



HOTEL SPLENDIDE ROYAL

LUGANO

Ms Amira Saeed
Contracting Agent
World Avenue SA
c/o Cofid SA
Route de Frontenex 51
1207 Geneve

Lugano, Thursday, 05 December 2019

Wholesaler Agreement 2020 – World Avenue SA

Dear Ms. Saeed,

referring to your kind request, with pleasure we send our Wholesaler Rates valid from 1st January 2020 until 31st December 2020, on request basis and net of commission.

	Official (Rack Rates)		Wholesaler Rates	
	Season		Season	
	High 01.04.- 31.10.	Low 01.01. - 31.03. 01.11. - 31.12.	High 01.04.- 31.10.	Low 01.01. - 31.03. 01.11. - 31.12.
Executive Wing, garden side				
Double Executive Superior for single use	CHF 404.00	CHF 292.00	CHF 295.00	CHF 213.00
Double Executive Superior	CHF 517.00	CHF 404.00	CHF 377.00	CHF 295.00
Executive Wing, front lake view				
Double Executive Deluxe for single use	CHF 517.00	CHF 404.00	CHF 377.00	CHF 295.00
Double Executive Deluxe	CHF 685.00	CHF 517.00	CHF 500.00	CHF 377.00
Palace Wing, garden side				
Double Palace Superior for single use	CHF 460.00	CHF 350.00	CHF 336.00	CHF 256.00
Double Palace Superior	CHF 572.00	CHF 460.00	CHF 418.00	CHF 336.00
Palace Wing, front lake view				
Double Palace Deluxe single use	CHF 572.00	CHF 460.00	CHF 418.00	CHF 336.00
Double Palace Deluxe	CHF 742.00	CHF 572.00	CHF 542.00	CHF 418.00
Palace Wing, front lake view				
Palace Junior Suite	CHF 1092.00	CHF 863.00	CHF 797.00	CHF 630.00
Palace Suite	CHF 1495.00	CHF 1092.00	CHF 1091.00	CHF 797.00
Extra bed	CHF 100.00	CHF 100.00	CHF 75.00	CHF 75.00



ROBERTO NALDI
COLLECTION



Swiss Deluxe Hotels

Riva Antonio Caccia, 7 · 6900 Lugano, Switzerland
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HOTEL SPLENDIDE ROYAL LUGANO

Black-out dates:

January 14th until January 18th, 2020

March 20th until March 22nd, 2020

CHILDREN POLICY:

- From 0 to 5 years free of charge sharing the parents' room
- From 6 to 12 years CHF 37.50 sharing the parents' room
- From 13 years on, CHF 75.00 sharing the parents' room

GENERAL CONDITION

- All rates include buffet breakfast, service and VAT
- Rates do not include the city tax equal to CHF 6.10 per person per day (may change for 2020)
- Rates are valid from January 1st, 2020 to December 31st, 2020
- Rates are valid for individual reservations only. In case you are interested in organizing events, meetings or groups we will be pleased to realize and send you our best offers.
- **Rates indicated in the present agreement are strictly confidential.**

ACCOMMODATIONS

Generosity and attention to details are the hallmarks of our guestroom. Fine designs, materials and colours confer every room and suite a unique and personal charm. Tradition, a harmony between ambiance and service that leaves no wishes open. The hotel Splendide Royal is a 100% non-smoking hotel and has 47 luxury rooms, 39 Superior rooms, 4 Junior Suites and 3 Suites with separate bedroom and living room.

ROOMS CATEGORY DEFINITION:

Executive wing

Deluxe room

Our Deluxe executive rooms offer an exceptional level for living comfort boasting an average size of 35 square meters and are furnished in an outstanding design of timeless elegance and harmony. These rooms feature a spacious bathroom made of Italian marble, a sitting area, a working desk, a nice terrace and offer a magnificent view on the Ceresio Lake and the pre-alps.

Superior room

The modern executive Superior rooms offer the comfortable standard of the Splendide Royal and are yet individual: with terrace and view of the quiet side street. The rooms of this category have a size of approx. 30 square meters and feature a spacious bathroom, a sitting area and a working desk.

Palace wing

Junior Suites

The luxurious Junior Suites measure 55 square meters and have a magnificent view on the Ceresio Lake and the pre-alps. Situated on each floor, the Junior Suites feature a large bedroom with its living room and a spacious bathroom made of Italian marble. Thanks to the classic and refined design the Junior Suites provide their very own brand of flair, which can only be found in a handful of hotels worldwide. An adjoining room with a connecting door can be booked for additional charge. Our services include daily replenishment of fruits and mineral water as well as daily delivery of a local or an international newspaper to your suite.



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Deluxe

These elegant rooms radiate discreet luxury. Our deluxe classic rooms have an average size of 35 square meters and offer a unique view on the Ceresio lake and the pre-alps and feature a large working desk, a comfortable sitting area and a spacious bathroom made of Italian marble. A walk-in wardrobe completes this exclusive ambience.

Superior

Our classic style superior rooms are 30 square meters large and offer high comfort. These rooms are on the garden side and feature a sitting area a working desk and a spacious bathroom made of Italian marble.

SERVICES

- Our guests will benefit from free access to wireless internet
- Free access to our Splendide Lifestyle SPA
- Free transfer shuttle from/to the railway station of Lugano or the Lugano Airport (on request)
- The Ticino ticket which allows you to use all public transportation (busses and trains) in the Ticino region and grants discounts on boats and funiculars tickets.

RESERVATION:

- Reservations must be made directly with the Hotel Splendide Royal by telephone +41 (0) 91 985 77 11, Fax +41 (0) 91 985 77 22 or e-mail reservation@splendide.ch

CANCELLATION POLICY AND NO SHOW:

- cancellations must be received 48 hrs before arrival date by stays up to 7 nights. In case of late cancellation or no show we will charge 1 night
- Cancellations must be received 7 days before arrival by stays over 7 nights. In case of late cancellation or no show we will charge 3 nights

PAYMENTS:

- The reservation must be guaranteed with the Company Credit Card
- Payment can be done by Company Credit Card or Bank pre-payment
- The Hotel Splendide Royal does not accept cheques
- For administration rules the Hotel Splendide Royal will not send any invoices outside Switzerland



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We thank you for your excellent co-operation and are at your disposal for any further information you may need.

Assuring you of our best attention and care at all times, we remain,

Hotel Splendide Royal Lugano

Giuseppe Rossi
General Manager

Katja Müller
Front Office Manager

Destination of the World

For acceptance, signature and stamp

Mrs. Polina Vasilyeva
Contracts Manager

Amira Saeed

Contracting Agent

World Avenues SA

05.12.2019



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