

World Avenues SA- Travel Services

14, Rue Ferrier, CH - 1202 Geneva, Switzerland

Mohamed Gharib - Contracting Manager

Tel: +41 225481211 - Direct Tel: +202 27296770 Fax: +202 27296771 - Mob: +20122 1412612

Tour Operator Fit Net Rates 2018 - Bed and Breakfast

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		SEAS 29/03 24/04 25/09	- 01/04 - 30/04	ļ ļ		02/04	ON E - 23/04 - 31/05	1		01/06	ON C - 15/06 - 24/09	5		SEAS 16/06 02/09	- 27/0	7		SEAS 28/07 19/08	- 03/08	8			ON F	
	1 pax	2 pax	3 pax	4 pax	1 pax	2 pax	3 pax	4 pax	1 pax	2 pax	3 pax	4 pax	1 pax	2 pax	3 pax	4 pax	1 pax	2 pax	3 pax	4 pax	1 pax	2 pax	3 pax	4 pax
SUITE Max 2 people	158	203	pan	pan	146	188	pan	pan	180	233	pan	pan	214	278	pan	pan	242	315	pan	pax	264	345	pan	pan
FAMILY JUNIOR SUITE Max 6 people	135	173	230	267	124	158	209	243	158	203	270	315	191	248	331	387	219	285	381	447	242	315	422	495
DELUXE ROOM Max 4 people	118	150	199	231	107	135	179	207	141	180	240	279	174	225	300	351	203	263	351	411	225	293	392	459
QUEEN SUPERIOR Max 3 people	101	128	169		90	113	149		124	158	209		158	203	270		186	240	321		208	270	361	
COMFORT ROOM Max 2 people	79	98			68	83			101	128			135	173			163	210			186	240		
Minimum Stay		1 n	ight			1 n	ight			1 n	ight			3 ni	ghts			5 ni	ghts			7 ni	ghts	

Comfort Room= Max	Deluxe Room= Max	Queen Superior= Max	Family Junior Suite= Max	Suite= Max occupancy
occupancy 2 pax	occupancy 4 pax	occupancy 3 pax	occupancy 6 pax	2 pax

All rates are in euro currency, per day, per room and net Hotel. They are inclusive of 10% V.A.T. and buffet breakfast served at our restaurant. The rates are not inclusive of city tax.

From the 1st of June until 30th of September it is expected to pay a city tax equal to € 1.50 per person, per day to be paid locally.

The tax applies to a maximum of 7 days for the months of June, July and September; all days stay during August.

All rates do not include Government and Provincial taxes. If any provincial and/or government tax are raised or if new taxes are introduced within this contract period, the Hotel reserves the right to adjust the contract rates accordingly to reflect the change.

Our rates includes:

- 2 outdoor swimming pool access
- Fitness Center Access h 24, water and towel complimentary
- Business Center Access
- Internet (wi-fi complimentary in all rooms and common areas)
- Concierge Service
- Outdoor Parking

Extra Services:

- 2 Restaurants and 3 bars
- Wellness Center Access included only for suite
- Golf Services (the rates as follow)
- Garage € 10,00 per day
- Beach Service € 10,00 per person, per day (beach umbrella, two sun beds, one towel per person)
- Bike Rental 1h € 5,00; 2h € 7,00; half day € 12,00; full day € 20,00
- Football field on request
- Shuttle Service to and from Lecce on request



Net Rates - Additional Amenities 2018

Infant 0 – 3 years	Free
Half board adult	€ 25,00 per day
Half board child 4 - 18	€ 22,00 per day
Full board adult	€ 50,00 per day
Full board child 04 - 18	€ 44,00 per day
Pet deep cleaning fee (max 25 kg)	€ 10,00 per day

Net Rates- Spa Amenities 2018

Daily SPA entrance - mid week	€ 15,00 per person
Daily SPA entrance - weekend & Holidays	€ 20,00 per person

The Spa Access includes Hotel Kindness kit (soft bathrobe and towel), heated pool, sauna, calidarum, frigidarium, tiepidarium, emotional shower and relaxation areas serving herbal teas.

- Children from 0 to 16 years can't access to the Spa

Net Rates - Golf Services 2018

Green fee 9 holes	€ 30,00
Green fee 18 holes	€ 50,00
Green fee driving range	Free
Gettone driving range (17 balls)	€ 1,00
Golf Cart 18 holes	€ 30,00
Golf Cart 9 holes	€ 20,00
Electric trolley 18 holes	€ 20,00
Electric trolley 9 holes	€ 12,00
Pull Trolley	Free
Ironbag 18 holes	€ 35,00
Ironbag 9 holes	€ 20,00



Daily Rack Rates 2018 BB

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		29/03 24/04	ON A - 01/04 - 30/04		1	SEAS 02/04 - 01/05 -	23/04			SEAS 01/06 - 11/09 -	15/06			SEASC 16/06 - 02/09 -	27/07			28/07	ON E - 03/08 - 01/09				SON F - 18/08	
	1 pax	25/09 2 pax	- 04/11 3 pax	4 pax	1 pax	2 pax	3 pax	4 pax	1 pax	2 pax	3 pax	4 pax	1 pax	2 pax	3 pax	4 pax	1 pax	2 pax	3 pax	4 pax	1 pax	2 pax	3 pax	4 pax
SUITE Max 2 people	210	270			195	250			240	310			285	370			323	420			353	460		
FAMILY JUNIOR SUITE Max 6 people	180	230	306	356	165	210	279	324	210	270	360	420	255	330	441	516	293	380	509	596	323	420	563	660
DELUXE ROOM Max 4 people	158	200	266	308	143	180	239	276	188	240	320	372	233	300	401	468	270	350	468	548	300	390	522	612
QUEEN SUPERIOR Max 3 people	135	170	225		120	150	198		165	210	279		210	270	360		248	320	428		278	360	482	
COMFORT ROOM Max 2 people	105	130			90	110			135	170			180	230			218	280			248	320		
Minimum Stay		1 n	ight			1 ni	ight			1 ni	ght			3 nig	hts			5 ni	ghts			7 ni	ghts	

Comfort Room= Max	Deluxe Room= Max	Queen Superior= Max	Family Junior Suite= Max	Suite= Max occupancy
occupancy 2 pax	occupancy 4 pax	occupancy 3 pax	occupancy 6 pax	2 pax

All rates are in euro currency, they are intended per day, per room. They are inclusive of 10% V.A.T. and buffet breakfast served at our restaurant.

Hotel Rack Rates - Amenities 2018

Infant 0 - 3 years	Free
Half board adults	€ 40,00 per day
Half board child 04 - 18	€ 30,00 per day
Full board adults	€ 70,00 per day
Full board adults 04 - 18	€ 50,00 per day
Pet deep cleaning fee (max 25 kg)	€ 10,00 per day

Hotel Rack Rates - Spa Service 2018

Daily SPA entrance - mid week	€ 30,00 per day
Daily SPA entrance - weekend & Holiday	€ 40,00 per day

The access in the Wellness center includes the SPA kit (soft bathrobe and towel), heated pool, sauna, calidarum, frigidarium, tiepidarium, emotional shower and relaxation areas serving herbal teas.

- Children from 0 to 16 years can't access to the Spa



Rack rates Hotel – Golf Services 2018 for resident guests

Green fee 9 holes	€ 35,00
Green fee 18 holes	€ 60,00
Green fee driving range	Free
driving range coin (17 balls)	€ 1,00
Golf Cart 18 holes	€ 30,00
Golf Cart 9 holes	€ 20,00
Electric trolley 18 holes	€ 20,00

Hotel Rack are subject to change without notice.

Rack rates Hotel – Golf Services 2018 for Visitors (External Guests)

Green Fee 18 holes low season (January 1st / April 30th – November 1st / December 31st)	€ 65,00
Green Fee 18 holes mid-season (May 1st / May 31st – October 1st / October 31st)	€ 70,00
Green Fee 18 Holes High Season (June 1 st / June 30 th – September 1 st – September 30 th)	€ 85,00
Green Fee 18 Holes - Highest Season (July 1 st / August 31st)	€ 90,00
Green Fee 9 holes low Season (January 1 st / April 30 th - November 1 st / December 31 st)	€ 37,00
Green Fee 9 Holes mid-season (May 1 st / June 30 th - September 1 st /October 31 st)	€ 40,00
Green Fee 9 Holes Highest Season (July 1 st / August 31 st)	€ 50,00

Driving range coin (17 balls)	€ 1,00
Golf Cart 18 holes	€ 40,00
Golf Cart 9 holes	€ 25,00
Electric trolley 18 holes	€ 20,00
Electric trolley 9 holes	€ 12,00
Pull Trolley	€ 3,00
Ironbag 18 holes	€ 35,00
Ironbag 9 holes	€ 20,00



Green Fee 18 holes low season	€ 60
(January 1 st / April 30 th – November 1 st / December 31 st)	
Green Fee 18 holes mid-season	€ 65
(May 1 st / May 31 st – October 1 st / October 31 st)	
Green Fee 18 Holes High Season	€ 75
(June 1 st / June 30 th – September 1 st – September 30 th)	
Green Fee 18 Holes - Highest Season	€80
(July 1 st / August 31 st)	
Green Fee 9 holes low Season	€32
(January 1 st / April 30 th - November 1 st / December 31 st)	
Green Fee 9 Holes mid-season	€35
(May 1 st / June 30 th - September 1 st /October 31 st)	
Green Fee 9 Holes Highest Season	€ 40
(July 1 st / August 31 st)	

Driving range coin (17 balls)	€ 1,00
Golf Cart 18 holes	€ 40,00
Golf Cart 9 holes	€ 25,00
Electric trolley 18 holes	€ 20,00
Electric trolley 9 holes	€ 12,00
Pull Trolley	€ 3,00
Ironbag 18 holes	€ 35,00
Ironbag 09 holes	€ 20,00

GENERAL TERMS AND CONDITIONS

Minimum stay:

 Season A, B
 1 night

 Season C
 1 night

 Season D
 3 nights

 Season E
 5 nights

 Season F
 7 nights

EARLY BOOKING POLICY 2018

Applicable on all meals. This promo is not valid for non-core services.

EBD A1

20% discount on bookings confirmed within 15.03.2018 Valid on Periods A, B, C, D 10% discount on bookings confirmed within 15.03.2018 Valid on Periods E and F

EBD A2

15% discount on bookings confirmed within 30.04.2018 Valid on periods A, B, C, D 10% discount on bookings confirmed within 15.03.2018 Valid on Periods E and F

EBD A3

10% discount on bookings confirmed 30 days before the arrival date Valid on all periods

PROMO 2018

Applicable on all meals and the reduction will be calculated on the last night.

P1: 7=6

Valid in seasons A, B and C. This Promo can be combined with EBD.

P2: 10% discount on bookings of 5 nights or more.

Valid in seasons A, B and C. This Promo can be combined with EBD, A1, A2, and A3.

P1 and P2 cannot be combined.



HALF BOARD:

Half Board (2 main courses, dessert, beverage excluded) is available at "Gian Giacomo dell'Acaya" or at "Masseria San Pietro Restaurant". Meals are interchangeable between the two restaurants when opened, with no supplement with a dedicated half board menu.

RATES:

Rates quoted are only valid for individual bookings and for up to 8 rooms.

For a group Leisure, Incentive, Conference and Corporate quotations will be based on the season and availability.

The above-mentioned rates can be used to develop customized packages.

SALES CONDITIONS:

On request

PERIOD OF RELEASE: (to be used only in case of allotment)

Period A, B e C: 3 days - Period D: 7 days - Period E and F: 14 days

OVERBOOKINGS:

Under exceptional circumstances, the hotel management reserves the right to book alternative arrangements at same hotels category.

CHECK IN:

Rooms will be available from 03:00 pm.

CHECK OUT:

Rooms must be vacant by 12:00 pm.

DAY USE SUPPLEMENT:

For all those rooms that are not checked out by 12 pm we reserve the right to charge a supplement of 30% of agreed room rate until 3.00 pm; After 3.00 pm until 6.00 pm we will charge a supplement of 50% of agreed room rate.

ROOM CONFIRMATION:

All room reservations must be confirmed in writing either by fax +39 0832 861384 or e-mail reservations@acayagolfresort.com with appropriate payment guarantee. All reservations without such guarantee can be cancelled by the hotel management department without prior notice.

MARKETING AND ADVERTISING:

Any kind of brochure advertising or any publishing including internet where hotel is featured must be approved by the sales and marketing head office.

V.A.T. TREATMENT

If VAT rate changes within this contract period, the Hotel reserves the right to adjust hotel rates accordingly to reflect the change.

RATE PARITY:

The Acaya Golf Resort & Spa recognizes a commission of 20% on net VAT BAR rate published on the official website of the Hotel www.acayagolfresort.com and approved by e-mail from the same. It is noted that the operator must check for each of the nights that may intend to reserve, since the same can vary each day. It will also recognize the 15 % discount - commission rebate offers on equal terms and restrictions. Bookings must be made directly to the hotel by email at reservations@acayagolfresort.com, for which the operator always receive confirmation by e-mail, it is understood that the BAR must be approved in advance by the hotel.

PAYMENTS TERMS:

All reservations must be covered by credit card guarantee. The invoice must be paid in 30 days from the invoice date. Any reservation not covered by bank wire transfer or credit card will be cancelled.

For mentioned purposes, please fill in the form below with your approval to charge the due amount on your credit card in the event of any delay on the agreed payment terms. Please send us the signed form together with a side copy of your credit card.

In case of payment delay within the above-mentioned terms, late charge interests may apply from the due date of invoice amount as O.D.R. (Official discount rate), plus 4 basis points. The charge will be notified to you with the issuance of an invoice (art. 15 D.P.R. 633/72) with one-month payment terms.

For mentioned purposes, please fill in the form below with your approval to charge the due amount on your credit card in the event of any delay on the agreed payment terms. Please send us the signed form together with a side copy of your credit card.

In case of payment delay within the above-mentioned terms, late charge interests may apply from the due date of invoice amount as O.D.R. (Official discount rate), plus 4 basis points. The charge will be notified to you with the issuance of an invoice (art. 15 D.P.R. 633/72) with one-month payment terms.

BANK DETAILS:

Salento Gestioni Srl

Monte dei Paschi di Siena, filiale di Rimini. IBAN: IT6900103024201000001587089

BIC: PASCITM1730

All cancellations must be sent in writing form.

No penalty charge will be raised for all cancellations made up to 5 days prior to guest's arrival.

For late cancellations 80% of first 3 nights of stay will be charged.

NO-SHOW: the whole amount of the stay will be charged



Invoice Information:

Account number ch16 0483 5046 9213 6200 0 (EUR) / ch86 0483 5046 9213 6200 1 (USD)

E-mail: accounts@worldavenues.ch

Bank name: Credit Suisse Bank address: Ch-1211 Geneva 70 City: Geneva Post code: -1211 Country: Switzerland

E-mail to send stop sale: stopsales@world-avenues.ch

CONTRACT VALIDITY:

The present contract will be available from 01.01.18 to 31.12.18.

Looking forward to hearing from you soon and hoping in a good business partnership, we remain at your disposal for any further queries you may have. Best regards,

Alessandro Potenza

Director of Sales - JSH Group

Stained Signature for acceptance swing of Batal Avenues Switzerland Signature for acceptance 202 general Arriva EIBatal Avenues Switzerland 30.07.2017



INFORMATIVE (ART. 13 CODE ON PRIVACY)

Pursuant to Legislative Decree. N. 196/2003 (Code on Protection of Personal Data) processing of your personal data will be based on principles of fairness, legality, transparency and protection of your privacy and your rights.

The treatment has only the purpose of the proper management of services offered to trade information, market research and to advertise products or services and sending advertising materials, as well as to fulfill a legal requirement and will be made by processing both computer science and paper. These data will be kept for the time required for the above-mentioned purposes and, in any case within a period of one year from their collection. The data may be disclosed to the public authority possibly applicant, to lenders, to debt collection or data processing and computer services, to affiliated companies, subsidiaries or parent and will never be circulated. The data will not be disclosed to other parties, except with your express consent. The data may be shared with the hotel management and employees receptionists and administrative office as managers or agents to the treatment, as well as responsible and in charge of the treatment at the headquarters of the company. The provision of data is obligatory since required by State law and their failure could result in the inability of the service.

To the data you may contact to assert your rights as provided for in Article 7 of the Code regarding privacy, to which we refer, and among which we mention the right to obtain from our company:

- a) the source of the data, the purposes and methods of treatment, the identity of the owner and managers of the treatment and the persons or classes of persons to whom the data may be communicated or who may come to know them as managers or in charge of processing;
- b) the confirmation of the existence of personal data that regards you and the logic applied in case of treatment with electronic instruments;
- c) the cancellation and transformation in anonymous form or block of data in violation of the law;
- d) the updating, correction or if there is the interest the integration of such data;
- e) certification that the operations in letters c) and d) have been brought to the attention of those to whom the data were communicated or disclosed, except when required by law;
- f) the right to oppose for legitimate reasons to the processing of personal data pertinent to the purpose of the collection;
- g) the right to oppose, in any case, to the processing of personal data to send advertising material or direct sale or performance of market or commercial communication. The data controller is Salento Gestioni Srl, with registered office in Acaya (LE). To know for easily accessing the updated list of data simply call us at +39 0832 861378 or send an e-mail to the following address: info@acayagolfresort.com. We ask you also, after carefully reading this you kindly to complete and mail to the following address, the "Model of acquisition of consent" that I am attaching:

FORM FOR ACQUIRING CONSENT TO THE TREATMENT OF PERSONAL DATA

, the undersigned law decree No. 196 of 30 June 20		e received from company Salento Gestioni Srl the information notes specified by art.13 of erstood them, for the purposes indicated in it.
Concerning the treatment of pedispatch of advertising material.	=	ommercial information, market research, offers of product and services, as well as the
Give my conse	Deny my consent	
'm aware that, in the absence of	f consents, the company will be obliged to co	onsider the possibility of not establishing and/or continuing relations.
30.07.2017 Date		Amira ElBatal World Avenues S.A Signature Arrue Ferrier Crt. 1202 Geneva 1206 94 10 Arrue Ferrier Crt. 2006 94 10 Arrue



Credit Card Authorization Form

Credit Card Information

Credit card type:	American Express	D	Diners Club
Mast er-Card	v	isa Card	
Credit Card number:	_	Exp date: 06/18	8
Cardholder's Signatu Name as it Appears of the Compar	on Credit Carld: World Avanuas Switze	erland	
•	,		redit card in the event of any delay on the agreed payment terms.
card.		nd stamped in every page for acc	acceptance of terms and conditions together with a side copy of your cred
30.07.2017 Date,	, 	ignature, Amira ElBatal	