

**AGENCY NAME** : World Avenues Travel  
**E MAIL** : [contracting@world-avenues.ch](mailto:contracting@world-avenues.ch)  
**DATE** : 24 July 2017

To whom it may concern ,

First of all, we would like to thank you for your kind interest to Divan Istanbul Hotel.

Please find the 'Special Rate Agreement' which is going to be effective as of **24 July 2017–15 March 2018** for your kind review.

We would like to take this opportunity to thank you again for your kind interest to Divan Hotels and please do not hesitate to contact us for any further requirements.

Looking forward to welcoming your valuable guests to our hotel.

Best Regards;

Alev Güler  
Travel Trade Sales Executive  
Divan İstanbul

Hanife Arslantürk Yalçın  
Group and Travel Trade Manager  
Divan İstanbul

Şirin Aykut  
Director Of Sales & Marketing  
Divan İstanbul

**DIVAN ISTANBUL**  
**2017 -18 SPECIAL FIT RATE AGREEMENT**

We are pleased to confirm the following rates for individuals for the periods below:

<b>Standard Room</b>	<b>24.07.2017-31.10.2017</b>
Single	Euro 140.-
Double	Euro 160.-

<b>Standard Room</b>	<b>01.11.2017-15.03.2018</b>
Single	Euro 110.-
Double	Euro 130.-

- Gezi Park View room supplement : Euro 10.- (VAT Included )
- Deluxe room supplement : Euro 20.- (VAT Included )
- Junior Suite supplement : Euro 70.- ( VAT Included )

**\* All rates are in Euro, per room, per night and are inclusive of Buffet Breakfast , exclusive of 8% VAT.**

\*All room rates are net and non comissionable.

\*Breakfast will be served as open buffet breakfast at the main restaurant . During the stay , if breakfast is ordered from in-room dining , the guest will be charged seperately.

\* Extra bed supplement is € 50.- (inclusive of 8% VAT) which is suitable only for Premiere Room Type.

\*The hotel reserves the right not to extend these special rates during citywide events and busy dates ( National and international organizations, congresses, fairs etc. )

Child policy:	Complimentary accommodation to children up to 12 years old, sharing the same room with adults. *For children five (5) years of age and younger, open buffet breakfast is complimentary. *For children six (6) to twelve (12) years of age, % 50 of open buffet breakfast charge will apply. *For children twelve (12) and above, full open buffet breakfast charge will apply. (Open buffet breakfast is €30.- Inclusive of VAT)
Special Promotion:	N/A
Allotment :	N/A
Block out days:	-

## FIT TERMS AND CONDITIONS AGREEMENT

### Validity:

Valid dates are mentioned as above.

### Rates:

1- Government taxes are excluded in our rates at the level applicable on the issue date. Should there be any changes in Vat amount, we reserve the right to alter the Contract rate accordingly.

2-Our rates quoted should be marked-up by yourselves provided always that the confidentiality of the rates quoted herein is preserved and not disclosed otherwise than as part of an approved leisure package. The published rates cannot be under any circumstances lower than the rates quoted in this contract. Breach of this clause will be treated as material breach of contract.

3- Rates apply to overseas leisure travellers only and not to national business unless specifically agreed. Under no circumstances should the rates and allotment quoted herein be used to promote, market and conclude sales on line via consumer websites, without our written prior consent. Breach of this clause will be treated as material breach of contract.

4- Divan İstanbul Hotel always reserves the right to change prices as single sided with the condition of notifying the agency.

5- Our rates apply to individual travellers only and therefore group rates (min.10 pax) may vary. Group request should be sent directly to the hotel and will be subject to different terms and conditions.

**Allocation:**

- 1- Please note that a minimum take-up rate of 75% of any allocation given is expected. If this target is not met, we reserve the right to withdraw the allocation at any time.
- 2- Freesale is limited to standard single and doubles only. All other room types are to be booked on a request basis. All freesale transactions are limited to individual travellers and do not apply to group bookings.
- 3- In periods of unusual demand we may restrict this agreement for specific periods and will advise on close out dates on a regular basis. All bookings confirmed before our written notification of close-out dates will be honoured.

**Bookings:**

- 1- All reservations must be confirmed in writing. Confirmed reservations are guaranteed against late arrival and will be held until 6.00 am of the following day. Room assignment will be “run-of-the house”. Bed type and special requests (for ex. smoking/no-smoking rooms) cannot be guaranteed and will be confirmed upon check-in.
- 2- All reservation revisions and cancellations must be sent and confirmed by the Hotel in writing
- 3- Reservations are guaranteed for late arrival by the agency. In order to prevent penalty, reservations must be cancelled 2 days / 48 hours to the arrival date. Any reservation cancelled within 48 hours of scheduled arrival, “no-show” will be applied with a fee of 100% of the the net room rate will be charged for the full reservation period to the agency.
- 4- Normal check-in time is from 14.00 hours onwards; check out time is by 12.00 hours. Late check-out can be provided, upon request and subject to availability. Late check-out supplement will apply and must be paid by the guest directly upon departure.

**Payment:**

- 1- Companies without credit will be requested to fully prepay prior to arrival.
- 2- Credit applications must be received and approved a minimum of 4 weeks before first arrival. Invoices are payable within 15 days of invoice date. Credit will be subject to review if credit terms are not met as stated and can be withdrawn at any time. All guests are responsible for payment of their incidentals at checkout, subject to our normal credit policies. Voucher acceptance is only applicable if credit has been approved. Your company name must be indicated on the voucher.

3- The terms of payment are going to be determined with the condition of the credit agreement approval. Monthly interest of 10% is applied for all types of delayed payment.

**Obligations and Termination:**

1- In cases where your agency does not fulfill the obligations in this agreement, Divan İstanbul Hotel has the right to terminate this business agreement in writing and single sided. Any claims of compensation or claims of rights under any name in this case cannot be demanded from Divan İstanbul Hotel.

2- Since the confirmation of reply document of Divan İstanbul Hotel is going to be the last and final Document , in any case of an appeal, it is necessary to reach a mutual agreement with the hotels while still in the stage of reserving. Conditions and rates specified on the hotels own correspondences and computer records are conclusive. The modifications made without the written confirmation of the hotel are not going to be considered valid.

3- Courts of İstanbul are authorized for the settlement of any disputes which may occur between these parties.

This 'Special Rate Agreement' is going to take effect after it is signed and stamped by your agency and forwarded to us.

Please sign and return copy of this Agreement as confirmation of your acceptance. Rates may not be used until the Contract has been returned.

On behalf of the Hotel:

On Your behalf:

Signed/stamped:

Signed/ Stamped:

Name: Alev Güler

Name:

Position: Travel Trade Sales Executive

Position:

Divan Istanbul Hotel

Date:

Date:

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