



★ ★ ★ ★ MONTREUX & SPA

HOTEL CONTRACT RATES FOR

COMPANY WORLD AVENUES

VALIDITY FROM 01.11.2017 **TO** 31.12.2018

FIT

Your dedicated contacts

CONTRACT & PROMOTIONS
Mrs Anne Fabienne Frelinx
Director of Sales & Marketing
T : 0041 (0)21 962 50 05
F : 0041 (0)21 962 50 10
af.frelinx@royalplaza.ch

AVAILABILITY & RESERVATIONS
Ms. Hélène Padovani
Reservations Manager
T : 0041 (0)21 962 50 30
F : 0041 (0)21 962 51 51
reservations@royalplaza.ch

ROYAL PLAZA MONTREUX & SPA
Member of WORLDHOTELS Deluxe collection

5 star hotel
154 rooms & suites

24h Reception & concierge service
24h Room Service
2 Restaurants, 2 bars & Spa
Free WIFI
1 Private indoor parking with Valet service

Seasons 2017-2018

LOW	from	01.11.2017/8	to	30.11.2017/8
MID	from	01.12.2017/8	to	31.12.2017/8
LOW	from	01.01.2018	to	28.02.2018
MID	from	01.03.2018	to	31.05.2018
HIGH	from	01.06.2018	to	28.06.2018
FAIR - TBC	from	29.06.2018	to	14.07.2018
HIGH	from	15.07.2018	to	30.09.2018
MID	from	01.10.2018	to	31.10.2018

Net Rates in CHF											
Room category	View	occupancy	LOW	MID	HIGH	FAIR	Rack rate	Max occ.	Size	Balcony	Bed type
Standard room	City	single	135.00	150.00	190.00	280.00	450.00	2	25 sqm	no	Queen or Twin
		double	155.00	170.00	210.00	300.00					
Standard room	Lake & Balcony	single	155.00	170.00	210.00	300.00	550.00	2	25 sqm	yes	Twin only
		double	175.00	190.00	220.00	320.00					
Deluxe room	City	single	175.00	190.00	220.00	320.00	650.00	3	30 sqm	no	Queen or Twin
		double									
Deluxe room	Lake & Balcony	single	185.00	200.00	240.00	350.00	850.00	3	35 sqm	yes	Queen or Twin
		double									
Junior Suite	Panoramic lake & Balcony	single	215.00	235.00	280.00	410.00	1'050.00	3	45 sqm	yes	King
		double									
Executive Suite	Panoramic lake & Balcony	single	455.00	500.00	675.00	1'100.00	2'050.00	4	90 sqm	yes	King
		double									
Presidential Suite	Panoramic lake & Terrasse	single	on request	on request	on request	on request	4'000.00	5	160 sqm	yes	King & Twin
		double									
Royal Suite	Panoramic lake & Terrasse	single	on request	on request	on request	on request	5'000.00	6	340 sqm	yes	King & Twin
		double									

All rates are inclusive of VAT & Service Charge

SUPPLEMENTS (Net rates)	
HOT BUFFET BREAKFAST	CHF 30.00 per person and per day from 12 years CHF 15.00 per child and per day (from 6 to 11 years) Free per child under the age of 6
DINNER - 3 courses	CHF 61.00 per person (excluding beverages)
BRUNCH - Sunday only	CHF 69.00 per person (excluding beverages)
ADDITIONAL BED	CHF 70.00 per person and per night from 12 years (breakfast excluded) CHF 35.00 per person and per night from 6 to 11 years (breakfast excluded) Free per person and per night under the age of 6 (breakfast excluded)
CITY & TOURIST TAX	CHF 6.50 per person and per day <i>mandatory</i> TBC for 2018
PARKING	CHF 25.00 per car and per night during Low & High Season CHF 50.00 per car and per night during Fair Period
PETS	CHF 30.00 per animal and per night

INCLUSIVES	
SPA	Free & unlimited access to the Spa with indoor pool, sauna, steam bath, fitness (beauty treatments on supplement)
INTERNET	Free WiFi Internet access in all rooms and public areas
ATTRACTIONS	Free Riviera card including complimentary local buses and 50% discount on all major tourist attractions

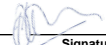
HOTEL POLICIES	
CANCELLATION	<div> <div> LOW SEASON 48H prior arrival (before 6pm) MID SEASON 48H prior arrival (before 6pm) HIGH SEASON 48H prior arrival (before 6pm) FAIR PERIOD 96H prior arrival (before 6pm) </div> <div> to avoid penalty equal of 100% of cancelled stay to avoid penalty equal of 100% of cancelled stay to avoid penalty equal of 100% of cancelled stay to avoid penalty equal of 100% of cancelled stay </div> </div> <p>For reservation over 5 rooms or 10 consecutive nights, the Hotel may apply a different cancellation policy</p>
NO SHOW	The hotel may charge a penalty equal of 100% of cancelled stay
EARLY DEPARTURE	The hotel may charge a penalty equal of 100% of confirmed remaining night(s)
PROMOTIONS ALL ROOMS (not cumulative)	<div> <div> LOW SEASON Min 2 nights -5% // Min. 3 nights -10% // Min. 4 nights -15% in RO or BB MID SEASON Min 2 nights -10% // Min. 3 nights -15% // Min. 4 nights -20% in RO or BB HIGH SEASON Min 2 nights -10% // Min. 3 nights -15% // Min. 4 nights -20% in RO or BB FAIR PERIOD (ONLY FROM SUNDAY TILL WEDNESDAY INCL.) Min 2 nights -10% // Min. 3 nights -15% // Min. 4 nights -20% in RO or BB </div> <div> EB - NRF : -10% for booking 1 to 37 days // -15% for 38 days in advance EB - NRF : -10% for booking 1 to 37 days // -15% for 38 days in advance EB - NRF : -10% for booking 1 to 37 days // -15% for 38 days in advance </div> </div>
PAYMENT	Full prepayment of all confirmed services before guest arrival
COMMISSION	No commission granted on these net rates

For the Hotel

ROYAL PLAZA MONTREUX & SPA
Avenue Claude Nobs 7 - CH 1820 Montreux

Anne Fabienne Frelinx
Director of Sales & Marketing

31.07.2017
Date


Signature

For the Company

Full Name _____

Position _____

Signature

Please sign and send back to af.frelinx@royalplaza.ch to validate the contract.



HOTEL CONTRACT RATES FOR

FIT

COMPANY

WORLD AVENUES

VALIDITY FROM

01.11.2017

TO

31.12.2018

Your dedicated contacts

CONTRACT & PROMOTIONS

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VILLA TOSCANE

The Annex of the ROYAL PLAZA MONTREUX & SPA

4 star hotel
45 rooms & suites

24h Reception & concierge service
24h Room Service
2 Restaurants, 2 bars & Spa
Free WIFI
1 Private indoor parking with Valet service

Seasons 2017-2018

LOW	from	01.11.2017/8	to	30.11.2017/8
MID	from	01.12.2017/8	to	31.12.2017/8
LOW	from	01.01.2018	to	28.02.2018
MID	from	01.03.2018	to	31.05.2018
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Net Rates in CHF

Room category	View	Max occ.	LOW	MID	HIGH	FAIR	Rack rate	Size	Balcony	Bed type
Solo	City	1	80.00	85.00	115.00	255.00	350.00	12 sqm	no	Single
Duo	City	2	95.00	105.00	135.00	275.00	390.00	15-18 sqm	no	Queen or Twin
Trio	City	3	120.00	135.00	155.00	315.00	450.00	22-26 sqm	no	Queen or Twin
Family	City	4	155.00	175.00	195.00	355.00	550.00	35-40 sqm	yes	Queen or Twin
Appartment	City	5	on request	on request	on request	on request	700.00	45-55 sqm	yes	Queen or Twin

All rates are inclusive of VAT & Service Charge

IMPORTANT INFORMATION

CHECK-IN
CHECK-OUT

Available at the reception desk of the Royal Plaza Montreux & Spa (Just across the street)
Available at the reception desk of the Royal Plaza Montreux & Spa (Just across the street)

BREAKFAST ROOM
SPA

Available at the Royal Plaza Montreux & Spa (without supplement)
Available at the Royal Plaza Montreux & Spa (without supplement)

SUPPLEMENTS (Net rates)

HOT BUFFET BREAKFAST CHF 30.00 per person and per day from 12 years
CHF 15.00 per child and per day (from 6 to 11 years)
Free per child under the age of 6

DINNER - 3 courses CHF 61.00 per person (excluding beverages)
BRUNCH - Sunday only CHF 69.00 per person (excluding beverages)

ADDITIONAL BED

Any adults or children is considered as a person. The right room should be booked regarding the total number of guests.

CITY & TOURIST TAX

CHF 5.00 per person and per day mandatory TBC for 2018

PARKING

CHF 25.00 per car and per night during Low & High Season
CHF 50.00 per car and per night during Fair Period

PETS

CHF 30.00 per animal and per night

INCLUSIVES

SPA

Free & unlimited access to the Spa with indoor pool, sauna, steam bath, fitness (beauty treatments on supplement)

INTERNET

Free WiFi Internet access in all rooms and public areas

ATTRACTIONS

Free Riviera card including complimentary local buses and 50% discount on all major tourist attractions

HOTEL POLICIES

CANCELLATION

LOW SEASON	48H prior arrival (before 6pm)	to avoid penalty equal to 100% of cancelled stay
MID SEASON	48H prior arrival (before 6pm)	to avoid penalty equal to 100% of cancelled stay
HIGH SEASON	48H prior arrival (before 6pm)	to avoid penalty equal to 100% of cancelled stay
FAIR PERIOD	96H prior arrival (before 6pm)	to avoid penalty equal to 100% of cancelled stay

For reservation over 5 rooms or 10 consecutive nights, the Hotel may apply a different cancellation policy

NO SHOW

The hotel may charge a penalty equal to 100% of cancelled stay

EARLY DEPARTURE

The hotel may charge a penalty equal to 100% of confirmed remaining night(s)

PROMOTIONS ALL ROOMS

(not cumulative)

LOW SEASON Min 2 nights -5% // Min. 3 nights -10% // Min. 4 nights -15% in RO or BB
MID SEASON Min 2 nights -10% // Min. 3 nights -15% // Min. 4 nights -20% in RO or BB
HIGH SEASON Min 2 nights -10% // Min. 3 nights -15% // Min. 4 nights -20% in RO or BB
FAIR -

EB - NRF : -10% for booking 1 to 37 days // -15% for 38 days in advance
EB - NRF : -10% for booking 1 to 37 days // -15% for 38 days in advance

PAYMENT

Full prepayment of all confirmed services before guest arrival

COMMISSION

No commission granted on these net rates

For the Hotel	HOTEL VILLA TOSCANE Rue du lac 2-8 - CH 1820 Montreux	Anne Fabienne Frelinx Director of Sales & Marketing	31.07.2017 Date	 Signature
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For the Company	Full Name			
	Position			Signature

Please sign and send back to af.frelinx@royalplaza.ch to validate the contract.