

Your dedicated contacts

CONTRACT & PROMOTIONS

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Director of Sales & Marketing
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AVAILABILITY & RESERVATIONS

Ms. Hélène Padovani
Reservations Manager
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ROYAL PLAZA MONTREUX & SPA

Member of WORLDHOTELS Elite collection

5 star hotel
154 rooms & suites

24h Reception & concierge service
24h Room Service
2 Restaurants, 2 bars & Spa
Free WIFI
1 Private indoor parking with Valet service

Seasons 2019

LOW	from	01.01.2019	to	28.02.2019
MID	from	01.03.2019	to	31.05.2019
HIGH	from	01.06.2019	to	27.06.2019
FAIR - TBC	from	28.06.2019	to	13.07.2019
HIGH	from	14.07.2019	to	17.07.2019
FAIR - TBC	from	18.07.2019	to	11.08.2019
HIGH	from	12.08.2019	to	30.09.2019
MID	from	01.10.2019	to	31.10.2019
LOW	from	01.11.2019	to	30.11.2019
MID	from	01.12.2019	to	31.12.2019

Room category	View	occupancy	LOW	MID	HIGH	FAIR	Rack rate	Max occ.	Size	Balcony	Bed type
Standard room	City	single	135.00	150.00	190.00	280.00	450.00	2	25 sqm	no	Queen or Twin
		double	155.00	170.00	210.00	300.00					
Standard room	Lake & Balcony	single	155.00	170.00	210.00	300.00	550.00	2	25 sqm	yes	Twin only
		double	175.00	190.00	220.00	320.00					
Deluxe room	City	single	175.00	190.00	220.00	320.00	650.00	3	30 sqm	no	Queen or Twin
		double									
Deluxe room	Lake & Balcony	single	185.00	200.00	240.00	350.00	850.00	3	35 sqm	yes	Queen or Twin
		double									
Junior Suite	Panoramic lake & Balcony	single	215.00	235.00	280.00	410.00	1'050.00	3	45 sqm	yes	King
		double									
Executive Suite	Panoramic lake & Balcony	single	455.00	500.00	675.00	1'100.00	2'050.00	4	90 sqm	yes	King
		double									
Presidential Suite	Panoramic lake & Terrasse	single	on request	on request	on request	on request	4'000.00	5	160 sqm	yes	King & Twin
		double									
Royal Suite	Panoramic lake & Terrasse	single	on request	on request	on request	on request	5'000.00	6	340 sqm	yes	King & Twin
		double									

All rates are inclusive of VAT & Service Charge

SUPPLEMENTS (Net rates)

HOT BUFFET BREAKFAST

CHF 30.00 per person and per day from 12 years
CHF 15.00 per child and per day (from 6 to 11 years)
Free per child under the age of 6

DINNER - 3 courses

CHF 61.00 per person (excluding beverages)

BRUNCH - Sunday only

CHF 69.00 per person (excluding beverages)

ADDITIONAL BED

CHF 70.00 per person and per night from 12 years (breakfast excluded)
CHF 35.00 per person and per night from 6 to 11 years (breakfast excluded)
Free per person and per night under the age of 6 (breakfast excluded)

CITY & TOURIST TAX

CHF 6.50 per person and per day mandatory TBC for 2019

PARKING

CHF 25.00 per car and per night during Low, Mid & High Season
CHF 50.00 per car and per night during Fair Period

PETS

CHF 30.00 per animal and per night

INCLUSIVES

SPA

Free & unlimited access to the Spa with indoor pool, sauna, steam bath, fitness (beauty treatments on supplement)

INTERNET

Free WIFI Internet access in all rooms and public areas

ATTRACTIONS

Free Riviera card including complimentary local buses and 50% discount on all major tourist attractions

HOTEL POLICIES

Please note that it is a B2B contract only. You are not allowed to sell those B2B rates on B2C platforms. Failure to comply to this agreement will end the partnership.

CANCELLATION

LOW SEASON 48H prior arrival (before 6pm) to avoid penalty equal of 100% of cancelled stay
MID SEASON 48H prior arrival (before 6pm) to avoid penalty equal of 100% of cancelled stay
HIGH SEASON 48H prior arrival (before 6pm) to avoid penalty equal of 100% of cancelled stay
FAIR PERIOD 96H prior arrival (before 6pm) to avoid penalty equal of 100% of cancelled stay

For reservation over 5 rooms or 10 consecutive nights, the Hotel may apply a different cancellation policy

NO SHOW

The hotel may charge a penalty equal of 100% of cancelled stay

EARLY DEPARTURE

The hotel may charge a penalty equal of 100% of confirmed remaining night(s)

PROMOTIONS ALL ROOMS

(not cumulative)

LOW SEASON Min 2 nights -5% // Min. 3 nights -10% // Min. 4 nights -15% in RO or BB
MID SEASON Min 2 nights -10% // Min. 3 nights -15% // Min. 4 nights -20% in RO or BB
HIGH SEASON Min 2 nights -10% // Min. 3 nights -15% // Min. 4 nights -20% in RO or BB
FAIR PERIOD (ONLY FROM SUNDAY TILL WEDNESDAY INCL.) Min 2 nights -10% // Min. 3 nights -15% // Min. 4 nights -20% in RO or BB
EB - NRF : -10% for booking 1 to 37 days // -15% for 38 days in advance
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PAYMENT

Full prepayment of all confirmed services before guest arrival

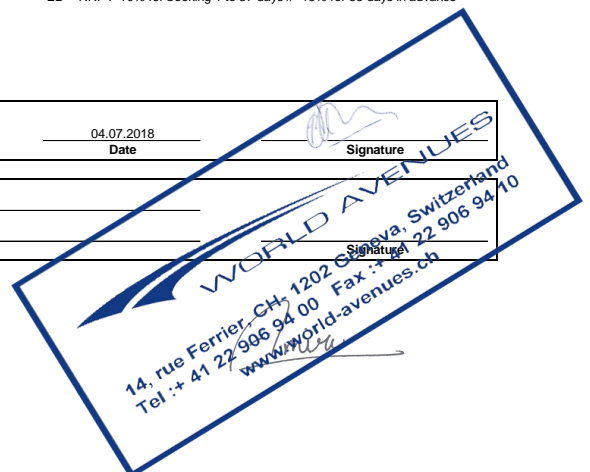
COMMISSION

No commission granted on these net rates

For the Hotel	ROYAL PLAZA MONTREUX & SPA Avenue Claude Nobs 7 - CH 1820 Montreux	Anne Fabienne Frelinx Vice Director	04.07.2018 Date	Signature
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For the Company	Full Name Position	World Avenues S.A Amira ElBatal, Contracting Agent 13.08.2018	Signature
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Please sign and send back to af.frelinx@royalplaza.ch to validate the contract.



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VILLA TOSCANE

The Annexe of the ROYAL PLAZA MONTREUX & SPA

3 star hotel
45 rooms & suites

24h Reception & concierge service
24h Room Service
2 Restaurants, 2 bars & Spa
Free WIFI
1 Private indoor parking with Valet service

Seasons 2019

LOW	from	01.01.2019	to	28.02.2019
MID	from	01.03.2019	to	31.05.2019
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Room category	View	Max occ.	LOW	MID	HIGH	FAIR	Rack rate	Size	Balcony	Bed type
Solo	City	1	75.00	80.00	110.00	245.00	350.00	12 sqm	no	Single
Duo	City	2	90.00	95.00	130.00	265.00	390.00	15-18 sqm	no	Queen or Twin
Trio	City	3	115.00	125.00	150.00	305.00	450.00	22-26 sqm	no	Queen or Twin
Family	City	4	150.00	165.00	190.00	345.00	550.00	35-40 sqm	yes	Queen or Twin
Appartment	City	5	on request	on request	on request	on request	700.00	45-55 sqm	yes	Queen or Twin

All rates are inclusive of VAT & Service Charge

IMPORTANT INFORMATION

CHECK-IN Available at the reception desk of the Royal Plaza Montreux & Spa (Just across the street)
CHECK-OUT Available at the reception desk of the Royal Plaza Montreux & Spa (Just across the street)

BREAKFAST ROOM Available at the Royal Plaza Montreux & Spa at the Sunset Bar (in front of the front desk)
SPA Available at the Royal Plaza Montreux & Spa (without supplement)

SUPPLEMENTS (Net rates)

CONTINENTAL BUFFET BREAKFAST
CHF 15.00 per person and per day from 12 years (Bread, Pastries, Cereals, Hot drinks, Fruit juice)
CHF 8.00 per child and per day (from 6 to 11 years)
Free per child under the age of 6

DINNER - 3 courses CHF 61.00 per person (excluding beverages) available at Royal Plaza Montreux & Spa
BRUNCH - Sunday only CHF 69.00 per person (excluding beverages) available at Royal Plaza Montreux & Spa

ADDITIONAL BED Any adults or children is considered as a person. The right room should be booked regarding the total number of guests.

CITY & TOURIST TAX CHF 3.60 per person and per day mandatory TBC for 2019

PARKING CHF 25.00 per car and per night during Low, Mid & High Season
CHF 50.00 per car and per night during Fair Period

PETS CHF 30.00 per animal and per night

INCLUSIVES

SPA Free & unlimited access to the Spa with indoor pool, sauna, steam bath, fitness (beauty treatments on supplement)
INTERNET Free WiFi Internet access in all rooms and public areas
ATTRACTIONS Free Riviera card including complimentary local buses and 50% discount on all major tourist attractions

HOTEL POLICIES

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FAIR -

EB - NRF : -10% for booking 1 to 37 days // -15% for 38 days in advance
EB - NRF : -10% for booking 1 to 37 days // -15% for 38 days in advance

PAYMENT Full prepayment of all confirmed services before guest arrival
COMMISSION No commission granted on these net rates

For the Hotel	HOTEL VILLA TOSCANE Rue du lac 2-8 - CH 1820 Montreux	Anne Fabienne Frelinx Vice Director	04.07.2018 Date	Signature
For the Company	Full Name Position	World Avenues S.A Amira ElBatal Contracting Agent 13.08.2018		Signature

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