



Hotel California

Paris

Champs-Élysées

Paris, Friday, 27 May 2016

Dear Mr Assal ,


Please find our 2017 F.I.T contract, valid from November the 1st 2016 until October the 31st 2017.

May we kindly ask you to sign each page of this agreement and to send it back to us, at your earliest convenience.

In the meantime, we naturally stay at your entire disposal for any additional information and assure you of the best services at Hotel California Paris Champs Elysées.

Yours sincerely,

Clarisse Thiry
General Manager



16, rue de Berri
75008 Paris
France

Tel : 33(0)1 43 59 93 00
Fax : 33(0)1 45 61 03 62
cal@hrov.com

SI Berri-Ponthieu
S.A au Capital de 3 136 000 €
RCS Paris B 542 110 978
Siret 542 110 978 00013
TVA Intracommunautaire FR 03 542 110 978

RATE AGREEMENT – WORLD AVENUES

F.I.T. Rates (Groups on request) Valid from November, 1st 2016 to October, 31st 2017

BETWEEN

Company: World Avenues
 Address: 14 rue Ferrier – CH-1202 Geneva Switzerland
 Contact: Amel Assal Tel : +41 22 906 94 00 amel@world-avenues.ch
 Invoicing Address: Same as above
 AND

Hotel : Hôtel California Paris-Champs-Elysées
 Address : 16, rue de Berri 75008 Paris – France
 Contact: Clarisse Thiry
Clarisse.thiry@hotel-california-paris.com

<p>Classic Room : 20m² – double bedded only, contemporary or Louis XVI style, it can accommodate 2 adults. Bathroom with bath or Shower Bathroom. <u>No baby cot or extra bed allowed in this room category</u></p>	
<p>Superior Room : About 25 m² in size, in a contemporary or Louis XVI style with a double bed or 2 single beds, it accommodates 2 adults. <u>A baby Cot is possible, depending on availabilities and on request only.</u> The bathroom is fitted with a bathtub or shower. Possibility to add a baby cot (up to 3 years)</p>	
<p>Deluxe Room: About 30m² in size, in a contemporary or Louis XVI style with a king size bed or 2 single beds, it can accommodate up to 3 adults. <u>Extra bed or cradle possibility according to availability and on request only.</u> The modern bathroom is fitted with a bathtub and some of them have bathtub + shower.</p>	
<p>Family (Triple) Room: Ideal for Families, fully equipped with 3 single beds or 1 King Bed + 1 single bed, welcomes up to 4 adults. <u>Extra bed or cradle possibility according to availability and on request only.</u> The bathroom with modern design is equipped with bathtub and shower for some of them.</p>	
<p>Junior Suite: Between 45 to 55m² in size, on one floor in a very Parisian or contemporary style. Large living room area with a double bed or 2 single beds, with a convertible sofa, it can accommodate up to 2 adults and 2 children. The bathroom is fitted with a bathtub.</p>	
<p>Duplex Suite : Between 66 to 75m² in size, on two floors, this Parisian apartment can accommodate up to 2 adults and 2 children. The marble or more modern bathroom is fitted with a bathtub.</p>	

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 75008 Paris
 France

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GENERAL SALES TERMS and CONDITIONS

- The mentioned F.I.T. rates, is quoted in Euros (VAT and all taxes included) and only apply for a maximum of 10 rooms per night (group rates on request). Rates are net and confidential. They are only valid for B2B transactions and can not apply for any Online Travel Agency or B2C transaction. Should it be the case, the hotel will not honour the reservations made and will cancel the current agreement.
- The partner will not purchase or use the Hotel California Paris Champs-Elysées name and/or any other California brand specific names (and/or any other words or sentences incorporating same) in connection with any Pay-per click, advertising on any search engines or otherwise, including but not limited to google.com, Google.Fr or any similar search domains in any countries.
- Any increase in the French VAT rate, or any additional tax, as of the date of signature would result in the modification of these rates.
- One child under 12 years old sharing deluxe room with parents is free of charge, buffet breakfast included.
- Porterage: 5 Euros (VAT and all Taxes included) - (In/out).
- Those rates are only valid for direct booking to the hotel, without any other intermediary whatever nature it is.

1. **GROUP RATES** : On Request, from 10 rooms per night

Graziella Feltrin: 33 (1) 44 95 96 18 - graziella.feltrin@hotel-california-paris.com
Fax: 33 (1) 45 61 03 62

2. **RESERVATIONS** : Directly to our reservation department

The reservation will be definitive upon reception of a written confirmation.

Denis Billard 33 (1) 44 95 96 13 - denis.billard@hroy.com
Nadia Amouch 33 (1) 40 74 05 92 - cal@hroy.com
Virginie Guittard 33 (1) 44 95 05 93 - cal@hroy.com
Fax 33 (1) 45 61 03 62

3. **CANCELLATION** :

In case of No-Show or a cancellation if the letter is not provided 48 hours prior the arrival date, the hotel will charge 1 night as penalty at the contracted rate.

Early Departures: 1 night penalty will be invoiced.

For the Advance purchase offer: No cancellation no modification are allowed and total amount of the booking would be due.

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4. **BILLING :**

In agreement with the hotel's decision, either account:

- ☐ By prepayment
- ☐ Must be settled before the departure of the guest
- ☒ Within 30 days following the date of the invoice's sending. All payments must be made in Euros only. Bank expenses will be covered by the organizer, up to 30 days for late payment and legal rate increase will apply of the total amount due.

5. **DISPUTES :**

Any dispute in connection with the existence, validity, interpretation and/or performance of the General Terms of Sale which are not resolved on an amicable basis shall be submitted to the jurisdiction of the competent Paris courts.

6. **ROOMS :**

Check-out Policy: 12.00 Check-in from: 03 pm

Clarisse Thiry
General Manager


Hotel California
16 Rue de Berri - 75008 PARIS
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Amel Assal
FIT Operations


Tarek Elbialy - Contracting Manager
World Avenues Switzerland
31.05.2016


WORLD AVENUES
14, rue Ferrier, CH- 1202 Geneva, Switzerland
Tel : + 41 22 906 94 00 Fax : + 41 22 906 94 10
www.world-avenues.ch

Hotel California

Paris

Champs-Élysées

WORLD AVENUES F.I.T. RATES FROM NOVEMBER 01st 2016 TO OCTOBER 31st 2017

Room Category		LOW SEASON		MIDDLE SEASON		HIGH SEASON		SUMMER 2017	Fair Date (2)	RACK RATE
		From Dec 16 th 2016 to March 12 th 2017 Included & From October 21 st to October 31 st 2017		From Nov 01 st 2016 to December 15 th 2016 included & From March 13 th to May 14 th 2017 Included		From May 15 th to June 30 th 2017 included & From Sept 01 st to Oct 20 th 2017 included		From July 01 st to August 31 st 2017 included		
		Week	Weekend (1)	Week	Weekend (1)	Week	Weekend (1)	Week & Weekend		
Classique Room	Single	200	185	215	200	250	235	265	315	520
	Double	215	200	230	215	265	250	280	330	520
Superior Room	Single	220	205	235	220	270	255	285	335	540
	Double/Twin	235	220	250	235	285	270	300	350	540
Deluxe Room	Single	260	245	275	260	310	295	325	375	590
	Double/Twin	275	260	290	275	325	310	340	390	590
Family Room	Triple	350	335	370	355	425	410	440	490	730
Junior Suite	Single	425	410	445	430	515	500	535	585	870
	Double/Twin	440	425	460	445	530	515	550	600	870
	Triple	455	440	475	460	545	530	565	615	870
Suite Duplex	Single	535	520	550	535	625	610	640	690	1005
	Double/Twin	550	535	565	550	640	625	655	705	1005
	Triple	565	550	580	565	655	640	670	720	1005
Buffet Breakfast		Included	Included	Included	Included	Included		Included	included	25

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ROOM ALLOCATIONS - From November 01st 2016 to October 31st 2017

Room Category	Low& Middle Season		High Season & Summer Season 2017 (Identique au tableau des tarifs)		Fair Rate (3)	
	Rooms	Release Date	Rooms	Release Date	Rooms	Release Date
Superior Room	1	D-3	1	D-7	0	D-10

Rates are net and quoted in Euros (VAT and Service Included). Any increase in the French VAT rate, or any additional tax, as of the date of signature would result in the modification of these rates.

Please be informed that a city tax of 2.48 EUR per day and per adult will be collected directly from the guest at departure

Note the possibility to add an extra bed in Family Rooms or Deluxe Rooms: an extra charge of 95 EUR per day for people more than 12 Years old, this rate includes buffet breakfast

- (1) Room categories as per our enclosed description
- (2) Week-end days include Friday, Saturday and Sunday nights
- (3) Following fair dates are indicative and subject to modifications (official calendar to be confirmed) :

- December 30th to January 01st 2017 included (New year Eve)
- May 15th to 18th 2017 (PCR)
- June 18th to 23rd 2017 included (Air Show)
- July 02nd to 06rd 2017 included (Fashion Week)
- September 18th to 21st 2017 included (1ere Vision)
- September 27th to October 04th 2017 included (Fashion Week)



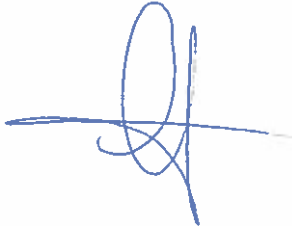
PROMOTIONS and SPECIAL OFFERS

- **Early booking** : Get 10 % off on Fit Rate for all reservations done in advance for each category of Rooms or Suites started from Superior room for the below dates. (not available for Classic room)
This offer is not transferable and non-refundable. In case of cancellation or early departure the entire stay will be charged regardless of the reason of cancellation.
This offer is bookable up to 7 days prior arrival on low season and 21 days on Summer Season 2017, all bookings received by the hotel after this Deadline will automatically be quoted on the regular F.I.T rate contract. Please note that this offer shall be clearly indicated on the reservation mail.
 - From December 16th 2016 to March 12th 2017 (7days prior date of arrival) Discount -10 %
 - From July 01st to August 31st 2017 (21 days prior date of arrival) Discount -10 %
- **Week-end in Paris** : From December 16th to March 12th 2017 (Friday / Saturday / Sunday) Please be informed that this offer can't be apply for new Year (Dec 30+31 & January 01st) and Fashion Week (03-04-05 March)
 - Min of 2 nights : FIT rate - 20 % non cumulate with the early booking offer

Paris,

27/5/16

Clarisse Thiry
General Manager



Tarek Elbially - Contracting Manager
World Avenues, Switzerland
31.05.2016

