











# CONTRACT 2017

BETWEEN: Martin's Château du Lac \*\*\*\*\*

(HEREAFTER KNOWN AS: MARTIN'S CHÂTEAU DU LAC)

AVENUE DU LAC 87 – 1332 GENVAL

REPRESENTED BY

Bregt Pillen – Sales Leisure Manager Davy Aenspeck – Director Sales Leisure

AND: WORLD AVENUES (HEREAFTER KNOWN AS THE PARTNER)

REPRESENTED BY

AMIRA ELBATAL







- MARTIN'S CHÂTEAU DU LAC AGREES TO GIVE THE PARTNER A REDUCED NET-PRICE. THIS PRICE IS STRICTLY
  CONFIDENTIAL BETWEEN MARTIN'S CHÂTEAU DU LAC AND THE PARTNER AND IS RESERVED FOR THE
  EXCLUSIVE USE OF THE PARTNER.
- 2. THE NET-PRICES FOR THE PARTNER ARE PER STANDARD ROOM AND PER DAY AS FOLLOWS (IN EURO):

DATE	STANDARD ROOM WITH		STANDARD ROOM WITH	
	Bath/shower (no twin):		BATH/SHOWER (NO TWIN):	
	Sunday - Thursday		FRIDAY + SATURDAY	
	SINGLE	Double	SINGLE	Double
03/01/2017- 08/01/2017	100	110	100	110
09/01/2017- 24/02/2017	155	165	100	110
25/02/2017- 05/03/2017	100	110	100	110
06/03/2017- 31/03/2017	155	165	100	110
01/04/2017- 17/04/2017	100	110	100	110
18/04/2017- 28/04/2017	155	165	100	110
29/04/2017- 01/05/2017	100	110	100	110
02/05/2017- 23/05/2017	155	165	100	110
24/05/2017- 28/05/2017	100	110	100	110
29/05/2017- 02/06/2017	155	165	100	110
03/06/2017- 05/06/2017	100	110	100	110
06/06/2017- 07/07/2017	155	165	100	110
08/07/2017- 03/09/2017	100	110	100	110
04/09/2017- 27/10/2017	155	165	100	110
28/10/2017- 05/11/2017	100	110	100	110
06/11/2017- 22/12/2017	155	165	100	110
23/12/2017- 01/01/2018	100	110	100	110

THE ABOVE NET-PRICES INCLUDES HOT / COLD BREAKFAST BUFFET, SERVICE & VAT (6%)
THE PRICE IS <u>EXCLUDING</u> / <u>INCLUDING</u> CITY TAX OF 0,61 EURO PER PERSON PER NIGHT

The room rates cannot be sold over a public market, accessible website and/or auction BtoC websites. In the case of non-compliance with this cause, the Martin's Château du Lac reserves the right to suspend the contract



# 2.1 Special conditions:

**Third person (+12y):** € 40 / night, available only upon request & breakfast included.

**Upgrade:** Charming room (Only shower - Twin/double): € 20 per room, per night.

Great room (Bubblebath/Shower – Twin/Double): € 30 per room, per night.

**Parking**: Free of Charge – in front of the hotel.

**Breakfast times**: Monday until Friday: 07:00 – 10:00 a.m.

Saturday & Sunday / Public Holidays: 07:30 – 11:00 a.m.

Early breakfast: upon request

**Porterage:** € 3.50 in and € 3.50 out

**Child policy:** 1 child free - up to 12 years old - in the room of the parents upon request only.

Cot free of charge but upon request only.

Free place: 1/2 twin free for every 15 paying passengers in 1 group on the same meal

basis

**Groups menu**: Minimum of 15 people

€ 30 for a 3 course - menu (Lunch or dinner) – with porc or chicken € 35 for a 3 course – menu (Lunch or dinner) – with beef or fish

€ 45 for 4 course – menu (Lunch or dinner)

Attention: drinks are not included.

# 2.2 MARTIN'SPA BODYWHEALTH

# MARTIN'SPA

Martin'Spa focuses solely on your physical and mental well-being. You can enjoy our treatments by the session or during a longer stay. For him as well as for her. Alone, as a couple, or with a group of friends. Looking for a personal trainer, bodystyling, Technogym cardio equipment, a sunbed or courses in spinning, yoga, pilates, ...? You'll find all of these in our Martin'Spa Bodywhealth fitness centre.

# € 24 per stay / person instead of € 30 / per 24h









2.3 FREESALE AND / OR ALLOTMENT
No allotment is given. Groups upon request.

#### Week & Weekend:

FIT: Freesale with an automatic release of 7 days. A maximum of 3 rooms can be booked via freesale within 24 hours. More rooms booked within 24 hours are on request only.

#### 3 FAIR RATES

Dates	Event	STANDARD ROOM — BREAKFAST INCLUDED		
		SINGLE	Double	
10-12+17-19/02/2017	VALENTINE'S DAY	<b>BLACK OUT DATES</b>	<b>BLACK OUT DATES</b>	
21-24/03/2017	INTENSIVE CARE	<b>BLACK OUT DATES</b>	<b>BLACK OUT DATES</b>	
To be confirmed	DECOSIT	<b>BLACK OUT DATES</b>	<b>BLACK OUT DATES</b>	
24-27/04/2017	SEAFOOD	<b>BLACK OUT DATES</b>	<b>BLACK OUT DATES</b>	
31/12/2017	New Year's Eve	<b>BLACK OUT DATES</b>	<b>BLACK OUT DATES</b>	

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3.1 Free Sale / ALLOTMENT:

No allotment is given. Groups upon request.

# Week & Weekend:

FIT: Freesale with an automatic release of 7 days. A maximum of 3 rooms can be booked via freesale within 24 hours. More rooms booked within 24 hours are on request only.



4 RESERVATIONS

The reservations must be made directly by telephone : 00 32 2 655 74 37 by fax : 00 32 2 655 74 56 by E-Mail : cdl@martinshotels.com

5 DEPOSIT

To be terminated by the hotel individually.

- 6 GENERAL CONDITIONS:
  - 6.1 For Groups (min 10 rooms at the moment of initial booking)
    - 6.1.1 PAYMENT POLICY: within 4 weeks after receipt of invoice following departure
    - 6.1.2 LIST OF PARTICIPANTS: Clients shall commit themselves to sending a list of the participants NO LATER THAN 14 DAYS PRIOR TO THE ARRIVAL OF THE GROUP.
    - 6.1.3 CANCELLATIONS (FOR GROUPS): The cancellation by some or all participants shall result in a cancellation fee, which shall be calculated as follows:

More than 6 weeks prior to arrival: 0% will be charged. Less than 6 weeks prior to arrival: 100 % will be charged;

- 6.2 For FIT
  - 6.2.1 PAYMENT POLICY: within 4 weeks after receipt of invoice following departure
  - 6.2.2 CANCELLATIONS AND NO-SHOW (FOR FIT): Cancellations will be accepted free of charge until 18:00 hours 2 days before arrival day (local time). In the event that the PARTNER cancels after this deadline or if it's a NO SHOW, Martin's Château du Lac will charge the PARTNER solely for the cost of the agreed first night rate. If a minimum stay applies no cancellation can be made for only a part of that stay after 18:00 hours 2 days before arrival day (local time).

# 7 HOTEL RATE INTEGRITY

The room rates cannot be sold over a public market, accessible website and/or auction BtoC websites. In the case of non-compliance with this cause, Martin's Château du Lac, reserves the right to suspend the contract



#### 8 Additional Terms & Conditions

The PARTNER will not purchase or use the name Martin's Château du Lac and/or any other Martin's Hotels brand specific names (and/or any other words or phrases incorporating same) in connection with any Pay-Per-Click advertising on any search engines or otherwise, including but not limited to Google.com, Google.fr, Google.de or ay similar search domains in any countries.

9 Every variation in the VAT rate or city tax or every new tax that would be placed on our services will immediately be applied to our prices.

THIS CONTRACT IS VALID FROM 03/01/2017 - 02/01/2018

Genval, 29/07/16

To be preceded with the words "In agreement", and THE PARTNER stamp

MARTIN'S CHÂTEAU DU LAC

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Martin's Château du Lac

Emmanuel Didion General Manager THE PARTNER

Tarek Elbialy
Contracting Manager - World Avenues Switzerland

