

AGREEMENT 2019-2020
BARRIÈRE LES NEIGES- COURCHEVEL

An agreement has been drawn up by and between the undersigned :

BETWEEN
Address
PC, City, Country

CONTACT
JOB POSITION
TELEPHONE
EMAIL

AND

Barrière Les Neiges Courchevel
422 Rue de Bellecôte
73120 Courchevel - France

CONTACT
TELEPHONE
EMAIL
WEBSITE

Véronique Beulz, Director of Sales and Marketing
+33 (0) 6 75 15 80 62
vbeulz@groupebarriere.com
www.lesneiges-courchevel.com

RESERVATIONS

- ♦ This agreement shall be valid only from **13TH December 2019 to 13TH April 2020**
- ♦ Reservations must be made directly to Les Neiges: +33 (0) 970 81 85 01, reservations.hotellesneiges@groupebarriere.com
- ♦ The reservation must include :
 - The guest's name (name and surname)
 - Dates of stay (date of arrival and departure – number of nights)
 - Type of room reserved
 - Exact number of persons (number of adults – number of children – ages – rooming list)
 - If possible their estimated arrival time
- ♦ In order to ensure a memorable stay with us for our guests, our guests relation guests prior to their arrival to obtain their preferences and make tailor made suggestions for activities and experiences. To do this purpose, we will be highly grateful that you provide your guest's contact details at the time of bookings. Alternatively, our guests relations will be contacting you directly.
- ♦ Any modification or cancellation of a reservation must be confirmed in writing to the reservation department of the hotel and will be considered final after they have been confirmed by the reservation department of Les Neiges.
- ♦ Minimum stay requirements may be in place. During the very high season, we do require a 7 nights stay, for Christmas, New Year and beginning of January, please contact the reservation department. Short stays or weekends are confirmed according to availability.

WINTER RATES 2019/2020

♦ Rates are per room and per night with half board and include service, VAT (value added tax). The VAT percentage included in the FIT Rates is the percentage applicable under French law at the date of this agreement. The FIT Rates are subject to modification in the event of a change of legislation concerning the percentage of VAT applicable in France as well as any new taxes which would be due by the customers or the contracted hotel. These FIT rates shall be valid only if the name, location and at least one picture of the hotel covered by the agreement is contained in the Tour Operator's brochure and website.

	SEASON	HIGH SEASON	VERY HIGH SEASON	CHRISTMAS & NEW YEAR
	12/01/20 to 18/01/20 30/03/20 to 13/04/20	13/12/19 to 21/12/19 18/01/20 to 08/02/20 11/03/20 to 30/03/20	08/02/20 to 11/03/20	21/12/19 to 12/01/20
SUPERIOR ROOM 35 sqm - 2 people	1390€	1690€	1990€	2190€
DELUXE ROOM 38 sqm - 2 people	1690€	1950€	2390€	2690€
PRESTIGE ROOM 42 sqm - 2/3 people	1890€	2290€	2890€	3290€
JUNIOR SUITE 46 sqm - 3 people	2150€	2550€	3090€	3690€
JUNIOR SUITE PRESTIGE 58 sqm - 4 people	2550€	3050€	3750€	4350€
DELUXE SUITE 90 sqm - 3/4 people	3800€	4800€	5800€	6550€
PRESTIGE SUITE 116 sqm - 4 people	4700€	5700€	6790€	7850€
SUITE LES NEIGES 206 sqm - 2/3 people	6500€	7500€	8500€	10 050€
PENTHOUSE LES NEIGES 3 bedrooms - 310 sqm 6/8 people	10 940€	12 840€	15 140€	17 690€
* Rates are quoted in euros on a half board basis per night for 2 people, excluding local city tax at 3.30 € per person per day.				

The daily rate includes :

The rates are quoted in Euros, per night, on half-board basis, including breakfast in our Brasserie Fouquet's, and the lunch in our Bar or the diner in one of our restaurants, Brasserie Fouquet's or BFire, excluding all beverages.

The half board can not be applied on Room Service orders and Bar.

The half-board may not be deducted, refunded, exchanged nor cumulative.

Guaranteed Commission on the FIT rate :

Hotel Barrière Les Neiges guarantees a commission of :
20 % of commission through all the winter season

OTHER EXTRAS

— SPECIAL EVENTS: 24TH DECEMBER 2019, 31TH DECEMBER 2019 AND 6TH JANUARY 2020

- ♦ Gala dinners are served in our restaurants with a single menu, without drinks.
- ♦ Gala dinners are included in the half board, menu at no extra charge except for beverages
- ♦ For the non-residents the price are : Adult: 450 € - Child (under 12 y.o): 200€ (without beverages)

— EXTRA ADULTS / KIDS

Extra Bed

- ♦ One child (under 6 years old) may stay in the parents room on a B&B basis free of charge.
- ♦ For kid from 6 to 12 years old, the extra charge is 150 euros daily on a half board basis
- ♦ For guests above 12 years old, the extra charge is 250 euros daily on a half board basis.
- ♦ NB: Not all rooms can accommodate an extra bed. Availability should be checked upon reservation.
- ♦ Baby cot can be added upon request free of charge.

Full Board

- ♦ Extra charge of 150 € per person per day and 75 € per day and per kids under 12 years old.

INVOICING AND PAYMENT

- ♦ The hotel shall send an invoice with a value "net of commission" corresponding to the proforma invoice.
- ♦ 50 % or 100 % of the stay (net amount) will be required upon confirmation, in regards to our reservation policy.
- ♦ The stay shall be paid for in full prior to the arrival of the guest.

Balance must be paid:

- ♦ 60 days before the customer's arrival (Season and High Season periods)
- ♦ 90 days before the customer's arrival (Christmas, New Year's Eve & Very High Season periods)

If customers arrive less than 60 days (Season & High Season periods) and 90 days (High Season period) after the reservation, prepayment must be made in full by credit card or wire when the transfert is confirmed.

If prepayment (by wire transfer or credit card) has not been received 60 or 90 days before the customer's arrival, the reservation will be automatically cancelled.

BANK DETAILS FOR PAYMENT

RELEVÉ D'IDENTITÉ BANCAIRE / BANK DETAILS			
ACCOUNT OWNER : SOC EXPLOITATION HOTEL LES NEIGES			
ADDRESS : 422 RUE DE BELLECOTE - 73120 COURCHEVEL - FRANCE			
BANK CODE	SORT CODE	ACCOUNT NUMBER	KEY
30003	03620	00020488522	05
IBAN : FR76 3000 3036 2000 0204 8852 205			
BIC : SOGEFRPP			

TERMS AND CONDITIONS OF CANCELLATION

The hotel must be informed of a cancellation, in whole or in part, by email sent to the booking department:
reservations.hotellesneiges@groupebarriere.com / +33 (0) 970 81 85 01

If a confirmed stay is cancelled in whole, the hotel shall charge penalties in accordance with the terms and conditions:

Condition of cancellation in Season Period

- ◆ Until the 60th day prior the arrival date, the hotel will keep 1 night of cancellation fees per room reserved.
- ◆ Between the 60th and 30th day prior the arrival date, 50% of the total amount of the stay (net amount) will be kept.
- ◆ Between the 30th day and the arrival day, the full amount of the stay will be kept (net amount).

Condition of cancellation in High Season Period

- ◆ Until the 90th days prior the arrival date, the hotel will keep 1 night of cancellation fees per room reserved.
- ◆ Between the 90th day and the 60th day prior the arrival date, 50% of the total amount of the stay (net amount) will be kept.
- ◆ Between the 60th day and the arrival day, the full amount of the stay will be kept (net amount).

Condition of cancellation in Very High Season and Christmas and New Year Periods

- ◆ Until the 90th days prior the arrival date, the hotel will keep 1 night (gross amount) of cancellation fees per room reserved.
- ◆ Between the 90th day and the arrival day, 100% of the total amount of the stay (net amount) will be kept.

NO SHOW

In case of no show, the room(s) will be resold, and no compensation may be claimed by either the client or the agency representing the client. The Hotel is allowed to keep prepayment, per our sales conditions.

MODIFICATION OF THE STAY AND MODIFICATION OF THE NAME

- ◆ A name change will be considered as a cancellation. Therefore our cancellation policy will apply.
- ◆ A decrease in length of stay or change in dates will be considered as a cancellation. Therefore our cancellation policy will apply.

AVAILABILITY OF ROOMS

- ◆ Upon arrival, the rooms are available from 4 pm.
- ◆ On the departure day, rooms have to be vacated before 11 am.
- ◆ We strongly recommend to book the night before in case of an early arrival. Extra charge may apply in case of late check-out, after 11 am.

ANIMALS

Animals are allowed with no supplement

This agreement shall be automatically cancelled
if it has not been returned, duly signed, by May 31, 2019.

HÔTEL BARRIÈRE LES NEIGES COURCHEVEL

REPRESENTED BY
Véronique Beulz,
Director of Sales and Marketing

Veronique Beulz

Société d'exploitation de l'Hôtel des Neiges
SARL au capital de 1000€
422, rue de Bellecôte
73120 Courchevel 1850
RCS Chambéry 798 234 753 – APE 5510Z

REPRESENTED BY

Date
Signature

Hôtel Barrière Les Neiges
422 rue de Bellecôte - 73120 Courchevel 1850
Tél. +33(0)970818501
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