



















HOTEL-LEVEL INTERMEDIARY AGREEMENT ("Agreement")

COMPANY NAME:	HOTEL NAME/HOTEL ENTITY NAME:							
World Avenues S.A. (references to "Company" or "you" or "your" throughout the Agreement refer to company listed directly above)	Elba Düsseldorf Operating GmbH & Co. KG d.b.a. Hilton Dusseldorf (references to "Hotel", "us", "we" or "our" throughout the Agreement refer to the entity listed directly above)							
ADDRESS:	HOTEL CONTACT:							
Alaa Huseen								
14 Rue Ferrier 470	Sandy Bartelet							
CH - 1202 Geneva Switzerland	Georg-Glock-Straße 20, D-40474 Dusseldorf							
contracting2@world-avenues.ch	Sandy.Bartelet@hiltondusseldorf.com							
	Email for reservations: reservations.dusseldorf@hilton.com							
ACCOUNT NUMBER:	Fax: 0049 211 4377 2410							
Phone: +202 27296770	Phone: 0049 211 4377 2304							
Fax: +202 27296771								

I. NET RATES FOR PACKAGES IF NOT DIRECTLY CONNECTED:

Subject to the General Terms and Conditions, Company may provide rooms in a package through the Net Rate business model only if and as approved in the following table (if there is no allotment for Company, enter "N/A" in Validity Dates, Allotment, Cut-Off and Net Rates columns and Discount off BAR/FFR at bottom of this box instead; N/A at top of column applies to entire column):

Room type	: (A) 🖾 Standard	☐ ROH ☐ Superior ☐ Other: Max. Occupancy:									
	Validity Dates					Net & Reta	il Rates per r				
From: 01.01.2017	To: 7 31.12.2017	Single freesale		Double freesale		Triple Only on request		Minimum Room			Room p/p
····	Inclusive dates	Net	Retail	Net	Retail		1	Net	Retail	Net	Retail
	FIT										
01.01.17	08.01.17 (All Days)	79,00	freesale	99,00		139,00		1			
09.01.17	09.04.17 (Mon)	139,00	freesale	159,00		199,00	1	1			
09.01.17	09.04.17 (Tue&Wed)	159,00	freesale	179,00	1	219,00		1			
09.01.17	09.04.17 (Thu-Sun)	79,00	freesale	99,00		139,00		1			
10.04.17	23.04.17 (All Days)	79,00	freesale	99,00		139,00		1			
24.04.17	16.07.17 (Mon)	139,00	freesale	159,00	Ì	199,00	-	1			
24.04.17	16.07.17 (Tue&Wed)	159,00	freesale	179,00		219,00		1	Ì		
24.04.17	16.07.17 (Thu-Sun)	79,00	freesale	99,00		139,00		1			
17.07.17	27.08.17 (All Days)	79,00	freesale	99,00		139,00		1			
28.08.17	17.12.17 (Mon)	139,00	freesale	159,00		199,00		1			
28.08.17	17.12.17 (Tue&Wed)	159,00	freesale	179,00		219,00		1	ļ		
28.08.17	17.12.17(Thu-Sun)	79,00	freesale	99,00		139,00		1			
18.12.17	31.12.17 (All Days)	79,00	freesale	99,00		139,00		1			
all	dates exclude Fair dates										
Wholesale	er/Package operator group rates	Net	Retail	Net	Retail	Net	Retail	Min.			
01.01.17	31.12.17 (All Days)	61,00	On request	81,00		121,00		10			A STATE OF THE STA
lla	dates exclude Fair dates										
Coach Operator group rates		Net	Retail	Net	Retail	Net	Retail	I			
01.01.17	31.12.17 (All Days)	69,00	On request	89,00		129,00		10			
all	dates exclude Fair dates				1						

If not mentioned otherwise, cut-off is 24 hours prior to arrival date and cxl as mentioned below in point IV.

Further categories*:

Deluxe rooms – supplement of 20EUR/ room/ night

Executive rooms (with access to Executive Lounge) – supplement of 70EUR/ room/ night

Junior Suites* (with access to Executive Lounge) – supplement of 175EUR/ room/ night *only on request























Fair Periods 2017

Room type	(A) 🛛 Standard		ROH Sup	perior		Other: Max. Occupancy:									
1	Validity Dates	Allotm ent	Cut-off / Cxl deadline	Net & Retail Rates per room (in EUR)											
From: 01.01.2017	To: 31.12.2017	Daily	(in days)	Single		Double		Triple Only on request		Minimum pax		Room p/p			
	Inclusive dates			Net	Reta II	Net	Reta	Net	Reta il	Net	Retail	Net	Retail		
					4			I		1		T			
20.01.2017	28.01.2017 (Boot)	Freesale	14 / 14	169,00		189,00		209,00			1				
04.03.2017	08.03.2017 (Euroshop)	Freesale	14/30	299,00		319,00		339,00				<u> </u>			
18.03.2017	20.03.2017 (ProWein)	Freesale	14 / 60	349,00		369,00		389,00							
03.05.2017	09.05.2017 (Interpack)	Freesale	14 / 60	399,00	:	419,00		439,00							
28.06.2017	02.07.2017 (TDF)	Freesale	14 / 28	179,00	}	199,00		219,00	İ						
24.09.2017	28.09.2017 (S&S)	Freesale	14 / 30	199,00		219,00		239,00							
06.10.2017	10.10.2017 (Anuga)	Freesale	14 / 30	199,00	:	219,00	1	239,00			•				
16.10.2017	19.10.2017 (A+A)	Freesale	14/30	229,00		249,00	1	349,00				<u> </u>			
12.11.2017	15.11.2017 (Medica)	Freesale	14/90	399,00	:	419,00		439,00			:				

	Blackout dates? ☐ Yes ☐ No
Fee as % of the relevant Retail Rates \(\square\) %	-
	Please mention your black out dates:
	See Close Out Calendar
	Please see fair dates and rates mentioned above. Fair Rates are net and incl. breakfast. Dates
	and amount of fairs are subject to change!
	Freesale Cooperation:
	Hotel does not update any extranets, if not individually negotiated.
	Freesale calendar will be sent by hotel on a regular basis whereas client should update their
	systems within 24 hours.
	Freesale is limited to 9 rooms per day per Hotel. If inventory is picked, systems can be re-loaded
	if freesale is still available.
	Contact e-mail for close outs: stopsales@world-avenues.ch
	Hotel contact for Freesale: reservations.dusseldorf@hilton.com
Static rates (not directly connected) may not be used online	Tax inclusive 🛛 Yes 🔲 No
	Tax percentage 7%
	Other tax
	Rates are based on 7% VAT (rooms only), in case of any VAT changes the hotels reserves the
	right to adjust the rates accordingly.
	Breakfast inclusive ⊠ Yes □ No
	Cost of breakfast: EUR 27,00
Rates attached, see over	Rates to be provided by individual hotels

II DAVMENT

	II. PATIVIENT:
	For Retail/Commissionable Rates: Hotel shall charge guest upon check out and Hotel will pay commission to Company through Hilton's centralized payment program unless otherwise indicated above.
	For Net Rates for Room Only and Packages: Hotel will charge the unique credit card provided by Company upon check out. Net Rates are net of your fee.
\boxtimes	For Net Rates for Room Only and Packages: Hotel will invoice Company after guest check out and Company will pay Hotel within 30 days from invoice date. Hotel reserves the right to grant Company credit. Net Rates are net of your fee.
	For Net Rates for Room Only and Packages: Company will remit full payment to Hotel before guest check in. Net Rates are net of your fee.























III. PREFERRED PLACEMENT:

The Company shall promote favorably Hotel's room inventory and products online and offline. The Company shall guarantee that, when selling online, Hotel's room inventory and products will appear on the first page above the fold for the applicable destination search.

Special fair Cancellation policy applies if at least one day is booked within fair dates.

IV. OTHER:

Hotel Cancellation Policy:

FIT: Bookings can be cancelled free of charge until 1 day prior to arrival outside fair periods.

All cancellations after the cancellation deadline will be charged with 90% of one overnight.

<u>Fairs</u>

During fair periods all cancellations after the cancellation deadline will be charged with 90% of the total stay.

The same situation applies for "no shows".

Groups: 100% of the group booking can be cancelled without charge 28 days prior to arrival outside fair periods.

4-2 weeks prior to arrival: 10% of the booked room block can be cancelled free of charge.

2 weeks to 1 day prior to arrival: 2 rooms can be cancelled free of charge.

· Hotel Child Policy:

FIT

Children up to the age of 18 years stay free of charge in their parents' room in extra bed. Breakfast charge for children will be:

0 – 5 years - free of charge

6 – 12 years - 50% of the full amount per person (cost for breakfast is 27,00 EUR)

Over 12 years - 100% of the full amount per person (cost for breakfast is 27,00 EUR)

Japanese Clients

It is understood that the Hotel will not book out any Japanese clients. There are very strict penalties imposed under Japanese law, which provides for substantial damages. The full amount of damages, expenses, losses, fines, costs (including legal costs) and/or any other sums which the Hotel and/or World Avenues S.A. incurs or becomes responsible for as a result, directly or indirectly, of any act (s), omission (s) and/or defaults (s) of the Hotel, its personnel (whether or not employed by the hotel), suppliers, sub-contractors, agents and/or representatives and/or as a result of any breach by the Hotel of this agreement.

Group

Halfboard prices (for groups only):

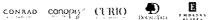
2 course menu incl. coffee&tea - 24,00 EUR per person 3 course menu - 27,00 EUR per person 4 course menu - 39,00 EUR per person Dinner buffet - 43,00 EUR per person

- Welcome Drink (softdrink, house wine, beer): 5,00 EUR per person
- Porterage fee (for groups only): 5,00 EUR per person (in/out roundtrip)
- Free place policy (for groups only): For every 15 paying guest, 1 will be free of charge in single room with breakfast.
- Payment policy (for groups only): 50% deposit until 2 weeks prior to arrival. Rest payment after receipt within 14 days.
- This agreement is based on a minimum number of 50 room nights produced of the contracted period. If the target will not be reached for the above period, the hotel will not extend the contract for 2017, due to production.
- This Agreement does not cover other negotiated or corporate rates. Also, static rates (not directly connected) may never be sold
 online.
- In areas where there are boxes for "yes" and "no", if "yes" is not specifically checked and authorized, then "no" is conclusively presumed to apply even if "no" is not specifically marked.





















Please note that the rates MUST NOT BE SOLD TO B2C ONLINE OPERATORS unless you can guarantee the end Online Operator is packaging the rates.

We keep the right to terminate the contract with immediate effect in case of abuse of the above after three proved cases.

Company agrees that this Intermediary Agreement is not effective unless and until, and is conditional upon, approval of Company by Hilton Worldwide, Inc. ("Hilton") for such services.

In addition to this page containing the Intermediary Agreement Specific Terms ("Specific Terms"), this Agreement is comprised of all the general terms and conditions set forth on the following web site http://hiltondistribution.com/globaltc/stdterms.php (collectively, the "General Terms and Conditions"). The persons signing below warrant that they are authorized representatives of the above indicated Company and Hotel who have authority to enter into this Agreement. This Agreement will not be valid and enforceable until a signed copy is returned to the Hotel by October 31st, 2017.

ACCEPTED AND AGREED TO:

World Avenues S.A.

Ву:

(sign here)

Name: Title:

Date:

Alaa Huseen Contracting A

Alaa Hussen

10 October

For Managed Properties - Elba Dysseldorf Operating GmbH & Co. KG, currently trading as Hilton Dusseldorf, by Hilton Hotels, as manager

Ву:

(sign here)

Sandy Bartelet Name:

Title: Sales Manager

Date: 10 October 2017

ELBA Düsseldorf Operating GmbH & Co. KG o/o Hitton Düsseldorf Georg-Glock-Strasse 20 40474 Düsseldorf

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