Pesaro, 2070, Historic Centre 30135 Venezia - ITALIA

Tel +39 041 5256040 - Fax +39 041 2440224 - Mobile +393483846200 E mail : info@hotelpalazzogiovanelli.com - E mail : reservation@hotelpalazzogiovanelli.com

E mail Manager: domenico.fort@hotelpalazzogiovanelli.com

OUR OTHER PROPERTY IN TREVISO,





Our F.I.T, Hotel Net Rate are, strictly, confidential, all inclusive, only in your favour
If approved and accepted, please, It is necessary for us to receive this signed & completed Contract, for our record but not by 'PDF"
Prices are net to the hotel, in €uro, per room, per night, include Am. breakfast in the morning

F.I.T. 300 IT 2016/2017 at hotel net rate	per night	Superior garden	Superior C. S. Stae	De Luxe Garden	De Luxe Lat.side Canal Grande	Junior Suite Garden	Jr. Ste Canal Grande	teenagr rollaway	Suite Foscarini	SUITE W.A. MOZART
Low Season 2016			-	-				-		
From 06 November 2016	SUN > THUR	€90	€115	€145	€190	€210	€245	€44	€520	€720
To 29 December 2016	FRI & SAT	€ 120	€ 145	€ 175	€ 220	€ 240	€ 275	€55	€620	€820
New Year 2017	mandatory, 31st december2016, involved, minimum stay 2 nights, on rq. if 03 nights discount., 10 %.									
From 30 December 2016	SUN > THUR	€290	€320	€350	€380	€400	€440	€44	€830	€1.000
To 01 January 2017	FRI & SAT	€ 330	€ 360	€ 390	€ 420	€ 440	€ 480	€55	€930	€1.100
Low Season 2017 (A)	per night	Superior garden	Superior C. S. Stae	De Luxe Garden	De Luxe Lat.side Canal Grande	Junior Suite Garden	Jr. Ste Canal Grande	teenagr rollaway	Suite Foscarini	SUITE W.A. MOZART
From 02 January 2017	SUN > THUR	€98	€120	€150	€195	€215	€250	€44	€530	€730
To 22 February 2017	FRI & SAT	€ 125	€ 150	€ 180	€ 225	€ 245	€ 280	€55	€ 640	€830
attention	minimum lenght of stay 3 night , if 24,25 or 26 FEBRUARY ARE INVOLVED.									
Carnival 2017, From 23 February2017 To 28 February 2017	per night	N.A.	€240	€270	€310	€330	€380	€80	€950	€1.150
Low Season 2017 (B)	per night	Superior garden	Superior C. S. Stae	De Luxe Garden	De Luxe Lat.side Canal Grande	Junior Suite Garden	Jr. Ste Canal Grande	teenagr rollawa y	Suite Foscarini	SUITE W.A. MOZART
From 01 March 2017	SUN > THUR	€130	€150	€180	€210	€240	€280	€44	€530	€730
To 23 March 2017	FRI & SAT	€ 160	€ 180	€ 210	€ 240	€ 270	€ 310	€55	€ 640	€830
Middle Season (A) 2017	per night	Superior garden	Superior C. S. Stae	De Luxe Garden	De Luxe Lat.side Canal Grande	Junior Suite Garden	Jr. Ste Canal Grande	teenagr rollawa y	Suite Foscarini	SUITE W.A. MOZART
From 24 March 2017	SUN > THUR	€ 170	€200	€230	€260	€280	€330	€55	€610	€810
To 13 April 2017	FRI & SAT	€ 210	€ 240	€ 270	€ 300	€ 320	€ 370	€ 65	€730	€910
EASTER 2017 From 14 April 2017 To 17 April 2017	per night	Superior garden	Superior C. S. Stae	De Luxe Garden	De Luxe Lat.side Canal Grande	Junior Suite Garden	Jr. Ste Canal Grande	teenagr rollawa y	Suite Foscarini	SUITE W.A. MOZART
		N.A.	N.A	€350	€380	€420	€460	€80	€1.100	€1.400
High Season (A) 2017	per night	Superior garden	Superior C. S. Stae	De Luxe Garden	De Luxe Lat.side Canal Grande	Junior Suite Garden	Jr. Ste Canal Grande	teenagr rollawa y	Suite Foscarini	SUITE W.A. MOZART
Attention		<u> </u>	are e.	xcluded t	he nights o	of 10,11,	12, May 2	2017		
From 18 April 2017	SUN > THUR	€280	<i>€310</i>	€330	<i>€370</i>	€410	<i>€450</i>	€70	€1.100	<i>€1.400</i>
To 01 July 2017	FRI & SAT	€ 320	<i>€ 350</i>	€ 370	€ 410	€ 450	€ 490	€80	€1.300	€1.600
Middle Season (B) 2017	per night	Superior garden	Superior C. S. Stae	De Luxe Garden	De Luxe Lat.side Canal Grande	Junior Suite Garden	Jr. Ste Canal Grande	teenagr rollaway	Suite Foscarini	SUITE W.A. MOZART
From 02 July 2017	SUN > THUR	€210	€250	€290	€320	€370	€410	€80	€880	€1.200
To 31 August 2017	FRI & SAT	€ 240	€ 280	€ 320	€ 350	€ 400	€ 440	€90	€990	€1.300
High Season (B) 2017	per night	Superior garden	Superior C. S. Stae	De Luxe Garden	De Luxe Lat.side Canal Grande	Junior Suite Garden	Jr. Ste Canal Grande	teenagr rollaway	Suite Foscarini	SUITE W.A. MOZART
From 01 September 2017	SUN > THUR	€300	€320	€340	€380	€ 420	€460	€70	€1.200	€1.500
To 11 November 2017	FRI & SAT	€ 340	€ 360	€ 380	€ 420	€ 460	€ 500	€80	€1.400	€1.800
ROOM QUALITY		Superior garden	Superior C. S. Stae	De Luxe Garden	De Luxe Lat.side Canal Grande	Junior Suite Garden	Jr. Ste Canal Grande	teenagr rollaway	Suite Foscarini	SUITE W.A. MOZART

extension till MONDAY 1st january 2018, to be reconfirmed in March 2017											
Low Season 2017 (C)	per night	Superior garden	Superior C. S. Stae	De Luxe Garden	De Luxe Vista Lat. C.Grande	Junior Suite Garden	Jr. Ste vista C. Grande	teenager rollaway	Suite Foscarini	SUITE W.A. MOZART	
From 12 November 2017	SUN > THUR	€105	€127	€157	€205	€225	€260	€44	€570	€770	
To 27 December 2017	FRI & SAT	€ 130	€ 157	€ 187	€ 235	€ 255	€ 280	€55	€670	€870	
High Season (C) 2017	per night	Superior garden	Superior C. S. Stae	De Luxe Garden	De Luxe Vista Lat. C.Grande	Junior Suite Garden	Jr. Ste vista C. Grande	teenager rollaway	Suite Foscarini	SUITE W.A. MOZART	
From 28 December 2017	SUN > THUR	€310	€330	€350	€390	€430	€470	€70	€1.300	€1.600	
To 01 January 2018	FRI & SAT	€ 360	€ 380	€ 400	€ 440	€ 480	€ 540	€80	<i>€</i> 1.400	€1.800	

IMPORTANT

PARAGRAPH A) Currently, the actual VAT at the current value of 10 %, is included is in our net rates for the hotel, in case of change by the Italian legislation, though on the rise, the value will be automatically recalculated on rates present here.

PARAGRAPH B) The tourist tax, actually €4.50 per person, per night is not included, and only payable in cash, we are not allowed to include in the invoice

Please tell us if you wish to receive our invoices, both by mail and by email, this will speed the delivery and your/our mutual control.

Additional Rollaway bed, max 1 per room. We do not offer quad room or family rooms.

Infant from 0 to 3 years old, free of charge if sharing parent's bed. Baby Crib, available at daily €uro 30, per night, max 1 per room.

We need to receive your reservation, modification and cancellation only by e-mail: reservation@hotelpalazzogiovanelli.com, not by fax. We are organized to reconfrim all your booking with our H.P.G. Serial Reservation Number!

You reconfirm that Hotel will receive the reconfirmation of booking at the moment you deliver the confirmation to the clients, Please help us, book, not at the last step of release terms. Pets are NOT accepted.

Allotment, We remind the allotment is not a simply right to sell our rooms, but a faculty to make your job easier!

Mandatory, It is a faculty of the hotel, In case of real need, the Hotel is authorized, in due time, to ask for reduction or suspension of allotment, Update information will be send by circular e mail and is immediately effective. Please inform us for the dedicated email: stopsales@world-avenues.ch

The Hotel offers the allotment of **TWO** rooms, daily, **in total**, the following conditions:

Registration of guarantee by credit card, in only guarantee Minimum use of given availability of **50 %,** monthly,
With, automatic, Seasonal release: Low season 7 days, Middle season 10 days, High season 14 days, Eve of the year, Carnival 21 days.

Special "EARLY BIRD", for early booking, for received reservation before the 28 February 2017,

We reserve a special discount of 10% on basic F.I.T. Contract, net rate

Valid only for the deluxe rooms, deluxe with view, junior suite, junior suite with view, Foscarini Suite, Suite W. Mozart, Please, it is mandatory, to avoid possible errors, highlight for us the Early Bird, at the time of the moment of reservation

Cancellation, no show, stay reduction policy,. Cancellation by e mail or fax, before 12 am, Italian local time, 10 days prior day of arrival, no penalty, Full penalty, if receive later, late cancellation and in event of no show or reservation length reduction

Check–In starting from 2 p.m. Check-Out, before 12 a.m. on departure day Inhouse Luggage service from 7 am to 10 pm

Early assignment of rooms can only be guaranteed by pre-registration for the day before or with supplement

It is mandatory: Please inform us about all your financial data and VAT or Tax Id. Number and exact address e mail where to send our invoices!

All our invoices are to be settled within 30 days from date of our invoice, with tolerance of 10 days.

If payments are not received in due time, the hotel has right to debit the credit card received in guarantee, and revoke the agreement and not to respect future already existing reservations.

Please, report to us the name and email of the person in charge four our Account : Mr, Samer Yacoub direct email : accounts@world-avenues.ch For Open Credit and your Voucher acceptance:

We kindly ask you to provide us with your Company Credit Card, in validity, we will encrypt the sensible data, Holder name or Company Name: Gabriella Khalil-Nagy / World Avenues SA CCMaster Nr. 5582 6530 2062 5027exp. 06/18 CVC Nr. The credit card will be registered a The credit card will be registered and encrypted in only guarantee.

In case you wish, on a basic updated proforma invoice you can authorize us to the charge on your credit card at the departure

To avoid delays in payment, please note, hereunder, our Bank details for wire-transfers:

Bank name BCC MONASTIER E DEL SILE, Via Roma 21/A 31050 Monastier di Treviso

Bank Account: Nr. 19/010018139 SEGEA SRL c/o HOTEL PALAZZO GIOVANELLI & GRAND CANAL

IBAN: IT 44 O 07074 02000 019010018139 IT44 O0707402 0000 1901 0018 139 Code BIC: ICRAITRRTU0

Important for us, To help us to short the red tape and to annoy you with continuous solicitation: Pls send the copy of your Bank transfer by e mail to: frontoffice@hotelpalazzogiovanelli.com

In the event of your invoice for your commission due, your invoice must be entitled as follows:

PLEASE Send your commission calculation in €uro, on your official stationary

to: Hotel Palazzo Giovanelli Santa Croce, San Stae, 2070 30135 Venice

c/o SEGEA SRL Via dei Salesiani, 31 b 30174 Mestre Venezia C.F. e P.I. 03648940272 Please add your bank reference and all details, as well the IBAN and SWIFT code and full address to fast our payment to you, and send to e mail: info@hotelpalazzogiovanelli.com

Overbooking

Should the hotel incur in an overbooking problem or any other situation under the hotel responsibility, an equal accommodation than the one originally reserved at the hotel will be granted to your clients in a property of equal or superior category located in the same area.

All rooms and other space which may be reserved are subject to hotel inability as result of restrictions imposed by governments or other authorities, strikes, delays in construction, or completion or as results of any other causes beyond hotel's control, (force majeure) hotel shall incur no liability to provide In case of contradiction in the interpretation of the contract and the one proposed by the Tour Operator,

Brochure, Marketing

In your brochure and general publicity, printed or electronic, or/and in your Website. The Hotel Palazzo Giovanelli & Gran Canal must appear a full description and when possible some hotel pictures.

At this link, http://colindutton.zenfolio.com/p124865167 (password: giovanelli): you can view, easily, the more recent pictures of the guests rooms, if you want to use in your advertisement or brochure, please request our written permission. In general: For any question derived from interpretation of this contract, both parties will themselves to the competent Italian Court.

Please within 30 days from now, we need to receive your approval and acceptance, (if you desire send your Contract forms fo our signature), but it is mandatory, also in presence of your forms of Contract signed from us, this present letter of intent / contract will always prevail. Please with particular reference to the PARAGRAPH A) and B)

Signed by:

DOMENICO FORT, General Manager,

HOTEL PALAZZO GIOVANELLI & GRAN CANAL Santa Croce, San Stae, 2070 I - 30135 VENICE – ITALY

tel. +39 041 5256040 fax +39 041 2440224

www.hotelpalazzogiovanelli.com

 $_{Signed\;by}$ _ Tarek ElBialy - Contracting Manager

Your Name (block letters)

Your Signature

Your Company Name World Avenues Switzerland full address 14, Rue Ferrier, CH 1202 Ganeva, Switzerland

ques.ch

date:

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