



HOTEL SPLENDIDE ROYAL

LUGANO

World Avenues SA
Mrs. Amira Elbatal
Contracting Agent
14, Rue Ferrier
CH-1202 Geneva, Switzerland

Lugano, Wednesday, 18 October 2017

Wholesaler Agreement 2018

Dear Mrs. Elbatal

referring to your kind request, with pleasure we send our Wholesaler Rates valid for 2018, on request basis and net of commission.

	Official (Rack Rates)		Wholesaler Rates	
	Season		Season	
	Low 01.01. - 31.03. 01.11. - 31.12.	High 01.04.- 31.10.	Low 01.01. - 31.03. 01.11. - 31.12.	High 01.04.- 31.10.
Executive Wing, garden side				
Double Executive Superior for single use	CHF 276.00	CHF 381.00	CHF 201.00	CHF 278.00
Double Executive Superior	CHF 381.00	CHF 488.00	CHF 278.00	CHF 356.00
Executive Wing, front lake view				
Double Executive Deluxe for single use	CHF 381.00	CHF 488.00	CHF 278.00	CHF 356.00
Double Executive Deluxe	CHF 488.00	CHF 646.00	CHF 356.00	CHF 471.00
Palace Wing, garden side				
Double Palace Superior for single use	CHF 330.00	CHF 435.00	CHF 240.00	CHF 317.00
Double Palace Superior	CHF 435.00	CHF 540.00	CHF 317.00	CHF 394.00
Palace Wing, front lake view				
Double Palace Deluxe single use	CHF 435.00	CHF 540.00	CHF 317.00	CHF 394.00
Double Palace Deluxe	CHF 540.00	CHF 700.00	CHF 394.00	CHF 510.00
Palace Wing, front lake view				
Palace Junior Suite	CHF 814.00	CHF 1030.00	CHF 593.00	CHF 750.00
Palace Suite	CHF 1030.00	CHF 1410.00	CHF 750.00	CHF 1028.00
Extra bed	CHF 100.00	CHF 100.00	CHF 75.00	CHF 75.00



Swiss Deluxe Hotels



Riva Antonio Caccia, 7 · 6900 Lugano, Switzerland
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THE LEADING HOTELS
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HOTEL SPLENDE ROYAL LUGANO

CHILDREN POLICY:

- From 0 to 5 years free of charge sharing the parents' room
- From 6 to 12 years CHF 37.50 sharing the parents' room
- From 13 years on, CHF 75.00 sharing the parents' room

GENERAL CONDITION

- All rates include buffet breakfast, service and VAT
- Rates do not include the city tax equal to CHF 5.80 per person per day
- Rates are valid from January 1st 2018 to December 31st 2018
- Rates are valid for individual reservations only. In case you are interested in organizing events, meetings or groups we will be pleased to realize and send you our best offers.
- **Rates indicated in the present agreement are strictly confidential.**

ACCOMODATIONS

Generosity and attention to details are the hallmarks of our guestroom. Fine designs, materials and colours confer every room and suite a unique and personal charm. Tradition, a harmony between ambiance and service that leaves no wishes open. The hotel Splendide Royal is a 100% non-smoking hotel and has 47 luxury rooms, 39 Superior rooms, 4 Junior Suites and 3 Suites with separate bedroom and living room.

ROOMS CATEGORY DEFINITION:

Executive wing

Deluxe room

Our Deluxe executive rooms offer an exceptional level for living comfort boasting an average size of 35 square meters and are furnished in an outstanding design of timeless elegance and harmony. These rooms feature a spacious bathroom made of Italian marble, a sitting area, a working desk, a nice terrace and offer a magnificent view on the Ceresio Lake and the pre-alps.

Superior room

The modern executive Superior rooms offer the comfortable standard of the Splendide Royal and are yet individual: with terrace and view of the quiet side street. The rooms of this category have a size of approx. 30 square meters and feature a spacious bathroom, a sitting area and a working desk.

Palace wing

Suites

Our exclusive 80 square meters large Presidential Suite features a separate bedroom and living room, a spacious bathroom made of Italian marble and a guest toilet. The living room has high ceilings with a wonderful Murano-Chandelier and frescos depicting alpine Swiss landscapes. On the large terrace you can enjoy your dinner overlooking the Ceresio Lake and the surrounding pre-alps. An adjoining room with a connecting door can be booked for additional charge. Our services include daily replenishment of fruits and mineral water as well as daily delivery of a local or an international newspaper to your suite.



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LUGANO

Our 70 square meters large and tastefully furnished Suite is situated on the 4th floor. It offers a breath-taking view on the Ceresio lake and the pre-alps. This Suite features a separate bedroom and living room furnished with a large dining table for four persons, a spacious bathroom made in Italian marble and a guest bathroom with shower. An adjoining room with a connecting door can be booked for additional charge. Our services include daily replenishment of fruits and mineral water as well as daily delivery of a local or an international newspaper to your suite.

Our 60 square meters large Suite situated on the 3rd floor, has 4 small romantic balconies with a delightful view on the Ceresio Lake and the pre-alps. This Suite features a separate bedroom and living room, a spacious bathroom made of Italian marble and a guest shower room. An adjoining room with a connecting door can be booked for additional charge. Our services include daily replenishment of fruits and mineral water as well as daily delivery of a local or an international newspaper to your suite.

Junior Suites

The luxurious Junior Suites measure 55 square meters and have a magnificent view on the Ceresio Lake and the pre-alps. Situated on each floors, the Junior Suites feature a large bedroom with its living room and a spacious bathroom made of Italian marble. Thanks to the classic and refine design the Junior Suites provide their very own brand of flair, which can only be found in a handful of hotels worldwide. An adjoining room with a connecting door can be booked for additional charge. Our services include daily replenishment of fruits and mineral water as well as daily delivery of a local or an international newspaper to your suite.

Deluxe

These elegant rooms radiate discreet luxury. Our deluxe classic rooms have an average size of 35 square meters and offer a unique view on the Ceresio lake and the pre-alps and feature a large working desk, a comfortable sitting area and a spacious bathroom made of Italian marble. A walk-in wardrobe completes this exclusive ambience.

Superior

Our classic style superior rooms are 30 square meters large and offer high comfort. These rooms are on the garden side and feature a sitting area a working desk and a spacious bathroom made of Italian marble.

SERVICES

- Our guests will benefit from free use of the fitness room.
- Our guests will benefit from free access to wireless internet.
- Free transfer shuttle from/to the railway station of Lugano or the Lugano Airport (on request)
- The Ticino ticket which allows you to use all public transportation (busses and trains) in the Ticino region and grants discounts on boats and funiculars tickets.

RESERVATION:

- Reservations must be made directly with the Hotel Splendide Royal by telephone +41 (0) 91 985 77 11, Fax +41 (0) 91 985 77 22 or e-mail reservation@splendide.ch

CANCELLATION POLICY AND NO SHOW:

- cancellations must be received 48 hrs before arrival date by stays up to 7 nights. In case of late cancellation or no show we will charge 1 night
- Cancellations must be received 7 days before arrival by stays over 7 nights. In case of late cancellation or no show we will charge 3 nights



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PAYMENTS:

- The reservation must be guaranteed with the Company Credit Card
- Payment can be done by Company Credit Card or Bank pre-payment
- The Hotel Splendide Royal does not accept cheques
- For administration rules the Hotel Splendide Royal will not send any invoices outside Switzerland

We thank you for your excellent co-operation and are at your disposal for any further information you may need.

Assuring you of our best attention and care at all times, we remain,

Hotel Splendide Royal Lugano

World Avenues SA

Giuseppe Rossi
General Manager

For acceptance, signature and stamp

Mrs. Amira Elbatal
Contracting Agent

Amira ElBatal

World Avenues S.A

21.10.2017

Katja Müller
Front Office Manager



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