

FIT TOUR OPERATOR CONTRACT

This agreement was reached between

X2 Koh Samui - A Spa Retreat

C/O Bespoke Hospitality Management Asia

Address : 442 Moo 1, Hua Thanon, Maret,
Koh Samui, Suratthani 84310 THAILAND

Reservation : book.ks@x2resorts.com

Telephone : +66 (0) 77 332 789/ +66 (0)86275 2406

Facsimile : +66 (0) 77 332 799

Bangkok Sales Office:

Tel. / Fax. : +66 (0) 2168 7533 / +66 (0) 2168 7544

Contact Person : Mr.Thanawat Julasuk

Title : Area Director of Sales

Email : thanawat.julasuk@bhmahotels.com

World Avenues S.A. Travel Services

Address : Rue Ferrier,
14 CH-1202 Geneva,
Switzerland

Telephone : +202 27241025 / 26 / 27

Fax : +202 27241037

Contact Person : Ms.Marwa Emad

Title : Contracting Agent

Email : contracting2@world-avenues.ch

MARKET : Worldwide

RATES PLAN : Net in Thai Baht (THB), inclusive of daily breakfast for 2 person base on room rate, and Unlimited Spa Treatments

Supplement charge Chinese New Year during 2-10 Feb'19 and Chinese National Day during 1-10 Oct'19 at 1,500THB.-Net/ Villa/ Night inclusive of daily breakfast

Room Type	Season	Period	Room Rate	Allotment	Cut Off
			Single / Double / Twin		
Spa Garden Villa 03 units (85 SQM.) Room Occupied: 2 Adults	Low	01 Nov 18 – 23 Dec 18	THB 5,200.-	On request	N/A
	Peak	24 Dec 18 – 04 Jan 19	THB 8,700.-	On request	N/A
	High	05 Jan 19 – 30 Apr 19	THB 6,700.-	On request	N/A
	Low	01 May 19 – 31 Jul 19	THB 5,200.-	On request	N/A
	High	01 Aug 19 – 31 Aug 19	THB 6,700.-	On request	N/A
	Low	01 Sep 19 – 31 Oct 19	THB 5,200.-	On request	N/A
Spa Pool Villa 21 Units (162 SQM.) Room Occupied: 2 Adults	Low	01 Nov 18 – 23 Dec 18	THB 7,200.-	On request	N/A
	Peak	24 Dec 18 – 04 Jan 19	THB 11,900.-	On request	N/A
	High	05 Jan 19 – 30 Apr 19	THB 8,900.-	On request	N/A
	Low	01 May 19 – 31 Jul 19	THB 7,200.-	On request	N/A
	High	01 Aug 19 – 31 Aug 19	THB 8,900.-	On request	N/A
	Low	01 Sep 19 – 31 Oct 19	THB 7,200.-	On request	N/A
Spa Pool Villa Suite 01 unit (180 SQM.) Room Occupied: 4 Adults (Included breakfast for 4 Adults)	Low	01 Nov 18 – 23 Dec 18	THB 11,200.-	On request	N/A
	Peak	24 Dec 18 – 04 Jan 19	THB 17,900.-	On request	N/A
	High	05 Jan 19 – 30 Apr 19	THB 13,900.-	On request	N/A
	Low	01 May 19 – 31 Jul 19	THB 11,200.-	On request	N/A
	High	01 Aug 19 – 31 Aug 19	THB 13,900.-	On request	N/A
	Low	01 Sep 19 – 31 Oct 19	THB 11,200.-	On request	N/A
Royal Spa Villa 01 Unit (230 SQM.) Room Occupied: 4 Adults (Included breakfast for 4 Adult)	Low	01 Nov 18 – 23 Dec 18	THB 14,200.-	On request	N/A
	Peak	24 Dec 18 – 04 Jan 19	THB 22,900.-	On request	N/A
	High	05 Jan 19 – 30 Apr 19	THB 17,900.-	On request	N/A
	Low	01 May 19 – 31 Jul 19	THB 14,200.-	On request	N/A
	High	01 Aug 19 – 31 Aug 19	THB 17,900.-	On request	N/A
	Low	01 Sep 19 – 31 Oct 19	THB 14,200.-	On request	N/A

Noted: An advance reservation is required for Spa treatments, and subject to availability. Unlimited Spa Treatments

including a various massage, facial, Manicure, Pedicure & more.

CONDITIONS OF AGREEMENT

- All above rates are net in Thai Baht per room per night for single and double occupancy and non-commissionable.
- Rates are inclusive of 10% Service charges, 7% Government Tax, 1% Provincial Fair. Breakfast and UNLIMITED SPA TREATMENTS.
- A minimum 3 consecutive nights stay is required during peak season arrivals December 24th through January 4th (inclusive).
- Check out is NOT allowed on December 30th and 31st.
- Extra person age of 12 years up will be consideration as adult, Extra bed will be charge at THB 2,500.-net per person per night inclusive of breakfast and UNLIMITED SPA TREATMENTS.
- Room allotments are subject to seasonal variation. The resort may request return of allotment during high demand periods.
- Any unused allotment will be automatically released on the cut-off date without notification.
- The rates are not to be offered, by Tour Operator direct to consumer via any internet channels, affiliated or subsidiary companies, without prior written approval from BHMAAsia.
- The rates are not to be offered to Thai Market.
- When the allotment has been filled, additional bookings will only be accepted on rates available at the time of booking.
- All information & rates offered in this agreement are strictly confidential & may not be disclosed to third parties for whatsoever reason or purpose.

MEALS PLAN:

Meal Type Price per person	Breakfast	Half Board	Full Board	Compulsory New Year Eve Gala Dinner on 31 st December
Adult	THB 590.-	THB 1,400.-	THB 2,000.-	THB 4,000.-
Child below 12 years	THB 295.-	THB 700.-	THB 1,000.-	THB 2,000.-

Notes: All above rates are net in Thai Baht per person per meal inclusive of 10 % Service charges and 10 % Government Tax.

TRANSFER RATES:

Destination	Price per way
Samui International Airport – X2 Resort by CAR	THB 1,000.- net per way per car (max. 3 persons)
Samui International Airport – X2 Resort by VAN	THB 1,200.- net per way per van (max. 8 persons)
Na Thorn Pier – X2 Resort by CAR	THB 600.- net per way per car (max. 3 persons)
Na Thorn Pier – X2 Resort by VAN	THB 800.- net per way per van (max. 8 persons)
Chaweng beach – X2 Resort by CAR or VAN	THB 800.- net per way per car or van (max. 3-8 persons)

Noted: All above rates are net in Thai Baht per way per car or van inclusive of 10 % Service charges and 10 % Government Tax.

SPECIAL BENEFITS & OFFERS:

► In House guest's benefits: Year round

- Complimentary non-motorized water sports facilities and recreation activities throughout stay – Kayaking, Bicycle and Petanque.
- Complimentary WI-FI in-room and public area throughout stay.
- Complimentary daily shuttle service from the resort to Lamai beach and Chaweng beach (timetable as per resort arrangement) and subject to change without prior notice.

► Honeymoon Offers & Anniversaries: Year round

Complimentary inclusions (subject to minimum 3 consecutive nights stay)

- Honeymoon set up in room.
- A bottle of sparkling wine.
- X2 Gift Set.
- This offer can be combination with other promotion e.g. Early bird, Bonus night.

► **Long Stay Promotion: (EXCEPT PEAK season 24 Dec - 04 Jan)**

Complimentary inclusions (subject to minimum 7 consecutive nights stay)

- Complimentary round trip transfer from Samui International Airport and X2 Resort.
- One set dinner (3 courses) at 4K Restaurant & Bar.
- 15% discount on Food and Beverage (NON alcohol) throughout stay.
- This offer is applicable for full paying room. Extra person are NOT applied to the benefits as mentioned.

► **Early Bird Promotion: (EXCEPT PEAK season 24 Dec - 04 Jan)**

- Booking made **60 days** in advance before arrival date, **receive 30%** off contract rates, only on room rate
- Booking made **45 days** in advance before arrival date, **receive 20%** off contract rates, only on room rate
- This promotion is UNABLE to combine with other promotion (**EXCEPT Honeymoon and long stay offers**)
- This offer is applicable for full paying room and full paying extra person.

STOP SELL

The Resort reserves the right to request a Stop Sell to the business partner. All rooms sold under confirmed allotment must be reported in writing within forty-eight hours (48) of the Stop Sell notification to the Resort and unused allotment must be returned to the Resort by the business partner.

CANCELLATION POLICY

The business partner shall notify the Resort in writing of any cancellation prior to the minimum notice dates; otherwise a late cancellation charge will be applied.

Peak Season: Cancellation received by the hotel less than 28 days prior to arrival day, a cancellation fee equivalent to 100% of the total room charge will be applied.

High Season: Cancellation received by the hotel less than 14 days prior to arrival day, a cancellation fee equivalent to 50% of the total room charge will be applied.

Low Season: Cancellation received by the hotel less than 7 days prior to arrival day, a cancellation fee equivalent to the contract rate of one night will be applied.

NO SHOW POLICY

A reservation is considered "No show" if arrival does not occur on the date reserved and the Resort is not notified of any emergency delays in writing, the Resort reserves the right to charge a no show fee of 100% total room charge.

CHECK IN / CHECK OUT

- Check-in time is 14:00 hrs.
- Check out time is 12:00 hrs.
- Late checkout prior 18:00 hrs. will be charge at 50% of contract rate and subject to room availability.
- Late checkout after 18:00 hrs. will be charge at 100% of contract rate.

EARLY CHECK OUT

In the event that the individual check-out ahead of the booked and confirmed the Resort reserves the right to charge a penalty to the business partner equivalent to the contract rate of the full length stay.

RESEVATIONS

The business partner shall direct all reservations to the Resort by email to book.ks@X2resorts.com or direct fax no.

+66(0) 7723 3034 or telephone no. +66(0) 7723 3033 | direct telephone no. +66(0) 87 541 6564 and CC sales.ks@x2resorts.com

TERM OF PAYMENT

- **[X] Deposit/Payment:** Prepayment is required for all bookings. Low Season: 14 days prior to arrival, High Season: 21 days prior to arrival, Peak Season: 30 days prior to arrival.
- **[] As per our authorized Credit terms established.**

BANK DETAILS OF PAYMENT

Account Name : Astudo (Samui) Co., Ltd.
Account Number : 879-3-00338-8
Bank Name : Bangkok Bank
Account Type : Current Account
Branch : Central World Sub Branch
Swift Code : BKKBTHBK

DISPUTES, ACTIONS OR OTHER MATTERS ARISING

It is expressly agreed and declared that the proper law of this Agreement is the law of Thailand and that any disputes, actions or other matters arising hereunder shall be determined in a court of Thailand in accordance with the laws and procedures of Thailand and under any all circumstance.

In order to validate and activate this contract, please indicate your acceptance of the terms and conditions by signing and return a copy with authorized signatory of the Company. Reservations cannot be taken at this contracted rate until the Resort is in procession of this contract signed by the Company.

REMARK

If you are in agreement with these terms and conditions, please sign and return the copy of this contract not later than One (1) month.

AUTHORIZED SIGNATORY AND COMPANY STAMP

On behalf of:
X2 Koh Samui - A Spa Retreat



(For)

Mr. Thanawat Julasuk
Area Director of Sales - Southern
Date: 8 January 2019

Received and accepted on behalf of:
World Avenues S.A. Travel Services



Date: 11.02.2019
Marwa Emad
Contracting Agent
World Avenues SA