

HOTEL DATA										
HOTEL NAME	Steigenberger Parkhotel					COMPANY	World Avenues SA			
CONTACT NAME	Jeanette Wiesner					CONTACT NAME	Fatma Ramadan			
ADDRESS	Königsallee 1a					ADDRESS	14, Rue Ferrier			
POSTAL CODE	40212					POSTAL CODE	CA-1202			
CITY	Düsseldorf					CITY	Geneva			
COUNTRY	Germany					COUNTRY	Switzerland			
PHONE	0049		211			1381 614		PHONE		
EMAIL	duesseldorf@steigenberger.de					EMAIL	de@world-avenues.ch			

RATE MATRIX											
FIT RATE (1 - 9 rooms)											
RATE TYPE	FROM -	TO	SINGLE		DOUBLE		EXTRA-BED		WEEKDAY	Allocation	Release
			per person		per person		NET	UVP			
			NET	UVP	NET	UVP					
FIT	7/11/2016	8/21/2016	215.00	286.67	132.00	176.00	85.00	113.33	1-7	on request	
FIT	8/22/2016	11/20/2016	195.00	260.00	120.00	160.00	85.00	113.33	1-4	on request	
FIT	8/22/2016	11/20/2016	149.00	198.67	99.00	132.00	85.00	113.33	5-7	on request	
FIT	11/21/2016	12/18/2016	195.00	260.00	120.00	160.00	85.00	113.33	1-7	on request	
FIT	12/19/2016	12/30/2016	149.00	198.67	99.00	132.00	85.00	113.33	1-7	on request	
FIT	12/31/2016	12/31/2016	215.00	286.67	132.00	176.00	85.00	113.33	1-7	on request	
FIT	1/1/2017	1/15/2017	149.00	198.67	99.00	132.00	85.00	113.33	1-7	on request	
FIT	1/16/2017	3/31/2017	195.00	260.00	120.00	160.00	85.00	113.33	1-4	on request	
FIT	1/16/2017	3/31/2017	149.00	198.67	99.00	132.00	85.00	113.33	5-7	on request	
FIT	5/5/2016	5/5/2016	149.00	198.67	99.00	132.00	85.00	113.33	1-7	on request	
FIT	5/16/2016	5/16/2016	149.00	198.67	99.00	132.00	85.00	113.33	1-7	on request	
FIT	5/26/2016	5/26/2016	149.00	198.67	99.00	132.00	85.00	113.33	1-7	on request	

"SPECIALS" / FIT (1 - 9 rooms)					
RATE TYPE	Type of Special			Value	Arrival days
FIT Promo	Early bird (discount until 42 days prior to arrival date)			15%	1-7
	Event and Fair dates				

SRR "PREMIUM / EVENT / FAIR - RATE" (1 - 9 rooms)											
RATE TYPE	FROM	TO	SINGLE		DOUBLE		EXTRA-BED		EVENT NAME	Allocation	Release
			per person		per person		NET	UVP			
			NET	UVP	NET	UVP					
FAIR	4/3/2016	4/7/2016	345.00	46.00	195.00	26.00	85.00	11.33	Wire & Tube / MLOS 5	on request	
FAIR	5/30/2016	6/9/2016	509.00	67.87	279.00	37.20	85.00	11.33	Drupa/ MLOS 11	on request	
FAIR	9/19/2016	9/22/2016	345.00	46.00	195.00	26.00	85.00	11.33	Glasstec/ MLOS4	on request	
FAIR	10/18/2016	10/25/2016	509.00	67.87	279.00	37.20	85.00	11.33	K/ MLOS 8	on request	
FAIR	11/13/2016	11/16/2016	509.00	67.87	279.00	37.20	85.00	11.33	Medica/ MLOS 4	on request	
FAIR	11/28/2016	11/30/2016	269.00	35.87	159.00	21.20	85.00	11.33	Alu Valve	on request	
FAIR	1/20/2017	1/31/2017	225.00	30.00	135.00	18.00	85.00	11.33	Boot	on request	
FAIR	3/4/2017	3/8/2017	345.00	46.00	195.00	26.00	85.00	11.33	Euroshop/ MLOS 5	on request	
FAIR	3/18/2017	3/20/2017	509.00	67.87	279.00	37.20	85.00	11.33	Pro Wein/ MLOS 3	on request	

BASIS ROOM CATEGORY:	Superior
NEXT HIGHER CATEGORY:	Deluxe
NET ROOM SUPPLEMENT per room & night *:	30.00
NEXT HIGHER CATEGORY:	Grand Deluxe
NET ROOM SUPPLEMENT per room & night *:	70.00
* Higher room categories can only be booked upon request, unless something different has been agreed in writing!	

CURRENCY:	EUR
BREAKFAST:	Inclusive
Pets allowed in hotel:	yes
Cost per pet & day	25.00
Wi-Fi	Inclusive
Free-City-Ticket	Exclusive
Extra-bed on request only?	yes

BANK NAME:	Commerzbank AG
BANK ADDRESS:	Breite Str. 25 , 40213 Düsseldorf
BENEFICIARY NAME:	Steigenberger Parkhotel
ACCOUNT NUMBER:	
IBAN:	DE39 3004 0000 0171 8584 00
SWIFT CODE:	COBADEFFXXX

#### WEEKDAY DEFINITION

1 = Monday  
2 = Tuesday  
3 = Wednesday  
4 = Thursday  
5 = Friday  
6 = Saturday  
7 = Sunday

CANCELLATION PENALTY				
CXL DEADLINE	1	Days prior arrival	OUTSIDE PREMIUM / EVENT / FAIR DATES	
CXL FEE	90 PCT	of 1st night	OUTSIDE PREMIUM / EVENT / FAIR DATES	
CXL FEE	90 PCT	of total stay	DURING PREMIUM / EVENT / FAIR DATES	

VAT & TAXES			
VAT % (inclusive):	LOGIS	F&B	OTHER
	7	19	19
CITY TAX:	no		

MEAL PLAN		
HALF-BOARD OPTIONS:	FIT & GROUP	CURRENCY
	NET RATE for client	
2-course-menu	39.00	EUR
3-course-menu	49.00	EUR
4-course-menu	59.00	EUR
Buffet	59.00	EUR

HOTEL CHILD POLICY	
0 – 6 years (end 6 years)	
<ul style="list-style-type: none"> <li>Children stay free of charge in parent's bed</li> <li>Baby bed or extra bed is free of charge upon request and availability</li> <li>F&amp;B benefits:</li> </ul> 0 - 6 years same F&B benefits as parents (halfboard) free of charge	
7 – 16 years (end 16 years)	
<ul style="list-style-type: none"> <li>Children can stay in extra bed in the same room at: - 0 including breakfast! (net rate)</li> <li>Halfboard supplement - 0 (net rate)</li> </ul>	
from 17 years	
<ul style="list-style-type: none"> <li>children will be treated like adults</li> </ul>	
These policy is also valid for singles travelling with children. Parents should be advised upon booking if extra bed is available.	

#### OTHER TERMS

- 1.) Rates must not be sold to OTA's and IBE's.
- 2.) In areas where there are boxes for "yes" and "no", if "yes" is not specifically checked and authorized, then "no" is conclusively presumed to apply.
- 3.) If the period elapsing between conclusion of the contract and arrival of the guest exceeds four months and the applicable VAT or local taxes and levies increase, STAG reserves the right to increase the agreed price by the amount by which the applicable VAT or local taxes and levies have increased.

This Agreement will not be valid and enforceable until a signed copy is returned to the Hotel by **Day Month 2015**.

ACCEPTED AND AGREED TO:

HOTEL NAME Steigenberger Parkhotel

COMPANY NAME World Avenues SA

BY \_\_\_\_\_

BY \_\_\_\_\_

CONTACT NAME

CONTACT NAME

TITLE

TITLE

DATE

DATE

