

2017 Wholesaler Agreement

RATES FROM 17.03.2017 TO 31.10.2017

IN SWISS FRANCS

Lugano, October 26, 2016

Between:

Agency name: World Avenues
Address: 14, Rue Ferrier – CH-1202 Geneva
Phone: 022 548 12 11
Fax: -
E-mail: contracting@world-avenues.ch
Hereinafter referred to as "the Client"

And:

Grand Hotel Eden, Riva Paradiso 1, 6900 Lugano-Paradiso
Phone: +41 (91) 985 92 00 Fax: +41 (91) 985 92 50
E-mail: roomreservation@edenlugano.ch, sales@edenlugano.ch
Hereinafter referred to as "the Hotel"

The Hotel undertakes to supply the Client with the services below subject to general conditions attached here and the following special conditions expressly accepted by the Client.

Rates in Swiss Francs	TOUR OPERATOR RATES		OFFICIAL RATES	
	Season		Season	
	Low	High	Low	High
	17.03.2017- 13.04.2017	14.04.2017- 16.04.2017	17.03.2017- 13.04.2017	14.04.2017- 16.04.2017
	17.04.2017- 28.05.2017	29.05.2017- 17.09.2017	17.04.2017- 28.05.2017	29.05.2017- 17.09.2017
	18.09.2017- 31.10.2017		18.09.2017- 31.10.2017	
Superior Single	166.00	210.00	255.00	335.00
Superior Double	280.00	330.00	420.00	535.00
Deluxe Single	195.00	235.00	300.00	380.00
Deluxe Double	354.00	430.00	545.00	650.00
Junior Suite	429.00	520.00	660.00	790.00
Suite	533.00	650.00	820.00	1'000.00
Extra Bed	80.-	80.-	80.-	80.-

City Tax: A city tax equal to **Sfr. 5.80** per person, per night, is not included in the given rates and will be charged separately.

BLACK OUT DATES

June 13th, 14th, 15th and 16th, 2017; August 31st 2017, September 13th and 14th 2017.

ROOM DESCRIPTION

Superior rooms: medium size with twin or king size beds, located in the main building. These rooms also feature a balcony, which has a beautiful **side** view of the lake, the city of Lugano and the Alps and have been recently completely renovated.

Deluxe rooms: elegantly fitted, spacious with twin or king size beds, located in the front lake building. All rooms have a balcony and a splendid **front** view over the lake Ceresio, the city and the Alps.

Junior suites: spacious rooms with a corner seating area. Elegantly fitted, have a twin or king size bed and are located in the front lake building. All rooms in this building have balcony and a splendid front view over the Lake Ceresio, the city and the Alps.

Suites: are located on the upper floors of the hotel and are very spacious. Each suite comprises an over-sized bedroom, a separate lounge area and a choice of one or two bathrooms. The elegance of these beautifully fitted suites makes one feel instantly at home. A beautiful view overlooking the city, the lake and the surrounding Alps.

TERMS AND CONDITIONS

- All rates include full buffet breakfast, taxes and VAT.
- City Tax equal to **Sfr. 5.80** per person, per night, is not included in the given rates and will be charged separately.
- The rates of this agreement are intended as net of any commissions.
- In case our daily rates shown in our website would be equal or lower than the ones mentioned in this contract, we will grant a commission of 15% on the published BAR rates (at net of VAT 3.8% and breakfast costs – CHF 25 per person).
- Half board supplement: Frs. 70.- per person (not commissionable)
- Reservations for families with children are accepted providing that parents ensure that the hotel policy for children is observed throughout the stay.
- 1 Child under 12 years old stays free of charge in the parent's room (on B&B basis).
- The mentioned rates are confidential and must not be disclosed to third parties.
- **No contingent, only "on request"**

Facilities

Eden Spa: fitness, swimming-pool, sauna and eucalyptus steam room, free of charge to hotel guests.

Free use of our internet corner.

Parking: A parking space is available at Sfr. 25.00 per night and is not included in the given rates. It will be charged separately.

FIT

Payment

- Pre-payment through a credit card or pre-payment

Cancellation

- Any cancellations by the client not justified by the non-fulfillment of the hotel's obligations, shall force the Client to pay a fixed compensation of 1-night charge.
- Cancellation of guaranteed reservation: 7 days prior arrival date in low and high season, otherwise one night will be billed as late cancellation.

GROUPS

Payment

- 10% upon confirmation.
- 40% 15 days prior to arrival.
- 50% upon departure.

Cancellation

- 30 days before arrival without costs otherwise full payment for at least 1 night for the whole group will be charged.

For acceptance of the above conditions, please countersign and return a copy to Grand Hotel Eden.

GRAND HOTEL EDEN



Massimiliano Trombetta
Hotel Manager

World Avenues Switzerland
Tarek Elbially - Contracting Manager

For acceptance: stamp and signature

