



**WHOLESALE CONTRACT**

*For Individuals FITs*

World Avenues  
Amira Elbatal  
Contracting Agent  
14, rue Ferrier 1201 Geneva  
Switzerland

Geneva, Wednesday August 9th 2017

Dear Valued Partner,

We would like to thank you for your support towards the Warwick Geneva. We are pleased to send you the FIT contract along with the Freesale chart, with rates and availabilities.

Valid from April 1 <sup>st</sup> 2018 to March 31 <sup>st</sup> 2019
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We remain at your disposal for any assistance you may require.

Best regards,

**David Millar**

A handwritten signature in dark ink, appearing to be "DM", written in a cursive style.

*Sales Manager*

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Fax: +41 22 716 8654

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[www.warwickhotel.com/geneva](http://www.warwickhotel.com/geneva)

Rewimar SA – TVA CHE-101.417.142

## 1- F.I.T. RATES

FIT Rates April 2018 - March 2019												
Low Season		Allotment	Release		Net Rate 1/2 Twin		Suppl Single		Suppl Triple		Suppl Quad	
Type of Room	Occupancy		1-4	5-7	1-4	5-7	1-4	5-7	1-4	5-7	1-4	5-7
Classic	Min 1 adult Max 2 adults + 1 child	2 classic	5	5	90.-	90.-	60.-	60.-				
Superior	Min 1 adult Max 2 adults + 1 child		5	5	105.-	105.-	75.-	75.-				
Family	Min 3 adults Max 4 adults / Max 2 adults + 2 children		5	5	150.-	150.-			0.-	0.-	90.-	90.-
Mid Season		Allotment	Release		Net Rate 1/2 Twin		Suppl Single		Suppl Triple		Suppl Quad	
Type of Room	Occupancy		1-4	5-7	1-4	5-7	1-4	5-7	1-4	5-7	1-4	5-7
Classic	Min 1 adult Max 2 adults + 1 child	2 classic	14	5	130.-	90.-	100.-	60.-				
Superior	Min 1 adult Max 2 ad +1 child		14	5	160.-	105.-	130.-	75.-				
Family	Min 3 adults Max 4 adults / Max 2 adults + 2 children		14	5	190.-	150.-			0.-	0.-	90.-	90.-
High Season		Allotment	Release		Net Rate 1/2 Twin		Suppl Single		Suppl Triple		Suppl Quad	
Type of Room	Occupancy		1-4	5-7	1-4	5-7	1-4	5-7	1-4	5-7	1-4	5-7
Classic	Min 1 adult Max 2 adults + 1child	2 classic	14	5	165.-	110.-	135.-	80.-				
Superior	Min 1 adult Max 2 adults + 1child		14	5	195.-	125.-	165.-	95.-				
Family	Min 3 adults Max 4 adults / Max 2 adults + 2 children		14	5	225.-	170.-			0.-	0.-	90.-	90.-

**Monday to Thursday 1 – 4 / Friday to Sunday 5 – 7**

Above rates are NET, per night, per person, including full buffet breakfast and taxes.

City tax of CHF 4.- per person per night is excluded. Rates can be booked on a free sale basis and are valid for individual F.I.T bookings between 1 to 9 guests or for a maximum of 4 rooms reserved at once.

## 2- SEASONS AND BLACK-OUTS DATES

	April 2018					May 2018					June 2018					July 2018				
L		2	9	16	23	30	7	14	21	28	4	11	18	25		2	9	16	23	
M		3	10	17	24		1	8	15	22	29	5	12	19	26	3	10	17	24	
Me		4	11	18	25		2	9	16	23	30	6	13	20	27	4	11	18	25	
J		5	12	19	26		3	10	17	24	31	7	14	21	28	5	12	19	26	
V		6	13	20	27		4	11	18	25	1	8	15	22	29	6	13	20	27	
S		7	14	21	28		5	12	19	26	2	9	16	23	30	7	14	21	28	
D	1	8	15	22	29		6	13	20	27	3	10	17	24		1	8	15	22	29

	Aug 2018					Sept 2018					Oct 2018					Nov 2018				
L		6	13	20	27	3	10	17	24		1	8	15	22	29	5	12	19	26	
M		7	14	21	28	4	11	18	25		2	9	16	23	30	6	13	20	27	
Me	1	8	15	22	29	5	12	19	26		3	10	17	24	31	7	14	21	28	
J	2	9	16	23	30	6	13	20	27		4	11	18	25		1	8	15	22	29
V	3	10	17	24	31	7	14	21	28		5	12	19	26		2	9	16	23	30
S	4	11	18	25		1	8	15	22	29	6	13	20	27		3	10	17	24	1
D	5	12	19	26		2	9	16	23	30	7	14	21	28		4	11	18	25	2

	Dec 2018					Jan 2019					Feb 2019					March 2019				
L	3	10	17	24	31	7	14	21	28		4	11	18	25	4	11	18	25		
M	4	11	18	25		1	8	15	22	29	5	12	19	26	5	12	19	26		
Me	5	12	19	26		2	9	16	23	30	6	13	20	27	6	13	20	27		
J	6	13	20	27		3	10	17	24	31	7	14	21	28		7	14	21	28	
V	7	14	21	28		4	11	18	25		1	8	15	22		1	8	15	22	29
S	8	15	22	29		5	12	19	26		2	9	16	23		2	9	16	23	30
D	9	16	23	30		6	13	20	27		3	10	17	24		3	10	17	24	31








Season
LOW
MID
HIGH
BOD

Your FIT Rates are not applicable during the periods which are mentioned in the below table.

Event	From	To (included)
ESMO Congress	11 April 2018	13 April 2018
VITAFOOD Congress	14 May 2018	16 May 2018
Various Fairs including EBACE	28 May 2018	13 June 2018
ESA Congress	26 Aug. 2018	28 Aug. 2018
IHPBA Congress	3 Sept. 2018	5 Sept. 2018
AEIE Congress	10 Sept. 2018	12 Sept. 2018
SIHH dates TBC	14 Jan. 2019	16 Jan. 2019
SIHH dates TBC	21 Jan. 2019	23 Jan. 2019
Motor Show dates TBC	25 Feb. 2019	27 Feb. 2019
Motor Show dates TBC	4 March 2019	6 March 2019

### 3- BENEFITS

Included services offered with the FIT rates:

-  **FREE** Wi-Fi
-  **Full Buffet Breakfast** served at Téséo Restaurant
-  **20% food discount voucher** on our Téséo Restaurant
-  **FREE** in-room coffee and tea making facilities
-  **FREE** access to our off-site Silhouette fitness
-  **FREE** public transportation pass per person
-  **FREE** extra bed or crib available for children up to 12 years old

### 4- RESERVATION PROCESS


All reservations must be made and confirmed by email or fax. Correspondences must indicate the name of the supplier, the rate, the room type, the arrival and departure dates, the number of persons and any specific requests.

-  **For Individual reservations**, please send all your correspondence by email to [resa.geneva@warwickhotels.com](mailto:resa.geneva@warwickhotels.com), call +41 22 716 8157 or send a fax to +41 22 716 8001
-  **For group reservations**, please send all your correspondence by email to [resa.group@warwickhotels.com](mailto:resa.group@warwickhotels.com), call +41 22 716 8830 or send a fax to +41 22 716 8654
-  **For Allotment or Freesale updates**, please send all your correspondence by email to [vlittoz@warwickhotels.com](mailto:vlittoz@warwickhotels.com), call +41 22 716 8170 or send a fax to +41 22 716 8001

## 5- CANCELLATION AND NO-SHOW POLICY

PERIOD	CHARGE
From 48h	Full stay charge

All cancellations must be sent in writing to the hotel and hence acknowledged to be considered effective. All cancellations will follow the agreed cancellations terms and conditions specified above.

 Your stop sales supplier mail:.....stopsales@world-avenues.ch

## 6- PAYMENT POLICY

The Hotel agrees to send the invoice after guest departure. The supplier should settle the payment 30 days upon receipt of the invoice. In case of late payment, the hotel is entitled to suspend all other contractual obligations until settlement of any outstanding account balance. Failing cash payment or in case of non-payment on the stipulated due date, the amount of the invoice shall be increased with contractual interest at 6% per year (each new month being counted as a full month).

### Bank details of the Warwick Geneva – Rewimar SA

Bank Name: UBS Geneva

Adress : Case postale 1200

Swift Code : UBS WCHZH12A

Bank Account : UBS 24041556832C

IBAN : CH72 0024024041556832C

## 7- GENERAL TERMS AND CONDITIONS

*The "Client" shall mean the company named above along with the representative signing this contract. The Hotel provide to the "Client" the rooms, the meeting rooms, catering, food & beverage and all other services as specified in the present contract subject to the General Terms and Conditions.*

*The hotel rooms can accommodate a maximum of 2 adults and 1 child under 12 years old.*

*Check-in starts at 3.00pm and check-out is due by 12.00pm. Access to the rooms prior to or after these times needs to be confirmed by the hotel upon check-in. Any guaranteed early check-in or late-check out will occur one-night extra charge and it must be requested upon reservation.*

*A credit card or a cash deposit will be requested upon check-in to the guest in order to confirm the guarantee of payment for the incidentals.*

*All reservations must be prepaid by the supplier before arrival. No invoice will be sent to the supplier except another arrangement is confirmed by contract.*

*The supplier will not purchase or use the Warwick Geneva name and/or any other Warwick brand specific names (and/or any other words or phrases incorporating the same) in connection with any Pay-Per-Click advertising on any search engines or otherwise, including but not limited to Google.com, Google.fr, Google.de or any similar domains in any countries.*

*Please update our hotel pictures by downloading them on the Warwick Geneva photo library website:  
<http://warwickhotels.com/geneva/photo-gallery/>*

***The rates provided through this contract are strictly dedicated to travel retailers/travel agencies (B2B). The room rate and allotments cannot be sold over a public market, accessible website and/or auction BtoC websites. In the case of non-compliance with this clause, the Warwick Geneva reserves the right to suspend or terminate the contract with the supplier.***

*This Contract may be terminated forthwith if for any reason the hotel operation is affected by works or refurbishment and hence not able to provide and guarantee the partial or full availability of the agreed rooms. In the unfortunate event that the hotel has to relocate one of the guests before or upon arrival, the hotel will arrange an accommodation in a similar hotel category; will pay for the transfer to the hotel if not located at walking distance and will reimburse one phone call to home or office.*

*This Contract is confidential between the parties, and must not be disclosed to any third party other than as required by law. This Contract shall be governed by and construed in accordance with the Swiss law and the parties submit to the jurisdiction of Geneva courts*

## 8- CONFIRMATION AND SIGNATURE

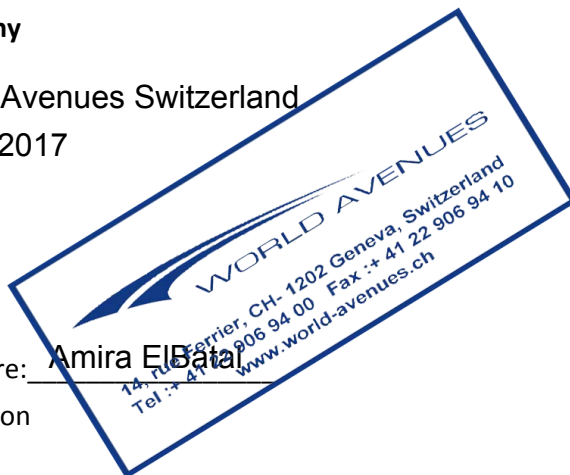
Please note that the above offer is based on a yearly commitment of volume of at least 300 room-nights produced at the Warwick Geneva. The room-nights production will be reviewed quarterly, and the Hotel reserves the right to amend the rates, terms and conditions of this agreement due to the low or non – productivity. I declare have read, understood, and agreed on the above rates, terms and conditions.

Geneva, Wednesday 9th 2017

### Company

World Avenues Switzerland  
17.08.2017

Signature: Amira ElBatal  
& Tampon



### WARWICK GENEVA

Director of Sales & Marketing

**Mr. Jean-Baptiste MARIN**