





## CONTRACT 2017

BETWEEN : MARTIN'S BRUSSELS EU \*\*\*\* (HEREAFTER KNOWN AS : MARTIN'S BRUSSSELS EU) BOULEVARD DE CHARLEMAGNE 80 – 1000 BRUSSELS REPRESENTED BY BREGT PILLEN – SALES LEISURE MANAGER DAVY AENSPECK – DIRECTOR SALES LEISURE

AND: World Avenues (hereafter known as The partner) Represented by Amira Elbatal





# MARTIN'S BRUSSELS EU

- 1. MARTIN'S BRUSSELS EU AGREES TO GIVE THE PARTNER A REDUCED NET-PRICE. THIS PRICE IS STRICTLY CONFIDENTIAL BETWEEN MARTIN'S BRUSSELS EU AND THE PARTNER AND IS RESERVED FOR THE EXCLUSIVE USE OF THE PARTNER.
- 2. THE NET-PRICES FOR THE PARTNER ARE PER COSY ROOM AND PER DAY AS FOLLOWS (IN EURO):

**<u>CHARMING</u>** ROOMS:  $+ \in 20$  / per night – for ultimate comfort with individual bubble bath and queen-size / twin beds.



<u>GREAT</u> ROOMS: +40 / per night – enjoy the charm of the charming rooms but in XL format including slippers, bathrobe and minibar including 5 drinks (offered)

Dates		Tue + Wed		Mon + Thu		Fri + Sat + Sun	
From		SGL	DBL	SGL	DBL	SGL	DBL
01/06/2016	03/07/2016	130	140	120	130	65	75
04/07/2016	20/07/2016	115	125	105	115	65	75
21/07/2016	28/08/2016	65	75	65	75	65	75
29/08/2016	28/10/2016	130	140	120	130	65	75
29/10/2016	06/11/2016	65	75	65	75	65	75
07/11/2016	23/12/2016	130	140	120	130	65	75
24/12/2016	08/01/2017	65	75	65	75	65	75
09/01/2017	24/02/2017	130	140	120	130	65	75
25/02/2017	05/03/2017	65	75	65	75	65	75
06/03/2017	31/03/2017	130	140	120	130	65	75
01/04/2017	17/04/2017	65	75	65	75	65	75
18/04/2017	28/04/2017	130	140	120	130	65	75
29/04/2017	01/05/2017	65	75	65	75	65	75
02/05/2017	24/05/2017	130	140	120	130	65	75
25/05/2017	28/05/2017	65	75	65	75	65	75
29/05/2017	02/06/2017	130	140	120	130	65	75
03/06/2017	05/06/2017	65	75	65	75	65	75
06/06/2017	03/07/2017	130	140	120	130	65	75
04/07/2017	20/07/2017	115	125	105	115	65	75
21/07/2017	27/08/2017	65	75	65	75	65	75
28/08/2017	27/10/2017	130	140	120	130	65	75
28/10/2017	05/11/2017	65	75	65	75	65	75
06/11/2017	10/11/2017	130	140	120	130	65	75
11/11/2017	12/11/2017	65	75	65	75	65	75
13/11/2017	22/12/2017	130	140	120	130	65	75
23/12/2017	01/01/2018	65	75	65	75	65	75

(Supplements are calculated on top of the cosy nett rates)

THE ABOVE NET-PRICES INCLUDES HOT / COLD BREAKFAST BUFFET, SERVICE & VAT (6%)

THE PRICE IS <u>EXCLUDING</u> / INCLUDING CITY TAX OF 7.58 EURO PER ROOM PER NIGHTNote: The room rates cannot be sold over a public market, accessible website and/or auction BtoC websites. In the case of non-compliance with this cause, <u>Martin's Brussels reserves the right to stop the contract.</u>



2.1 SPECIAL CONDITIONS:

Parking:	€ 30 / night (payment by clients on the spot) Upon availability – limited places		
Porterage:	€ 3,5 in and € 3,5 out / pp		
Child policy:	<ul> <li>1 child in parent's room up to 12 years old</li> <li>=&gt; If the child sleeps in the parents' bed, it's free.</li> <li>=&gt; If a roll-away bed is needed: € 20 / per night.</li> <li>Cot fee: € 10 / per night</li> <li>Roll away bed: € 20 / per night.</li> <li>All the above on request only</li> <li>No triple rooms available for adults or children over 12 years old</li> </ul>		
Free place:	$rac{1}{2}$ twin free for every 20 paying passengers in 1 group on the same meal basis		
Groups menu:	<ul> <li>26 euro for a 2-course – dinner or lunch menu</li> <li>(start &amp; main course // main course &amp; dessert</li> <li>35 euro for a 3-course – dinner or lunch menu (starter, main course &amp; dessert)</li> </ul>		
	Attention: drinks are <u>not</u> included. Menu is the choice of the chef. Business lunch: € 25.50 euro / pp (during week)		

2.2 Allotment /Free sale

No allotment is given. Groups upon request.

Free sale with an automatic release of 7 days. A maximum of 3 rooms can be booked via free sale within 24 hours. More rooms booked within 24 hours are on request only.

<u>Attention</u> : Free sal		" OUT DATES FROM THE HOTEL. NO BOOKINGS WILL BE ACCEPTED SAFTER OUR SENDING OF OUR E-MAIL.	
	<u>"S</u>	TOP FREE SALE":	
CONTACT:	MR. OR MS./MRS.	stopsales@world-avenues.ch	
E-MAIL ADDRESS:		@	
TELEPHONE NUMBER: (Please fill in the correct	'stop sales' contact detai	ls)	



## NO RESERVATION WILL BE ACCEPTED FOR BLACKOUT DATES.

Dates	Event
22/07-24/07/2016	TOMORROWLAND 2016
TO BE CONFIRMED	TOMORROWLAND 2017

## 4. FAIR RATES

DATES	Event	MINIMUM STAY	Standard Room – breakfast included (rates in €/per night)	
<u>2016</u>			SINGLE	DOUBLE
30/12 то 31/12	<b>New years Eve</b>	<b>1</b> NIGHT	€ 99	€ 109
10/10 то 13/10	<b>O</b> PENDAYS	<b>1</b> NIGHT	€ 190	€ 210
2017				
21/03 TO 25/03	INTENSIVE CARE	<b>3</b> NIGHTS	€ 190	€ 210
25/04 то 27/04	SEAFOOD	<b>3</b> NIGHTS	€ 190	€ 210
25/09 то 29/09	LABELEXPO	<b>3</b> NIGHTS	€ 190	€ 210
30/12 TO 31/12	New Years Eve	1 NIGHT	€ 99	€ 109

I HE ABOVE NE I -PRICES INCLUDES HOT / COLD BREAKFAST BUFFET, SERVICE & VAT (6%) THE PRICE IS <u>EXCLUDING</u> / <del>INCLUDING</del> CITY TAX OF 7.58 EURO PER ROOM / PER NIGHT !!COMPLIMENTARY WIFI!!

# Note: The room rates cannot be sold over a public market, accessible website and/or auction BtoC websites. In the case of non-compliance with this cause, <u>Martin's Brussels reserves the right to suspend the contract.</u>

### 4.1 ALLOTMENT / FREE SALE

No allotment is given. Groups upon request.

Free sale with an automatic release of 7 days. A maximum of 3 rooms can be booked via free sale within 24 hours. More rooms booked within 24 hours are on request only.

### 5. RESERVATIONS.

The reservations must be made directlyby telephone: 00 32 2 235 17 25by fax: 00 32 2 230 56 35by E-Mail: mbeu@martinshotels.com



- 6. GENERAL CONDITIONS:
  - 6.1 FOR GROUPS (min 10 rooms at the moment of initial booking)
  - 6.1.1 PAYMENT POLICY: within 4 weeks after receipt of invoice following departure
  - 6.1.2 LIST OF PARTICIPANTS: Clients shall commit themselves to sending a list of the participants **NO LATER THAN 10 DAYS PRIOR TO THE ARRIVAL OF THE GROUP**. Clients shall also inform the hotel of the choice of the menus within the same period.
  - 6.1.3 CANCELLATIONS (FOR GROUPS INCLUDING CATERING): The cancellation by some or all participants shall result in a cancellation fee, which shall be calculated as follows :
    - More than 30 days prior to arrival: 0%
    - $\circ~$  Between 30 days and 15 days prior to arrival: 50% of the total cost of the cancelled rooms
    - $\circ~$  Between 15 days to 7 days prior to arrival : 75% of the total cost of the cancelled rooms
    - $\circ~$  Less than 7 days prior to arrival: 100% of the total cost of the cancelled rooms
  - 6.2 For FIT
  - 6.2.1 PAYMENT POLICY: within 4 weeks after receipt of invoice following departure
  - 6.2.2 CANCELLATIONS AND NO-SHOW (FOR FIT): Cancellations will be accepted free of charge until 16:00 hours 2 days before arrival day (local time). In the event that the PARTNER cancels after this deadline or a NO SHOW Martin's Brussels EU will charge the PARTNER solely for the cost of the agreed first night rate. If a minimum stay applies no cancellation can be made for only a part of that stay after 18:00 hours 2 days before arrival day (local time).
  - 7. HOTEL RATE INTEGRITY

The room rates cannot be sold over a public market, accessible website and/or auction BtoC websites. In the case of non-compliance with this cause, Martin's Brussels EU, reserves the right to stop the contract.

8. Additional Terms & Conditions

The PARTNER will not purchase or use the name Martin's Brussels EU/or any other Martin's Hotels brand specific names (and/or any other words or phrases incorporating same) in connection with any Pay-Per-Click advertising on any search engines or otherwise, including but not limited to Google.com, Google.fr, Google.de or ay similar search domains in any countries. (Trivago, Trip - Kayak, ...)



- 9. Every variation in the VAT rate or city tax or every new tax that would be placed on our services will immediately be applied to our prices.
- 10. DEPOSIT

To be terminated by the hotel individually.

11. THIS CONTRACT IS VALID FROM 01/01/2017 - 01/01/2018

Brussels, 29/07/2016

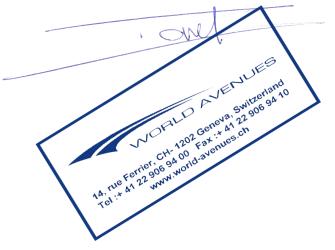
To be preceded with the words "In agreement", and THE PARTNER stamp

## MARTIN'S BRUSSELS EU

Bregt Pillen Sales Leisure Manager +32 50 44 52 03

### THE PARTNER

Tarek Elbialy Contracting Manager - World Avenues Switzerland



MARTIN'S BRUSSELS EU Stijn Beschuyt General manager