



















CONTRACT 2017 -Villa Sassa Hotel, Residence & Spa**S**
Via Tesserete 10 - 6900 Lugano - +41 91 911 41 11 - info@villasassa.ch

FIT NET RATES FOR WORLD AVENUES FOR 2017

	A			B			C		
DATES	03.01.17-13.04.17 29.10.17-22.12.17			17.04.17-24.05.17 28.05.17-01.06.17 05.06.17-11.06.17 18.06.17-30.06.17 17.09.17-28.10.17 23.12.17-28.12.17			14.04.17-16.04.17 25.05.17-27.05.17 02.06.17-04.06.17 12.06.17-17.06.17 01.07.17-16.09.17 29.12.17-01.01.18		
ROOMS/VIEW		 	  		 	  		 	  
	CHF			CHF			CHF		
Comfort Room	162.00	225.00	-	189.00	252.00	-	228.00	291.00	-
Deluxe Room	-	252.00	315.00	-	279.00	342.00	-	318.00	381.00
OneBedroom Suite	360.00	360.00	-	387.00	387.00	-	432.00	432.00	-

ADDITIONAL SERVICES

MISCELLANEOUS	CHF	MISCELLANEOUS	CHF
Children up to 5 years on BB (sharing the room with their parents from Deluxe Room on)	free of charge	Pets (without food)	30.00
From 6 years on - BB (sharing the room from Deluxe room on)	70.00		
Transfer from/to Lugano train station	Free upon availability	Wellness Club Sassa	Entrance free of charge
Half board per Person 3 courses Half board per Person 4 courses (beverages excluded)	60.00 80.00	Garage Outdoor Parking	30.00 per day 15.00 per day

Special offers available:










3=2 stay three nights but pay only two- Restrictions apply, available on request. Black-out dates apply
7=6 stay seven nights but pay only six- Restrictions apply, available on request. Black-out dates apply

The offers are not cumulative with any other special offer or rate reduction

No commissions are paid on extras above mentioned

CONTRACT 2017 - Kurhaus Cademario Hotel & Spa**S**
Via Kurhaus 12 - 6936 Cademario -Lugano - +41 91 610 51 11 - info@kurhauscademario.com

	A	B	C
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DATES	10.01.17-13.04.17 29.10.17-22.12.17			17.04.17-24.05.17 28.05.17-01.06.17 05.06.17-11.06.17 18.06.17-30.06.17 17.09.17-28.10.17 23.12.17-28.12.17			14.04.17-16.04.17 25.05.17-27.05.17 02.06.17-04.06.17 12.06.17-17.06.17 01.07.17-16.09.17 29.12.17-01.01.18		
ROOMS/VIEW									
	CHF			CHF			CHF		
Classic Chic Single	120.00	-	-	165.00	-	-	210.00	-	-
Classic Chic Lake	157.50	187.50	-	202.50	255.00	-	270.00	300.00	-
Comfort Chic	-	165.00	-	-	232.50	-	-	277.50	-
Comfort Chic Lake	-	225.00	-	-	292.50	-	-	352.50	-
Comfort Junior Suite – ON REQUEST	-	-	315.00	-	-	382.50	-	-	427.50
Panorama Junior Suite- ON REQUEST	-	322.50	-	-	390.00	-	-	435.00	-

ADDITIONAL SERVICES

MISCELLANEOUS	CHF	MISCELLANEOUS	CHF
Children up to 3 years on BB (sharing the their parents' bed)	free of charge	Dot.Spa Entrance	free of charge
3-courses Gourmet Menu per Person	78.00	Pets (without food)	35.00
Outdoor Parking	Free upon availability		
<p>Special offers available: <i>14=11 stay seven nights but pay only six- Restrictions apply, available on request. Black-out dates apply</i> The offers are not cumulative with any other special offer or rate reduction</p>			

No commissions are paid on extras above mentioned

CONTRACT 2017 - Park Hotel Principe****

Via Montalbano,19 - 6925 Collina d'Oro (Lugano) - info@parkhotelpincipe.com

	A	B	C	D
DATES	08.01-13.04.17 29.10.17-22.12.17	17.04.17-23.05.17 21.08.17-04.09.17 11.09.17-28.10.17 23.12.17-28.12.17	29.05.17-11.06.17 18.06.17-29.07.17 07.08.17-13.08.17 05.09.17-10.09.17	14.04.17-16.04.17 24.05.17-28.05.17 12.06.17-17.06.17 30.07.17-06.08.17 14.08.17-20.08.17

										29.12.17-01.01.18			
ROOMS/VIEW	1	2	3	1	2	3	1	2	3	1	2	3	
	CHF			CHF			CHF			CHF			
Classic Single	150.00	-	-	185.00	-	-	210.00			240.00	-	-	
Classic room	-	170.00	-	-	205.00	-	-	235.00	-	-	270.00	-	
Modern Room	-	190.00	-	-	225.00	-	-	255.00	-	-	295.00	-	
Triple Room	-	-	240.00	-	-	275.00	-	-	305.00	-	-	345.00	
Family Room (4pax)	-	-	310.00	-	-	375.00	-	-	na	-		na	

ADDITIONAL SERVICES

MISCELLANEOUS	CHF	MISCELLANEOUS	CHF
Children up to 12 years (sharing the room with their parents)	free of charge	Half Board (Café Leopoldo open from April to September)	75.00
Rent a E-bike/daily	50.00	Dog (without food)	40.00
Additional bed, per night	90.00	Additional In Room amenities	On request
Indoor Parking	25.00	Outdoor swimming pool/tennis courts	Free of charge
Outdoor Parking	Free upon avail.	(from May to September) and fitness	
Shuttle service to city centre upon avail.	Free of charge		
<p>Special offers available: <i>Early booking -10% off for advance booking min 90 days</i> <i>Min stay 3 nights get 5% off</i> <i>Min stay 4-5-6 nights get 10% off</i> <i>7=6 stay seven nights but pay only six- Restrictions apply, available on request. Black-out dates apply</i> The offers are not cumulative with any other special offer or rate reduction</p>			

No commissions are paid on extras above mentioned

CONTRACT 2017 - Villa Principe Leopoldo*****

Via Montalbano 5, CH-6900 Lugano – Switzerland - +41 91 985 88 55 - info@leopoldohotel.com

	A			B			C			D		
	08.01-13.04.17 29.10.17-22.12.17			17.04.17-23.05.17 21.08.17-04.09.17 11.09.17-28.10.17 23.12.17-28.12.17			29.05.17-11.06.17 18.06.17-29.07.17 07.08.17-13.08.17 05.09.17-10.09.17			14.04.17-16.04.17 24.05.17-28.05.17 12.06.17-17.06.17 30.07.17-06.08.17 14.08.17-20.08.17 29.12.17-01.01.18		
DATES												
ROOMS/VIEW	1	2	3	1	2	3	1	2	3	1	2	3

	CHF			CHF			CHF			CHF		
Deluxe Junior Suite with balcony	205.00	275.00	-	240.00	315.00	-	310.00	395.00	-	390.00	475.00	-
Deluxe One Bedroom Suite with balcony	240.00	310.00	-	275.00	345.00	-	345.00	425.00	-	425.00	525.00	-
Panorama One Bedroom Suite	290.00	365.00	-	325.00	435.00	-	395.00	515.00	-	475.00	615.00	-
Princess Garden Suite	390.00	465.00	-	450.00	535.00	-	540.00	690.00	-	690.00	840.00	-
Signature Lake Suite	450.00	600.00	-	520.00	690.00	-	630.00	855.00	-	780.00	1050.00	-

ADDITIONAL SERVICES

MISCELLANEOUS	CHF	MISCELLANEOUS	CHF
Children up to 12 years (sharing the room with their parents)	free of charge	Rent a E-bike/daily	50.00
Additional Bed	110.00	Rent a Maserati Quattroporte/daily	650.00
Indoor Parking	25.00	Additional In Room amenities	On request
Outdoor Parking upon availability	Free of charge		
Pets	Not allowed	Shuttle service to/from train station and city centre (upon availability)	Free of charge

Special offers available:

Early booking -10% off for advance booking min 90 days

Min stay 3 nights get 5% off

Min stay 4-5-6 nights get 10% off

7=6 stay seven nights but pay only six- Restrictions apply, available on request. Black-out dates apply

The offers are not cumulative with any other special offer or rate reduction

No commissions are paid on extras above mentioned

GENERAL CONTRACT TERMS AND CONDITIONS FOR ALL HOTELS:

1. FIT RATES:

All Rates are in Swiss Francs and VAT included. The rates are net and non commissionable, **mark up must be minimum 25% and rates cannot be published naked.**

- All our rates are per day and room including rich buffet breakfast, free Wi-Fi, services and VAT.
- SPA treatments and personal training are to be settled separately.
- Room service, minibar as well as any additional services not mentioned in the above contract have to be considered as extra charge.
- City taxes CHF 4.70 per person and night are not included.
- Check-in time: from 15.00; check-out time: until 12.00

FIT individual rates are valid for bookings up to 9 rooms, bookings from 10 rooms are subject to special group conditions.

2. ALLOTMENT:

Villa Sassa: 1 Comfort room allotment with 3 days release in season A, 5 days release in season B, 10 days release in season C and D.

Kurhaus: 1 Comfort Chic room allotment with 3 days release in season A, 5 days release in season B, 10 days release in season C and D.

Parkhotel Principe : 1 Classic room allotment with 3 days release in season A, 5 days release in season B, 10 days release in season C and D.

Villa Principe Leopoldo: 1 Deluxe Junior Suite allotment with 3 days release in season A, 5 days release in season B, 10 days release in season C and D.

Allotment is not valid during the following **black-out dates**:

12-17.06.17 International Congress on Malignant Lymphoma
02-12.08.17 Film Festival (only Esplanade Hotel)

Minimum stays:

Easter, 14.04-16.04.17	MinLos 3
Labour Day (1May) 28.04-30.04.17	MinLos 3
Ascension Day, 25.05-27.05.17	MinLos 3
Pentecost, 02.06-04.06.17	MinLos 3
National Day, 29.07-01.08.17	MinLos 3
New Year's Eve, 29.12.17-01.01.18	MinLos 3

Please note that for VPL and PHP MinLos is not applied.

3. CANCELLATION POLICY:

Until 48 hours before the arrival date, the cancellation is free of charge. From 48 hours to the arrival day, 100% will be charged up to 3 nights on bed&breakfast basis.

For Kurhaus Cademario cancellation policy in season C: 7 days

For Park Hotel and Villa Principe Leopoldo cancellation policy in season C and D: 7 days

4. PAYMENT

Credit card is required to guarantee the reservation. Payment is due within 30 days upon receipt of the invoice

5. OTHER CONDITIONS:

Pictures can be used for business purposes only. It is understood that all information/advertising pertaining to Ticino Hotels Group, to be published in brochures, websites, newsletters, press releases or any other form of promotional material require the prior approval of our Sales & Marketing team.

Any breach of the above terms and conditions will result in the contracted rates being revoked.

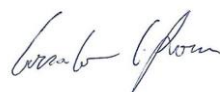
Date: Lugano, 28.11.2016

For Acceptance

Tarek Elbially

Contracting Manager - World Avenues

For Acceptance





Ticino Hotels Group SA - Via Tesserete 10, CH-6900 Lugano

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PARK HOTEL
PRINCIPE


Villa Sassa
HOTEL & RESIDENCE
WELLNESS & SPA

LUGANO


VILLA PRINCIPE LEOPOLDO
LUGANO

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KURHAUS
CADEMARIO

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