





## CONTRACT 2017

BETWEEN : MARTIN'S BRUSSELS EU \*\*\*\* (HEREAFTER KNOWN AS : MARTIN'S BRUSSSELS EU) BOULEVARD DE CHARLEMAGNE 80 – 1000 BRUSSELS REPRESENTED BY BREGT PILLEN – SALES LEISURE MANAGER DAVY AENSPECK – DIRECTOR SALES LEISURE

AND: World Avenues (hereafter known as The partner) Represented by Amira Elbatal





# MARTIN'S BRUSSELS EU

- 1. MARTIN'S BRUSSELS EU AGREES TO GIVE THE PARTNER A REDUCED NET-PRICE. THIS PRICE IS STRICTLY CONFIDENTIAL BETWEEN MARTIN'S BRUSSELS EU AND THE PARTNER AND IS RESERVED FOR THE EXCLUSIVE USE OF THE PARTNER.
- 2. THE NET-PRICES FOR THE PARTNER ARE PER COSY ROOM AND PER DAY AS FOLLOWS (IN EURO):

**<u>CHARMING</u>** ROOMS:  $+ \in 20$  / per night – for ultimate comfort with individual bubble bath and queen-size / twin beds.



<u>GREAT</u> ROOMS: +40 / per night – enjoy the charm of the charming rooms but in XL format including slippers, bathrobe and minibar including 5 drinks (offered)

| Dates      |            | Tue + Wed |     | Mon + Thu |     | Fri + Sat + Sun |     |
|------------|------------|-----------|-----|-----------|-----|-----------------|-----|
| From       |            | SGL       | DBL | SGL       | DBL | SGL             | DBL |
| 01/06/2016 | 03/07/2016 | 130       | 140 | 120       | 130 | 65              | 75  |
| 04/07/2016 | 20/07/2016 | 115       | 125 | 105       | 115 | 65              | 75  |
| 21/07/2016 | 28/08/2016 | 65        | 75  | 65        | 75  | 65              | 75  |
| 29/08/2016 | 28/10/2016 | 130       | 140 | 120       | 130 | 65              | 75  |
| 29/10/2016 | 06/11/2016 | 65        | 75  | 65        | 75  | 65              | 75  |
| 07/11/2016 | 23/12/2016 | 130       | 140 | 120       | 130 | 65              | 75  |
| 24/12/2016 | 08/01/2017 | 65        | 75  | 65        | 75  | 65              | 75  |
| 09/01/2017 | 24/02/2017 | 130       | 140 | 120       | 130 | 65              | 75  |
| 25/02/2017 | 05/03/2017 | 65        | 75  | 65        | 75  | 65              | 75  |
| 06/03/2017 | 31/03/2017 | 130       | 140 | 120       | 130 | 65              | 75  |
| 01/04/2017 | 17/04/2017 | 65        | 75  | 65        | 75  | 65              | 75  |
| 18/04/2017 | 28/04/2017 | 130       | 140 | 120       | 130 | 65              | 75  |
| 29/04/2017 | 01/05/2017 | 65        | 75  | 65        | 75  | 65              | 75  |
| 02/05/2017 | 24/05/2017 | 130       | 140 | 120       | 130 | 65              | 75  |
| 25/05/2017 | 28/05/2017 | 65        | 75  | 65        | 75  | 65              | 75  |
| 29/05/2017 | 02/06/2017 | 130       | 140 | 120       | 130 | 65              | 75  |
| 03/06/2017 | 05/06/2017 | 65        | 75  | 65        | 75  | 65              | 75  |
| 06/06/2017 | 03/07/2017 | 130       | 140 | 120       | 130 | 65              | 75  |
| 04/07/2017 | 20/07/2017 | 115       | 125 | 105       | 115 | 65              | 75  |
| 21/07/2017 | 27/08/2017 | 65        | 75  | 65        | 75  | 65              | 75  |
| 28/08/2017 | 27/10/2017 | 130       | 140 | 120       | 130 | 65              | 75  |
| 28/10/2017 | 05/11/2017 | 65        | 75  | 65        | 75  | 65              | 75  |
| 06/11/2017 | 10/11/2017 | 130       | 140 | 120       | 130 | 65              | 75  |
| 11/11/2017 | 12/11/2017 | 65        | 75  | 65        | 75  | 65              | 75  |
| 13/11/2017 | 22/12/2017 | 130       | 140 | 120       | 130 | 65              | 75  |
| 23/12/2017 | 01/01/2018 | 65        | 75  | 65        | 75  | 65              | 75  |

(Supplements are calculated on top of the cosy nett rates)

THE ABOVE NET-PRICES INCLUDES HOT / COLD BREAKFAST BUFFET, SERVICE & VAT (6%)

THE PRICE IS <u>EXCLUDING</u> / INCLUDING CITY TAX OF 7.58 EURO PER ROOM PER NIGHTNote: The room rates cannot be sold over a public market, accessible website and/or auction BtoC websites. In the case of non-compliance with this cause, <u>Martin's Brussels reserves the right to stop the contract.</u>



2.1 SPECIAL CONDITIONS:

| Parking:      | € 30 / night (payment by clients on the spot)<br>Upon availability – limited places   |  |  |
|---------------|---|--|--|
| Porterage:    | € 3,5 in and € 3,5 out / pp   |  |  |
| Child policy: | <ul> <li>1 child in parent's room up to 12 years old</li> <li>=&gt; If the child sleeps in the parents' bed, it's free.</li> <li>=&gt; If a roll-away bed is needed: € 20 / per night.</li> <li>Cot fee: € 10 / per night</li> <li>Roll away bed: € 20 / per night.</li> <li>All the above on request only</li> <li>No triple rooms available for adults or children over 12 years old</li> </ul> |  |  |
| Free place:   | $rac{1}{2}$ twin free for every 20 paying passengers in 1 group on the same meal basis   |  |  |
| Groups menu:  | <ul> <li>26 euro for a 2-course – dinner or lunch menu</li> <li>(start &amp; main course // main course &amp; dessert</li> <li>35 euro for a 3-course – dinner or lunch menu (starter, main course &amp; dessert)</li> </ul>  |  |  |
|               | Attention: drinks are <u>not</u> included. Menu is the choice of the chef.<br>Business lunch: € 25.50 euro / pp (during week)   |  |  |

2.2 Allotment /Free sale

No allotment is given. Groups upon request.

Free sale with an automatic release of 7 days. A maximum of 3 rooms can be booked via free sale within 24 hours. More rooms booked within 24 hours are on request only.

| <u>Attention</u> : Free sal                      |                            | " OUT DATES FROM THE HOTEL. NO BOOKINGS WILL BE ACCEPTED SAFTER OUR SENDING OF OUR E-MAIL. |  |
|--|----------------------------|--|--|
|  | <u>"S</u>                  | TOP FREE SALE":  |  |
| CONTACT:   | MR. OR MS./MRS.            | stopsales@world-avenues.ch   |  |
| E-MAIL ADDRESS:                                  |                            | @  |  |
| TELEPHONE NUMBER:<br>(Please fill in the correct | 'stop sales' contact detai | ls)  |  |



## NO RESERVATION WILL BE ACCEPTED FOR BLACKOUT DATES.

| Dates            | Event             |
|------------------|-------------------|
| 22/07-24/07/2016 | TOMORROWLAND 2016 |
| TO BE CONFIRMED  | TOMORROWLAND 2017 |

## 4. FAIR RATES

| DATES          | Event                | MINIMUM STAY    | Standard Room – breakfast<br>included (rates in €/per night) |        |
|----------------|----------------------|-----------------|--|--------|
| <u>2016</u>    |                      |                 | SINGLE   | DOUBLE |
| 30/12 то 31/12 | <b>New years Eve</b> | <b>1</b> NIGHT  | € 99   | € 109  |
| 10/10 то 13/10 | <b>O</b> PENDAYS     | <b>1</b> NIGHT  | € 190  | € 210  |
| 2017           |                      |                 |  |        |
| 21/03 TO 25/03 | INTENSIVE CARE       | <b>3</b> NIGHTS | € 190  | € 210  |
| 25/04 то 27/04 | SEAFOOD              | <b>3</b> NIGHTS | € 190  | € 210  |
| 25/09 то 29/09 | LABELEXPO            | <b>3</b> NIGHTS | € 190  | € 210  |
| 30/12 TO 31/12 | New Years Eve        | 1 NIGHT         | € 99   | € 109  |

I HE ABOVE NE I -PRICES INCLUDES HOT / COLD BREAKFAST BUFFET, SERVICE & VAT (6%) THE PRICE IS <u>EXCLUDING</u> / <del>INCLUDING</del> CITY TAX OF 7.58 EURO PER ROOM / PER NIGHT !!COMPLIMENTARY WIFI!!

# Note: The room rates cannot be sold over a public market, accessible website and/or auction BtoC websites. In the case of non-compliance with this cause, <u>Martin's Brussels reserves the right to suspend the contract.</u>

### 4.1 ALLOTMENT / FREE SALE

No allotment is given. Groups upon request.

Free sale with an automatic release of 7 days. A maximum of 3 rooms can be booked via free sale within 24 hours. More rooms booked within 24 hours are on request only.

### 5. RESERVATIONS.

The reservations must be made directlyby telephone: 00 32 2 235 17 25by fax: 00 32 2 230 56 35by E-Mail: mbeu@martinshotels.com



- 6. GENERAL CONDITIONS:
  - 6.1 FOR GROUPS (min 10 rooms at the moment of initial booking)
  - 6.1.1 PAYMENT POLICY: within 4 weeks after receipt of invoice following departure
  - 6.1.2 LIST OF PARTICIPANTS: Clients shall commit themselves to sending a list of the participants **NO LATER THAN 10 DAYS PRIOR TO THE ARRIVAL OF THE GROUP**. Clients shall also inform the hotel of the choice of the menus within the same period.
  - 6.1.3 CANCELLATIONS (FOR GROUPS INCLUDING CATERING): The cancellation by some or all participants shall result in a cancellation fee, which shall be calculated as follows :
    - More than 30 days prior to arrival: 0%
    - $\circ~$  Between 30 days and 15 days prior to arrival: 50% of the total cost of the cancelled rooms
    - $\circ~$  Between 15 days to 7 days prior to arrival : 75% of the total cost of the cancelled rooms
    - $\circ~$  Less than 7 days prior to arrival: 100% of the total cost of the cancelled rooms
  - 6.2 For FIT
  - 6.2.1 PAYMENT POLICY: within 4 weeks after receipt of invoice following departure
  - 6.2.2 CANCELLATIONS AND NO-SHOW (FOR FIT): Cancellations will be accepted free of charge until 16:00 hours 2 days before arrival day (local time). In the event that the PARTNER cancels after this deadline or a NO SHOW Martin's Brussels EU will charge the PARTNER solely for the cost of the agreed first night rate. If a minimum stay applies no cancellation can be made for only a part of that stay after 18:00 hours 2 days before arrival day (local time).
  - 7. HOTEL RATE INTEGRITY

The room rates cannot be sold over a public market, accessible website and/or auction BtoC websites. In the case of non-compliance with this cause, Martin's Brussels EU, reserves the right to stop the contract.

8. Additional Terms & Conditions

The PARTNER will not purchase or use the name Martin's Brussels EU/or any other Martin's Hotels brand specific names (and/or any other words or phrases incorporating same) in connection with any Pay-Per-Click advertising on any search engines or otherwise, including but not limited to Google.com, Google.fr, Google.de or ay similar search domains in any countries. (Trivago, Trip - Kayak, ...)



- 9. Every variation in the VAT rate or city tax or every new tax that would be placed on our services will immediately be applied to our prices.
- 10. DEPOSIT

To be terminated by the hotel individually.

11. THIS CONTRACT IS VALID FROM 01/01/2017 - 01/01/2018

Brussels, 29/07/2016

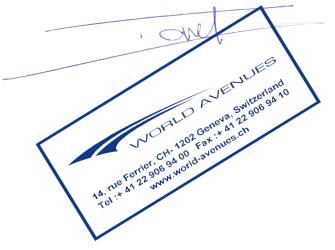
To be preceded with the words "In agreement", and THE PARTNER stamp

## MARTIN'S BRUSSELS EU

Bregt Pillen Sales Leisure Manager +32 50 44 52 03

### THE PARTNER

Tarek Elbialy Contracting Manager - World Avenues Switzerland



MARTIN'S BRUSSELS EU Stijn Beschuyt General manager