

CONFIDENTIAL AGREEMENT

Net and confidential FIT Rates for Winter 2016/2017 & Summer 2017

(valid from Nov 2nd 2016 to October 31st, 2017)

WORLD AVENUES

14, Rue Ferrier, CH-1202 Geneva, Switzerland Tel: +41 225481211 - Fax: +202 27296771

Period	Nights	Standard	Superior	Deluxe	Family	Rollaway
		Room	Room	Room**	Room*	Bed
Low Season	Sun-Thur	€95.00	€120.00	€145.00	€190.00	€30.00
13Nov16 – 22Dec16						
08 Jan17 – 16Feb17						
01Mar17 – 16Mar17	Fri- Sat	€125.00	€150.00	€175.00	€220.00	€30.00
Shoulder Season	Sun-Thur	€205.00	€225.00	€245.00	€330.00	€40.00
02Nov16 – 12Nov16						
23Dec16 – 29Dc16						
03Jan17 - 07Jan17				220200	000000	0.40.00
17Feb17 – 23Feb17	Fri – Sat	€245.00	€275.00	€295.00	€380.00	€40.00
17Mar17 – 13Apr17						
09Jul17 – 24Aug17						
High Season	Sun-Thur	€260.00	€280.00	€310.00	€420.00	€50.00
24Feb17 – 28Feb17						
17Apr17 – 08Jul17	Fri – Sat	€320.00	€335.00	€360.00	€470.00	€50.00
25Aug17 – 31Oct17						
Peak Season	All days	€340.00	€350.00	€370.00	€480.00	€50.00
30Dec16 - 02Jan17						
14Apr17 – 16Apr17						

^{***}Rooms with view of the Canale Orseolo or panoramic view are available in the Deluxe Room category, on request and subject to supplement of €50.00

No Reduction for room sole occupancy.

Weekends: Minimum stay of 2 nights is required if the reservation includes any Saturday night

Minimum 3 night stay is required if the reservation includes the night of

December 31st, 2016 (New Year's Eve) + February 25th, 2017 (Carnival) + Aprile 15 & 16, 2017 (Easter)

BLACK-OUT DATES 2017: May 09+10+11+12+13, 2017

Rates are in EURO per room and per night, including buffet breakfast and the current VAT of 10% Net of any commission

- City tax not included (currently € 4.50 per person daily) to be paid cash upon departure-
- Additional rollaway bed: Not available in the Standard room category.

Available with a supplement on all other categories (see above grid). Max 1 per room.

Infant from 0 to 3 years old are free of charge if sharing parents' bed. Baby Crib available at daily Euro 20.00. Max 1 per room

Freesale: 2 Rooms any category with 5 days release Please provide e-mail address for close out dates –

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^{*}Family room is composed by 1 Double bedroom + 1 sitting room with double sofa bed + 1 bathroom Rate is valid for occupancy up to 2 adults + 2 children max 14 years old. Available always ON REQUEST



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Cancellation policy: by 12.00 noon (Italian time) 3 days prior to the day of arrival.

Late cancellation penalties: 1st night will be charged to reservation from 1 to 3 nights $1^{\text{st}} \& 2^{\text{nd}} \text{ night will be charged to reservation for more than 3 nights}$ No-shows will be charged with 100% of the room revenue for max. the first two nights reserved at the Hotel The Hotel will not accept any reduction in length of stay during clients stay.

• Check-in starting from 2 p.m.; check-out is at 11 a.m. Early assignment of rooms can only be guaranteed by pre-registration from the night before

<u>Payment policy</u>: All invoices to be settled net of any expenses for the beneficiary within 30 days from date of invoice. If payments are not received in due time, the hotel has the right to collect unpaid invoices directly from your credit card, to revoke the agreement and require prepayment for all reservations

We will guarantee the booking	with your credi	t card details as fol	lows:	
Number	Exp date	CV Cnr	Holder name	

To avoid delays in payment, please note hereunder our bank details for wire-transfers:

Account name: BONVECCHIATI SRL

Bank: INTESA SAN PAOLO SPA - FILIALE DI VENEZIA - SAN MARCO, 4216 - 30124 VENEZIA ITALY

COD SWIFT/BIC: BCITITMM

IBAN IT23 W030 6902 1170 7400 0641 170

All following amenities will be offered to all Your Individual Valued clients:

- Free entrance to the Casino of Venice (one time per person)
- Honeymooners: one complimentary bottle of Prosecco (white sparkling Italian wine) served in their room upon arrival. Information should be reported in reservation form (at time of booking).
- <u>P.S. No compensation can be requested in case, for any reason, clients could not take advantage of above complimentary amenities during his stay.</u>



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GENERAL SALES CONDITIONS

The rates indicated in this contract are quoted in EURO. They include service and the current applicable VAT.

- Any change in VAT is subject to Italian legislation and above rate will automatically change.
- The rate conditions of this contract are for your exclusive.
- Monthly production lower than 50% of the allocation during the Winter period may lead to the automatic cancellation of the allotment if any for the Summer 2017 contract.
- Should the hotel incur in an overbooking problem or any other situation under the control of the hotel responsibility, an equal accommodation than the one originally reserved at the hotel will be granted to the your client in a property of equal or superior category located in the same area. The lodging cost, as well as guest transportation arrangements and costs shall be made and fully paid by the hotel.
- In your brochure, the Hotel must appear with <u>a full description and when possible with photos</u>. The rates and conditions of this contract may only be used for the incoming International leisure market, non-business related. Sample or brochure to be provided prior to making reservations. Non-fulfillment of this irrevocable clause invalidates the terms of contract, automatically.
- All rooms and other space which may be reserved are subject to Hotel's inability to provide such space as a result of restrictions imposed by governments or other authorities, strikes, delays in construction or completion of hotel (force majeure), or as a result of any other causes beyond Hotel's control. Hotel shall incur no liability to provide any space reserved hereby, if such inability is due to any of the causes listed above.
- In case of any contradiction in the interpretation of this contract and the one proposed by the Tour Operator, this contract will always prevail. For any questions derived from the interpretation of this contract, both parties will submit themselves to the competent Italian Courts.

Fabio Bottacin, Director of Sales			
BONVECCHIATI HOTELS - Venice	signature / Name / Company		
20.12.2016	Date		

Please understand that we must receive this contract with your signature and are not able to use other documents.

RACK RATES 2017

	HIGH SEASON	SHOULDER SEASON	LOW SEASON
Standard Sapphire Room	€ 520.00	€ 450,00	€ 290.00
Superior Ruby Room	€ 580.00	€ 500,00	€ 360.00
Deluxe Diamond Room	€ 640.00	€ 540.00	€ 400.00
Junior Suite	€ 780.00	€ 680.00	€ 500.00
Extra Bed	€ 80.00	€ 70.00	€ 50.00

Breakfast Buffet: included

10% Vat: included

Check in: h 14:00, Check out: h 11:00

Quoted rates are inclusive of service .

Rates subject to change without notice



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Dear Sir/Madam.

We write to inform you that Legislative Decree no. 196 of the 30th June 2003 ("Code for the Protection of Personal Data") safeguards individuals and other subjects with regard to the handling of their personal data.

In compliance with this law, data handling will be governed by the principles of correctness, legality and transparency and the protection of your confidentiality and rights.

Therefore, pursuant to art. 13 of Legislative Degree no.196/2003, we hereby inform you that:

The data you provide will be processed for the following purposes: sale of hospitality and catering services, promotional campaigns.

Your data will be processed primarily by electronic and computerised instruments and will be stored on electronic, printed and any other suitable media, in observance of the minimum security measures set out in Appendix B of Legislative Decree no.196/2003.

The disclosure of your data is compulsory and refusal to provide them could jeopardise full or partial performance of the contract.

This data may be transmitted to data managers and those appointed to perform such operations, be they employees or external collaborators.

The data may/will be disclosed to: competent local authorities, trade associations and representation agencies associated to Bonvecchiati s.r.l.

The data holder is: BONVECCHIATI S.R.L.

VAT Reg. No. 02556960272 Tel. 041/5285017 Fax. 041/5285230

e-mail: info@hotelbonvecchiati.it addressed to the Company's legal Representative Eligio Paties Montagner.

The Data Manager is Eligio Paties Montagner

Tel. 041/5285017 Fax. 041/5285230 e-mail: info@hotelbonvecchiati.it

You may exercise your rights towards the Data Holder at any time, in compliance with art. 7 of Legislative Decree196/2003, of which we provide an unabridged version, for your convenience:

Art. 7 of Legislative Decree no. 196/2003

Right of access to personal data and other rights

- 1. The Addressee has the right to obtain confirmation of whether personal data concerning him or her exists, even though it may not have been recorded yet, and to have it communicated to him or her in an intelligible form.
- 2. . The Addressee is entitled to obtain information about:
 - a. where the personal data comes from;
 - b. the purposes and methods of the data handling;
 - c. the logic applied in case of handling carried out with the aid of electronic instruments;
 - d. the identification details of the owner, of the people responsible and of the appointed representative according to Article 5, comma 2;
 - e. the people or categories of people to whom the data may be distributed or who may become aware of it in their role of appointed State area representatives, managers or people assigned specific tasks.
- 3. The Addressee is entitled to obtain:
 - a. Updates, corrections or, if it should be of his or her interest, additions to the data;
 - b. The cancellation, transformation into anonymous form or blocking of data handled in breach of the law, including data which does not need to be kept for the purposes for which it was collected or subsequently handled;
 - c. a declaration that the operations referred to in letters a) and b) have been made known, even with regards to their content, to those people to whom the data has been communicated or distributed, except in the case where compliance with this is found to be impossible or involves the use of means that are manifestly out of proportion compared to the right being safeguarded.
- 4. The Addressee is entitled to object, entirely or in part:
 - a. for legitimate reasons, to the handling of personal data regarding him or her, even though it may be pertinent to the aim of the data collection;
 - to the handling of personal data regarding him or her for the purposes of sending publicity or direct sales material or for carrying out market research or commercial advertising.

	I consent
	I do not consent
Date,	

Signature and rubber stamp of Addressee