



HOTEL  
PRINCIPE DI  
VILAFRANCA

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TheHotelSphere™

**2019 FIT WHOLESALER CONTRACT FORM – NET RATES –  
BETWEEN PALATINA S.R.L. MANAG. HOTEL PRINCIPE DI VILAFRANCA  
AND WORLD AVENUES**

2019 RACK RATES - PER ROOM - PER DAY - BUFFET BREAKFAST INCLUDED	
SINGLE ROOM SUPERIOR	€ 176,00
DOUBLE ROOM SUPERIOR	€ 253,00
DOUBLE ROOM DELUXE	€ 297,00
JUNIOR SUITE	€ 363,00
EXTRA BED – DELUXE ROOM	€ 60,00
EXTRA BED - J. SUITE	€ 70,00
COT (on request)	€ 12,00

2019 FIT WHOLESALER RATES HOTEL NET RATES - PER ROOM - PER DAY - BUFFET BREAKFAST INCLUDED				
	High Season 01.01.19 18.03.19 – 30.06.19 02.09.19 – 03.11.19 23.12.19 – 31.12.19		Low Season 02.01.19 – 17.03.19 01.07.19 – 01.09.19 04.11.19 – 22.12.19	
	Mon-Thu	Fri-Sun	Mon-Thu	Fri-Sun
SINGLE ROOM SUPERIOR	€ 96,00	€ 86,00	€ 83,00	€ 62,00
DOUBLE ROOM SUPERIOR	€ 138,00	€ 122,00	€ 119,00	€ 82,00
DOUBLE ROOM DELUXE	€ 172,00	€ 150,00	€ 140,00	€ 102,00
JUNIOR SUITE	€ 228,00	€ 201,00	€ 171,00	€ 136,00
EXTRA BED – DELUXE ROOM	€ 30,00	€ 30,00	€ 30,00	€ 30,00
EXTRA BED - J. SUITE	€ 35,00	€ 35,00	€ 35,00	€ 35,00
COT (on request)	€ 12,00	€ 12,00	€ 12,00	€ 12,00

TERMS AND CONDITIONS
1 superior double room in freesale / release 21days low season + 28 days high season / immediate close-out on request via email
Rates include buffet breakfast and 10% VAT – CITY TAX NOT INCLUDED (they might be adjusted to suit any variation to the current VAT rate).
<b>Parity Rate - Best Available Rates:</b> If upon confirmation of the booking, the net rate obtained by subtracting the best unrestricted online rate a 25% commission is lower than the FIT wholesaler rate, the hotel will apply the lowest rate between the two.
<b>Payment Terms</b> Corporate credit card guarantee is requested to confirm reservation. Payment is to be received within 30 days from departure date by credit card provided at the time of reservation confirmation or via bank wire to Palatina Srl Soc. Unip., c/o Unicredit Spa, Ag. Pa Mordini, IBAN IT47L0200804610000004841165, SWIFT UNCRITM1156
FIT wholesaler rates are valid for the leisure segment only and cannot be applied to corporate guests. FIT wholesaler rates are only intended to be used for business to business distribution. They cannot be used for direct or indirect sale on online channels (B2C, B2B2C or similar) or through distribution channels that would reveal or suggest the contracted rate, nor on portals owned by <b>WORLD AVENUES</b> or any related company, unless <b>WORLD AVENUES</b> is able to guarantee that the retail price to the final consumer is at all times the same as displayed for the same product on the property website. In the event of a violation of the above, <b>WORLD AVENUES</b> agrees to take any possible action to restore the respect of this clause, including discontinuation of product distribution to specific channels. In the event of several violations which are duly signaled and not resolved, the hotel has the right to suspend the agreement while <b>WORLD AVENUES</b> is taking any possible action to restore correct distribution, or to terminate it without further notice. In the event of reservations made in violation of the above, the hotel is entitled to a refund which is equal to the difference between the contracted rate and the online sale rate for the same product on the hotel website, besides a penalty of 100 (one hundred) euros per booked room.
<b>Cancellation penalties:</b> Cancellations are free of charge if received by 4 pm local hotel time of 2 days before arrival. For later cancellations a penalty equal to the first night of the stay in BB will be invoiced. For no shows, a penalty equal to the full amount of the stay in BB will be invoiced. For early departures, a penalty equal to the number of cancelled nights will be invoiced.

Amira ElBatal, Contracting Agent  
World Avenues S.p.A. 24.07.2018

Giulia Briguglia, Sales & Marketing Executive

Per accettazione (timbro e firma Operatore)

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